OTTAWA CITY COMMISSION

Wednesday, October 22, 2025 - 4:00 pm

In accordance with Kansas Open Meetings Act (KOMA), the meeting can be viewed live on Channel 23 and via Facebook Live or listened to by dialing: 1-312-626-6799 and entering meeting ID 860 5916 7188#. To view on YouTube: https://

www.youtube.com/@ottawaksgov

CALL TO ORDER

I.

X.

UNFINISHED BUSINESS

If you need this information in another format or require a reasonable accommodation to attend this meeting, contact the City's ADA Coordinator at 785-229-3621. Please provide advance notice of at least two (2) working days. TTY users please call 711.

REGULAR MEETING AGENDA

Ottawa City Hall - 101 S. Hickory

Citizens may in person, via Zoom or submit comments (300 words or less) for the City Commission to be read during public comment or during discussion on an agenda item.

To submit your comment or request the meeting Zoom link to give a public comment, email publiccomments@ottawaks.gov no later than 2:00 pm on October 22, 2025; all emails must include your name and address. Participants who generate unwanted or distracting noises may be muted by the meeting host. If this happens, unmute yourself when you wish to speak.

| II. | ROLL CALL Allen Clayton Caylor Skidmore | | | | | | | | | | | |
|-------|---|--|--|--|--|--|--|--|--|--|--|--|
| III. | WELCOME | | | | | | | | | | | |
| IV. | PLEDGE OF ALLEGIANCE | | | | | | | | | | | |
| ٧. | INVOCATION - Father Kenneth Clem, Sacred Heart Church | | | | | | | | | | | |
| VI. | PUBLIC COMMENTS Subject to the above restrictions, persons who wish to address the City Commission regarding items on the agenda may do so as that agenda item is called. Persons who wish to address the City Commission regarding items not on the agenda and that are under the jurisdiction of the City Commission may do so at this time when called upon by the Mayor. Comments on personnel matters and matters pending in court or with other outside tribunals are not permitted. Speakers are limited to three minutes. Any presentation is for information purposes only. The Governing Body will take comments under advisement. | | | | | | | | | | | |
| VII. | APPOINTMENTS, PROCLAMATIONS, RECOGNITIONS, AND NOMINATIONS | | | | | | | | | | | |
| VIII. | CONSENT AGENDA A. Minutes From October 15, 2025 Regular Meeting (Pp. 3-6) B. September 2025 Finance Monthly Report (Pp. 7-20) C. Partner Agency Reports for September 2025 (receive and file) 1. Franklin County Development Council (Pp. 21-28) 2. Ottawa Library (Pp. 29-31) 3. Ottawa Main Street Association (Pp. 32-36) 4. Prairie Paws Animal Shelter (Pp. 37-44) D. Agenda Approval | | | | | | | | | | | |
| | Motion: | | | | | | | | | | | |
| IX. | DECLARATION At this time, I'd like to give the Commissioners a chance to declare any conflict or communication they've had that might influence their ability to consider today's issues impartially. | | | | | | | | | | | |

XI. NEW BUSINESS

| A. | Com | • • | | urdy <i>(Pp. 45-47)</i> update on the removal of the inoperable unit and | | | | | | | | | |
|-----|--------------------------------------|--|---|--|--|--|--|--|--|--|--|--|--|
| | Moti | on: | Second: | Vote: | | | | | | | | | |
| В. | Finch Com | n and Director Stegmar ments: The Governing | n-Jacobson (<i>Pp. 48-90</i>) | City Manager Search Consultant - City Attorney Strategic Government Resources (SGR) to assist | | | | | | | | | |
| | Moti | on: | Second: | Vote: | | | | | | | | | |
| C. | | | | ty Manager Silcott <i>(Pp. 91-111)</i> third quarter 2025 for review. | | | | | | | | | |
| D. | Comments: Review of active projects. | | | | | | | | | | | | |
| со | MME | NTS BY CITY MANAGER | R | | | | | | | | | | |
| со | MME | NTS BY GOVERNING BO | ODY | | | | | | | | | | |
| ΑN | INOUI | NCEMENTS | | | | | | | | | | | |
| | A. B. C. D. E. | October 29, 2025 October 29, 2025 November 5, 2025 November 12, 2025 November 19, 2025 | City Commission Meeting Open House—5:00 pm, Cit City Commission Meeting City Commission Meeting City Commission Meeting | y Hall 7:00 pm, City Hall 4:00 pm, City Hall | | | | | | | | | |
| EX | ECUTI | VE SESSION | | | | | | | | | | | |
| cor | nmun | ication with the board' | | ession to engage in privileged and confidential ttorney client privilege exception, K.S.A. 75-4319 _ a.m. | | | | | | | | | |

XVI. ADJOURN

XII.

XIII.

XIV.

XV.

Regular Meeting Minutes City Hall Minutes of October 15, 2025

The Governing Body met at 10:00 a.m. on this date for the Regular City Commission Meeting, with the following members present and participating: Mayor Allen, Mayor Pro Tem Clayton, Commissioner Caylor, Commissioner Crowley, and Commissioner Skidmore. Mayor Allen called the meeting to order.

Mayor Allen welcomed the audience and led the Pledge of Allegiance to the American flag. Pastor Darron Story, Westminster Presbyterian Church, gave the invocation.

Public Comments

No public comments were received.

<u>Appointments, Proclamations, Recognitions, Nominations, and Public Hearings</u> Proclamation Recognizing October as Domestic Violence Awareness Month

Commissioner Skidmore read the proclamation recognizing October 2025 as Domestic Violence Awareness Month, noting the prevalence of domestic violence and affirming support for victims and service providers. Maggie Bornholdt, Willow Domestic Violence Center, accepted the proclamation.

Proclamation Recognizing October 15, 2025 as Arbor Day

Mayor Pro Tem Clayton read the proclamation recognizing October 15, 2025 as Arbor Day, highlighting the environmental and community benefits of trees. Greg Morrow accepted the proclamation.

Proclamation Recognizing October 15, 2025 as Support Your Local Chamber of Commerce Day

Commissioner Crowley read the proclamation recognizing the Ottawa Area Chamber of Commerce for more than a century of leadership, advocacy, and service to the business community. Ryland Miller accepted the proclamation and thanked the City of Ottawa for the partnership.

Consent Agenda

Commissioner Crowley moved to approve the consent agenda, seconded by Commissioner Caylor. The agenda included the minutes from the October 1, 2025 Regular Meeting and approval of the Regular Meeting agenda. The motion was considered and upon being put, all present voted aye. The Mayor declared the consent agenda duly approved.

Declaration

No declarations were made.

Unfinished Business

New Business

Tree Inventory Report / IRA Grant Announcement

Blaine Stroble with the Kansas Forest Service presented the 2024 citywide tree inventory results. Key findings included: 6,225 public trees recorded; 95.7% alive and in fair-to-good condition; 267 trees (4.3%) flagged for removal; species diversity generally strong but with Silver Maple (16.3%) and Pin

October 15, 2025

Unofficial Until Approved

City of Ottawa Regular Meeting Minutes October 15, 2025 Page 2

Oak (14.0%) exceeding the 10% guideline; an aging canopy with over 25% of trees >30" DBH; and annual ecosystem service benefits valued at \$65,714. The report will inform maintenance priorities and replanting strategies.

Parks Superintendent Morrow announced that the City of Ottawa has been awarded \$97,430 through the Inflation Reduction Act Community Forestry Grant Program administered by the Kansas Forest Service. These funds will be used to remove hazardous trees in Forest Park, prune the remaining trees, and plant 25 new trees throughout the park.

2025 Grant Activity Report

City Clerk Scherman provided a report on the City's 2025 grant activity through September 30. The report outlined that since 2022, City staff have submitted more than 50 applications across multiple departments, resulting in over \$11.7 million in awarded funds. In 2025 alone, the City has received \$122,619 in grant awards supporting eligible operating and capital expenditures across multiple departments. Pending requests total \$1,221,165, including projects related to transportation safety, hazard mitigation, water infrastructure, multimodal trail planning, and Ottawa Memorial Auditorium (OMA) programming and equipment.

The presentation highlighted that the City was selected as a Champion for several projects currently under review, with final funding amounts to be confirmed upon determination. All awarded and pending grants are aligned with the City's adopted Strategic Plan and comply with applicable federal and state regulations, including reporting, allowable expenditures, and procurement standards.

Consider Resolution Revising Fees for Open Records Requests

City Clerk Scherman presented a resolution updating the City's fee structure for open records requests in accordance with recent legislative changes under HB 2134 and guidance from the Kansas Attorney General's Office. The new resolution replaces Resolution No. 1408-07 (adopted May 2, 2007) to ensure consistency with statewide standards for compliance with the Kansas Open Records Act (KORA).

The proposed resolution establishes that staff time will be billed at the lowest-paid qualified employee's hourly wage (excluding benefits) and eliminates the previous flat \$0.25 per-page charge, instead allowing recovery of the actual costs of materials such as paper, toner, and supplies. Electronic records will not incur per-page fees, though staff time may be billed. The policy also provides for prepayment when estimated costs exceed \$25 and authorizes the City Manager or City Clerk to waive or reduce fees when release of the records serves the public interest.

Commissioner Crowley made a motion, seconded by Commissioner Caylor, to approve the resolution updating fees for public record requests under the Kansas Open Records Act. The motion was considered and upon being put, all present voted aye. The Mayor declared this resolution duly adopted, and it was duly numbered Resolution No. 1997-25.

City Manager Comments

City Manager Silcott provided an update on recent departmental operations and upcoming events. Highlights included the replacement of utility poles in Forest Park, completion of asphalt work on Blackhawk Street, and continued alley maintenance and pothole repairs by the Streets Division. The Water Plant completed basin inspections, while Water Distribution and Wastewater Collection teams

City of Ottawa Regular Meeting Minutes October 15, 2025 Page 3

repaired a main leak at 5th and Hickory and cleaned over 5,000 feet of sewer main. The Police Department finalized its annual Use of Force Review and qualification on the less-lethal pepper ball system. Silcott also announced new team members: Jason Ekeland, Property Improvement Partner in Neighborhood & Community Services; Jeff Burkdoll, Maintenance Worker in Parks; Kyle Johnson, Facilities Maintenance Worker in Building Maintenance; and Cylar Guilfoyle, Maintenance Worker in Streets. Upcoming community events include the October 15 Candidates Forum, the October 24 Paranormal Investigation at the Ottawa Memorial Auditorium, and the November 8 Veterans Day Parade.

Governing Body Comments

Commissioner Skidmore wished his wife a happy birthday and encouraged the public to attend the upcoming Chamber Candidate Forum. He announced that the October 29 meeting will be canceled due to the City Open House, scheduled from 5:00 to 7:00 p.m. He also congratulated Commissioner Sara Caylor on receiving the prestigious E.A. Mosher Award, recognizing service and leadership in municipal government.

Mayor Pro Tem Clayton congratulated Commissioner Caylor on the award and shared reflections from the League of Kansas Municipalities Conference, noting it was encouraging to hear that communities across the state face similar challenges. He also reminded the public of the "Boo Bash" downtown event on October 25, which will include a costume contest.

Announcements

A. October 22, 2025 City Commission Meeting – 4:00 pm, City Hall

B. October 29, 2025 Open House – 5:00 pm, City Hall

Executive Session

Recess

Commissioner Caylor made a motion, seconded by Commissioner Crowley, to recess into executive session for a discussion of the hiring of an employee and an employee evaluation pursuant to the non-elected personnel matter exception, K.S.A. 75-4319(b)(1). The open meeting will resume in this room at 11:30 a.m. The motion was considered and upon being put, all present voted aye. The Mayor declared the meeting duly recessed.

Reconvene

Commissioner Caylor made a motion, seconded by Commissioner Crowley, to reconvene into open session. The motion was considered and upon being put, all present voted aye. The Mayor declared the meeting duly reconvened at 11:30 a.m.

Recess

Commissioner Caylor made a motion, seconded by Commissioner Crowley, to recess into executive session for a period of 20 minutes to engage in privileged and confidential communication with the City's attorney pursuant to the attorney-client privilege exception, K.S.A. 75-4319(b)(2). The open meeting will resume in this room at 11:52 a.m. The motion was considered and upon being put, all present voted aye. The Mayor declared the meeting duly recessed.

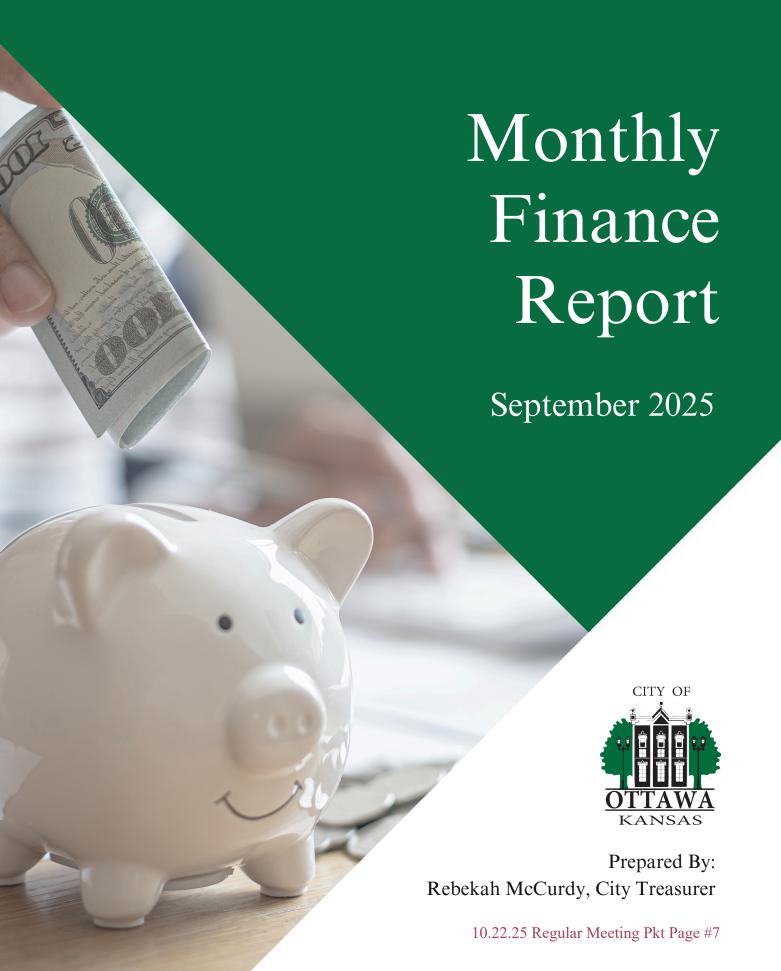
Reconvene

City of Ottawa Regular Meeting Minutes October 15, 2025 Page 4

Commissioner Skidmore made a motion, seconded by Commissioner Caylor, to reconvene into open session. The motion was considered and upon being put, all present voted aye. The Mayor declared the meeting duly reconvened at 11:52 a.m.

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|---------------------|---|----|------|-----|
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| Ad | IVU | | 1111 | |
| | | | | |

| There was no further business before the Governing Body, the Mayor declared the meeting duly adjourned at 11:53 am. | |
|---|--|
| Melissa Scherman, City Clerk | |



Transmittal

TO: City Manager and the Honorable City Commission

FROM: Melanie Landis, Finance Director SUBJECT: September 2025 Financial Report

During the month of September, the following items were important to note related to the financial health of the City.

Revenues:

- Ad Valorem Taxes: YTD collections are 91% of the 2025 Budget, compared to 94% from the same time frame relative to the 2024 Budget, demonstrating the delinquency rate of payments for 2025 compared to 2024 is trending slightly higher.
- <u>Sales/Use Taxes</u>: City/County Sales/Use Tax collections are down 1.38% compared to 2024 YTD Actual receipts. Collections are on target for the adjusted 2025 budgeted receipts.
- <u>Investment Income</u>: One short-term investment and one 12-month investment matured in September, generating \$90,036.22 in additional investment interest. The YTD investment income across all funds is 130% of the 2025 Budget.
- Miscellaneous Revenues
 - In September, the City received the third quarter special alcohol tax distribution of \$37,770.94. In accordance with KSA 79-41a04, revenues are distributed quarterly by the State Treasurer based on population and point-of-sale location, with cities over 6,000 in population receiving 70% of the tax collected from drinking establishments located within city boundaries. The City of Ottawa utilizes these funds to support services and initiatives focused on the prevention and education of alcohol and drug abuse.
 - Received the first Transient Guest Tax payments from our local establishments in the amount of \$28,781.87.

Expenses:

- The final payment was made to meet the grant match requirement for the Building A Stronger Economy (BASE) Grant. Staff anticipate the closeout of the BASE Grant during quarter 4 of 2025.
- The annual General Obligation Debt payments were made in September. The City strategically utilizes long-term debt to distribute the cost of improvements fairly to actual users over the related project's useful life.

Overall financial position is trending as expected for cash balances and budget performance.

Revenues Report as of September 30, 2025

Sales and use taxes are budgeted to provide approximately 46.83% of the general fund's revenue budget as well as fund special projects and purchases. The attached reports provide a summary and comparison look at this revenue source. Sales tax distributions are received two months after the sales occurred; for example March sales tax receipts for the City represent sales tax collected for January sales.

The various sources of sales tax impact the City of Ottawa's 2025 operating budget as follows:

SALES AND USE TAX

Budget Summary

GENERAL PURPOSE

| General Fund 001 | | | | % of Anticipated |
|--------------------------------------|-------------------|-----------------------|--------------|----------------------|
| | % of General Fund | 2025 | 2025 | Collection of |
| | Sales Tax Budget | Revised Budget | Projected | Budget |
| City Sales Tax | 53.8% | \$ 3,449,075 | \$ 3,447,038 | 99.9% |
| City Compensating Use Tax | 11.9% | \$ 760,000 | \$ 726,353 | 95.6% |
| Franklin County Sales Tax | 26.0% | \$ 1,668,215 | \$ 1,653,904 | 99.1% |
| Franklin County Compensating Use Tax | 8.3% | \$ 534,000 | \$ 520,146 | 97.4% |
| | 100.0% | \$ 6,411,290 | \$ 6,347,442 | 99.0% |

DESIGNATED PURPOSE

| Proximity Park Special Sales Ta | x Fund 097 | | | % of Anticipated | | |
|---------------------------------|-------------------------------|------------------------|-------------------|-------------------------|--|--|
| | % of Special Sales Tax Budget | 2025 Revised Budget | 2025 Projected | Collection of Budget | | |
| City Sales Tax | 81.6% | \$ 1,745,150 | \$ 1,723,311 | 98.7% | | |
| City Compensating Use Tax | 18.4% | \$ 393,200 | \$ 363,133 | 92.4% | | |

\$ 2,138,350

100.0%

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\$ 2,086,444

97.6%

Summary Sales Tax Report as of September 30, 2025

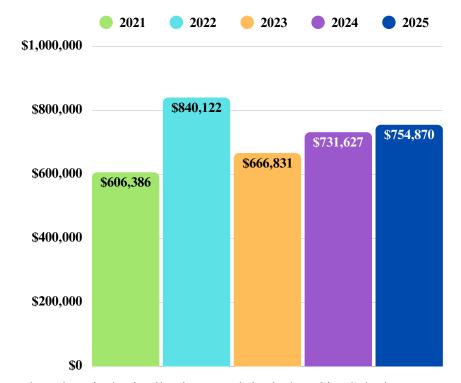
Summary Sales Tax Report

| | c | omparea to |
|--------------------------------------|---------------------|---------------|
| For the Month of September | Sep | otember 2024 |
| City Sales Tax* | \$ 459,240.16 | 12.9 % |
| City Compensating Use Tax | \$ 87,665.45 | -5.8 % |
| Franklin County Sales Tax* | \$ 146,454.97 | 11.9 % |
| Franklin County Compensating Use Tax | \$ 39,711.82 | -9.4 % |
| Totals | \$ 733,072.40 | 3.6% |
| plus CID Incentives | <u>\$ 21,797.74</u> | |
| September State Distribution | \$ 754,870.14 | |

Tax Incentive Districts CID 19th & Princeton \$ 5,371.34 21st & Princeton \$ 8,569.34 NW 35 & Princeton \$ 7,857.06 Total \$ 21,797.74

| | | | | Franklin County | |
|--------------------------|----------------|--------------------------|-----------------|-----------------|----------------|
| | | City Compensating | Franklin County | Compensating | |
| | City Sales Tax | Use Tax | Sales Tax | Use Tax | Total-to-Date |
| General Fund | \$2,631,978.93 | \$ 555,006.98 | \$ 1,251,132.56 | \$ 394,082.56 | \$4,832,201.03 |
| Sales Tax-Proximity Park | \$1,315,989.47 | \$ 277,503.50 | | | \$1,593,492.97 |
| CID - Princeton & 19th | \$ 51,389.32 | | | | \$ 51,389.32 |
| CID - Princeton & 21st | \$ 78,322.19 | | | | \$ 78,322.19 |
| CID - NW 35 & Princeton | \$ 72,414.09 | | | | \$ 72,414.09 |
| Total-to-date | \$4,150,094.00 | \$ 832,510.48 | \$ 1,251,132.56 | \$ 394,082.56 | \$6,627,819.60 |

Historical September Distributions**



The Historical Distribution graph includes: City Sales/Use Tax, County Sales/Use Tax, and CID Distributions

*The city and county sales tax portion of the total Tax Disbursement arrived on 10/02 and is not reflected in the Treasurer's Reports that follows within this report as monthly revenue.

**On the Historic
September Distributions, the
2022 distribution included
more than 30 days of sales
tax collections due to an
error and the October 2022
Distribution is smaller to
reflect the difference.

Ad Valorem Report as of September 30, 2025

Ad Valorem revenues are split between four specific funds within The City of Ottawa's annual budget: the General Fund, Ottawa Memorial Auditorium, the City Library (not operated by the City of Ottawa), and the General Obligation Debt Fund. The table below shows the year-to-date revenue receipts from the County's Ad Valorem Distributions. The City typically receives distributions in January, March, June, September, October, and December each year. The distributions are not equally distributed, but instead relate to payments received in both property taxes and motor vehicle taxes.

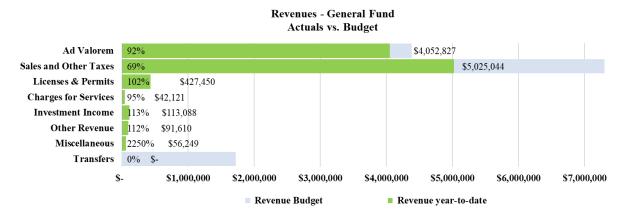
| AD | VAL | OREM 1 | REV | ENUES | 8 |
|----------------------------|-----------|--------------|------|-----------|-------------|
| | | | | | % of Budget |
| | Receiv | ed YTD | B | udget 25 | Received |
| General Fund | | | | Ü | |
| Ad Valorem | \$ | 3,953,956 | \$ 4 | 1,315,230 | 92 % |
| Motor Vehicle | \$ | 252,609 | \$ | 309,040 | 82 % |
| Delinquent Personal | \$ | 1,040 | | | |
| Delinquent Real | \$ | 97,832 | \$ | 70,000 | 140 % |
| Recreational Vehicle | \$ | 4,276 | \$ | 4,370 | 98 % |
| Heavy Weight Vehicle | \$ | 436 | \$ | 805 | 54 % |
| Watercraft | \$ | 634 | \$ | 1,260 | 50 % |
| Commercial Vehicle | <u>\$</u> | 10,012 | \$ | 11,570 | <u>87 %</u> |
| Auditorium Fund | \$ | 4,320,793 | \$ 4 | 1,712,275 | 92 % |
| Ad Valorem | \$ | 224,767 | \$ | 240,720 | 93 % |
| Motor Vehicle | \$ | 12,221 | \$ | 14,615 | 84 % |
| Delinquent Personal | \$ | 50 | Ψ | 14,013 | 04 70 |
| Delinquent Real | \$ | 4,674 | \$ | 3,900 | 120 % |
| Recreational Vehicle | \$ | 207 | \$ | 200 | 104 % |
| Heavy Weight Vehicle | \$ | 20 | \$ | 45 | 45 % |
| Watercraft | \$ | 31 | \$ | 55 | 56 % |
| Commercial Vehicle | \$ | 480 | \$ | 445 | 108 % |
| | \$ | 242,451 | \$ | 259,980 | 93 % |
| Library Fund | | | | | |
| Ad Valorem | | 1,089,640 | | 1,226,035 | 89 % |
| Motor Vehicle | \$ | 68,977 | \$ | 84,570 | 82 % |
| Delinquent Personal | \$ | 288 | | | |
| Delinquent Real | \$ | 27,182 | \$ | 25,000 | 109 % |
| Recreational Vehicle | \$ | 1,169 | \$ | 1,200 | 97 % |
| Heavy Weight Vehicle | \$ | 115 | \$ | 220 | 52 % |
| Watercraft | \$ | 173 | \$ | 345 | 50 % |
| Commercial Vehicle | <u>\$</u> | <u>2,711</u> | \$ | 3,165 | 86 % |
| Debt Service Fund | \$. | 1,190,255 | \$ 1 | 1,340,535 | 89 % |
| Ad Valorem | \$ | 394,848 | \$ | 421,275 | 94 % |
| Motor Vehicle | \$ | 27,068 | \$ | 33,185 | 82 % |
| Delinquent Personal | \$ | 121 | | | |
| Delinquent Real | \$ | 11,708 | \$ | 10,000 | 117 % |
| Recreational Vehicle | \$ | 459 | \$ | 470 | 98 % |
| Heavy Weight Vehicle | \$ | 45 | \$ | 85 | 53 % |
| Watercraft | \$ | 68 | \$ | 135 | 50 % |
| Commercial Vehicle | \$ | 1,064 | \$ | 1,245 | 85 % |
| Commercial venicle | Ψ | <u> </u> | Ψ | | 0 |

Budget Report as of September 30, 2025

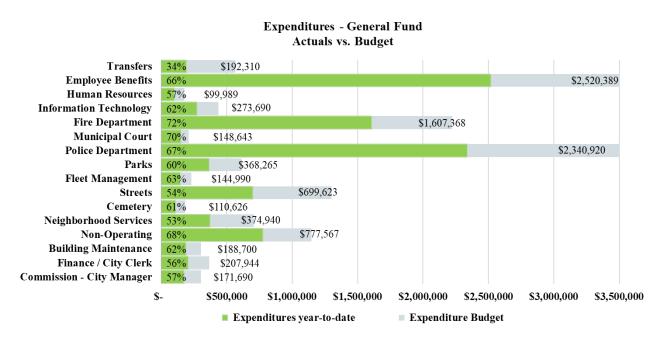
The City of Ottawa adopts an annual budget that sets the expenditure limit for each budgeted fund. Below are tables that show the 2025 revenue received and 2025 expenditures for a specific fund or fund type.

General Fund

Revenues are budgeted conservatively to help support the services provided by each Fund for the City of Ottawa. The General Fund is made up of multiple department budgets. The graph below shows how actual revenues fell in comparison to the budgeted revenues for the General Fund. Where percentages are over 100% revenues surpassed the budget expectations.



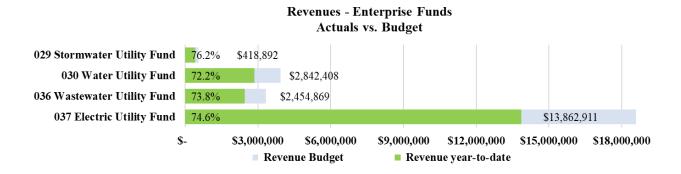
The table below outlines where actual expenditures fall in comparison to the budgeted expenditures broken down by department within the General Fund.



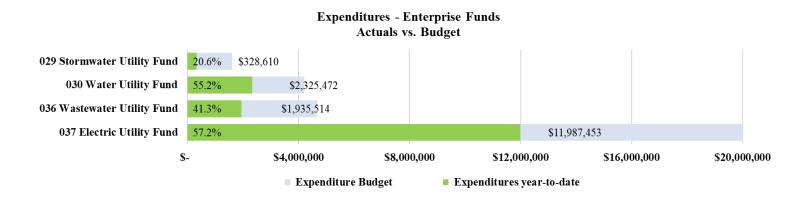
Budget Report continued...

Enterprise Funds

The City of Ottawa has four Enterprise Funds: Stormwater Utility Fund, Water Utility Fund, Wastewater Utility Fund, and Electric Utility Fund. The graph below shows how actual revenues fell in comparison to the budgeted revenues for each of these funds. Where percentages are over 100% revenues surpassed the budget expectations.



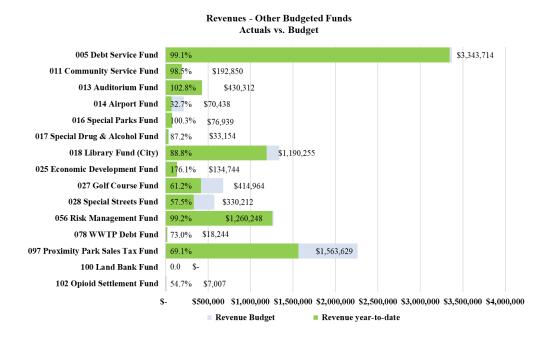
The table below outlines where actual expenditures fall in comparison to the budgeted expenditures for each of the four Enterprise Funds.



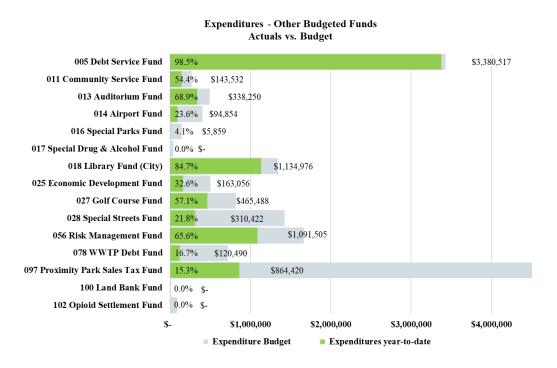
Budget Report continued...

Other Budgeted Funds

In addition to the General Fund and Enterprise Funds there are Other Budgeted Funds within the City of Ottawa. The graph below shows how actual revenues fell in comparison to the budgeted revenues for each of these funds. Where percentages are over 100% revenues surpassed the budget expectations.



The table below outlines where actual expenditures fall in comparison to the budgeted expenditures across the Other Budgeted Funds.



Monthly Treasurer's Report as of September 30, 2025

The Monthly Treasurer's Report is a snapshot of fund activities. The table below shows how transactions that happened in the month of September impacted each fund.

| | | | | | | CIT | Y OF OTTAWA | | | | | | |
|------------|---------------------------|----------|---------------|-----|--------------|-----|-----------------|----|---------------|----|-------------|---------------|-------------------------------|
| | | | | | | | TREASURER'S RI | PO | RT | | | | |
| | | | | | | | TEMBER 30, 2025 | | | | | | |
| | | | | | | | | | | | | | UNENCUMBERED |
| | | RF | GINNING CASH | | | | | | CASH BASIS | N | ET CHANGE | NET CHANGE | ENDING CASH |
| FUND | ACCOUNT TITLE | DL. | BALANCE | MET | -D REVENUES | м | -T-D EXPENSES | | BALANCE | | THER ASSETS | LIABILITIES | BALANCE |
| 001 | General Fund | \$ | 3.633.236.61 | | | \$ | 1,012,795.80 | · | 3.061.318.80 | | 474.15 | | \$ 3.061.007.11 |
| 005 | Debt Service Fund | \$ | 3,215,863.63 | \$ | | \$ | 3,161,989.76 | \$ | 75.340.32 | | | | \$ 75,340.32 |
| 011 | Community Service Support | \$ | 138,524.86 | \$ | 21,400.45 | \$ | | S | 123,600.70 | | | | \$ 123,600.70 |
| 013 | Auditorium Fund | Š | 144,889.55 | Š | | s | | Š | 141,951.01 | | | | \$ 141,400,17 |
| 014 | Airport Fund | s | 218,387,44 | | | S | | S | 210,534.86 | | | | \$ 210,534.86 |
| 016 | Special Park & Rec Fund | \$ | 301,451,35 | | 14,505,96 | \$ | - | s | 315,957,31 | | | \$ - | \$ 315,957,31 |
| 017 | Special Drug & Alcohol | \$ | 39,859.06 | \$ | 12,590.31 | \$ | - | \$ | 52,449.37 | \$ | - | \$ - | \$ 52,449.37 |
| 018 | Library Fund | \$ | - | \$ | 55,279.14 | \$ | - | \$ | 55,279.14 | \$ | - | \$ - | \$ 55,279.14 |
| 025 | Economic Development Fund | \$ | 500,630.30 | \$ | 17,248.99 | \$ | 7,544.59 | \$ | 510,334.70 | \$ | - | \$ - | \$ 510,334.70 |
| 027 | Golf Course Fund | \$ | 99,067.93 | \$ | 44,703.31 | \$ | 53,761.47 | \$ | 90,009.77 | \$ | - | \$ 161.01 | \$ 90,170.78 |
| 028 | Special Streets Fund | \$ | 1,414,246.65 | \$ | 7,749.42 | | 152,223.90 | | 1,269,772.17 | \$ | | \$ - | \$ 1,269,772.17 |
| 029 | Stormwater Utility | \$ | 1,754,765.34 | \$ | 52,819.92 | | 7,252.84 | \$ | -,, | \$ | | | \$ 1,800,332.42 |
| 030 | Water Utility | \$ | 1,248,337.16 | \$ | 373,387.63 | | 174,208.43 | | 1,447,516.36 | | | | \$ 1,449,232.61 |
| 036 | Waste Water Utility | \$ | 2,861,009.07 | \$ | | \$ | | \$ | 3,070,903.94 | \$ | | * | \$ 3,070,903.94 |
| 037 | Electric Utility | \$ | 8,330,200.27 | \$ | 2,193,877.36 | | 1,116,839.95 | \$ | 9,407,237.68 | \$ | | | \$ 9,412,001.36 |
| 046 | Electric CIP Fund | \$ | 2,542,194.04 | \$ | | \$ | 55,662.51 | \$ | 2,753,563.93 | \$ | | * | \$ 2,753,563.93 |
| 050 | Capital Improvement | \$ | 590,742.46 | \$ | 3,603.54 | | - | \$ | 594,346.00 | \$ | | ¥ - | \$ 594,346.00 |
| 051 | Utility Credits | \$ | | \$ | 477.40 | _ | | \$ | 157,015.60 | _ | | \$ (7,757.60) | |
| 052 | Capital Projects-Sidewalk | \$ | 198,522.64 | _ | | \$ | 3,724.00 | \$ | | \$ | | • | \$ 195,232.67 |
| 053 054 | Equipment Reserve | \$ \$ | | \$ | 4,689.34 | | 28,721.10 | \$ | 761,927.31 | | | * | \$ 761,927.31 \$ 15.275.74 |
| 056 | Law Enforcement Trust | <u> </u> | | \$ | 33.96 | | 21 204 17 | \$ | 15,275.74 | | | • | *,= |
| | Risk Management | | 1,126,449.44 | | 2,440.10 | _ | , | _ | 1,097,605.37 | | | (=1111) | |
| 057 | AEO Foundation Loan Fund | \$ | | \$ | - | \$ | - | \$ | | \$ | | • | \$ 26,178.89 |
| 076 | TIF-South Hwy 59 | \$ | 2,176,395.91 | | 11,032.67 | | - | \$ | _,, | \$ | | • | \$ 2,187,428.58 |
| 078 | Sales Tax-WWTP Projects | \$ | 608,979.95 | | 3,286.31 | | - | \$ | 612,266.26 | | | | \$ 612,266.26 |
| 079 | TIF/CID-Princeton & 19th | \$ | 597,975.00 | _ | 13,000.27 | _ | 5,850.95 | \$ | 605,124.32 | _ | | * | \$ 605,124.32 |
| 080 | CID-Princeton & 21st | \$ | 11,682.20 | \$ | 18,371.81 | _ | - | \$ | 30,054.01 | _ | | | \$ 30,054.01 |
| 081 | TIF/CID-Holiday Inn | \$ | 136,593.84 | \$ | 17,003.21 | | 4,569.46 | \$ | 149,027.59 | \$ | | * | \$ 149,027.59 |
| 091 | TIF-K-68 Hwy District | \$ | 1,249,626.07 | \$ | 7,368.12 | \$ | - | \$ | 1,256,994.19 | \$ | - | \$ - | \$ 1,256,994.19 |
| 095 | Grants-FAA Airport Imp. | \$ | 18,012.75 | \$ | - | \$ | - | \$ | 18,012.75 | \$ | | ~ | \$ 18,012.75 |
| 097 | Sales Tax-Proximity Park | \$ | 4,537,348.37 | \$ | 56,985.37 | \$ | 5,750.00 | \$ | 4,588,583.74 | \$ | - | \$ - | \$ 4,588,583.74 |
| 098 | Prox Park Infrastructure | \$ | 153,008.92 | \$ | 933.37 | \$ | - | \$ | 153,942.29 | \$ | - | \$ - | \$ 153,942.29 |
| 100 | Land Bank | \$ | 10,303.42 | \$ | - | \$ | - | \$ | 10,303.42 | \$ | - | s - | \$ 10,303.42 |
| 102 | Opioid Settlement | \$ | 87,875.85 | \$ | 195.80 | \$ | - | \$ | 88,071.65 | \$ | - | \$ - | \$ 88,071.65 |
| 103 | GO 2022A | \$ | 1,622,291.06 | \$ | 9,886.63 | \$ | 1,536.40 | \$ | 1,630,641.29 | \$ | - | \$ - | \$ 1,630,641.29 |
| 401 | Grants-Fire | \$ | 9,740.33 | \$ | 360.00 | \$ | - | \$ | 10,100.33 | \$ | - | \$ - | \$ 10,100.33 |
| 402 | Grants-Parks | \$ | 78,985.35 | | - | \$ | - | \$ | 78,985.35 | | - | \$ - | \$ 78,985.35 |
| 407 | Grants-ARPA | \$ | 67.942.37 | | _ | s | 6.343.60 | | 61.598.77 | | | | \$ 61,598.77 |
| 409 | Grants-BASE | \$ | | \$ | 7,207,92 | _ | 262,218.55 | _ | 1,083,789.55 | _ | | • | \$ 1.083,789.55 |
| 800 | Self-Insured Health | \$ | | \$ | 238,974,70 | | | \$ | | \$ | | • | \$ 1,906,974,71 |
| 801 | Flex Spending Account | \$ | | \$ | 6.001.90 | _ | 4.088.92 | _ | 11.754.58 | | | • | \$ 11,754.58 |
| | D TOTAL | | 43.910.074.12 | \$ | 4,263,398.28 | • | 6,455,825.09 | 5 | 41.717.647.31 | ¢ | | \$ (1.530.04) | \$ 41.715.333.25 |
| OICAIN. | DIVIAL | | 45,910,074.12 | , | 4,203,390.28 | 3 | 0,433,623.09 | • | 41,/1/,04/.31 | • | /04.02 | (1,330.04) | ø 41,/13,333.23 |
| | | | | | | | | | | | | | |

QTD Treasurer's Report as of September 30, 2025

The QTD (quarter-to-date) Treasurer's Report is a snapshot of fund activities. The table below shows how transactions that happened from July 1st to September 30th impacted each fund. This report updates each quarter to include the new quarter of transactions.

| | | | | | | | TY OF OTTAWA | | | | | | | | |
|------------|---|----|-------------------------|----------|-----------------------|----------|-----------------|----------|--------------------------|----------|--------------|----|-------------|----|-----------------------|
| | | | | | | | DATE TREASURER | | EPORT | | | | | | |
| | | | | | | SEP | TEMBER 30, 2025 | | | | | | | | |
| FUND | ACCOUNT TITLE | BI | EGINNING CASH | | Q-T-D | | Q-T-D | | CASH BASIS | | OTHER ASSETS | | NET CHANGE | | NENCUMBERED |
| | | | BALANCE | | REVENUES | | EXPENSES | | BALANCE | | | | LIABILITIES | | ENDING CASH |
| 001 | General Fund | \$ | 4,842,750.85 | \$ | 1,684,872.35 | \$ | 3,466,506.03 | \$ | 3,061,117.17 | | 290.23 | \$ | | \$ | 3,061,007.1 |
| 005 | Debt Service Fund | \$ | 311,715.94 | \$ | 2,925,614.14 | \$ | -,, | \$ | 75,340.32 | \$ | - | \$ | | \$ | 75,340.3 |
| 011 | Community Service Support | \$ | 172,373.18 | \$ | - | \$ | , | \$ | 123,600.70 | | - | \$ | | \$ | 123,600.7 |
| 013 | Auditorium Fund | \$ | 164,380.22 | \$ | 64,964.16 | \$ | , | \$ | 141,346.97 | | - | \$ | | \$ | 141,400.1 |
|)14 | Airport Fund | \$ | 219,784.67 | \$ | 13,749.20 | \$ | , | \$ | | \$ | - | \$ | | \$ | 210,534.8 |
| 016 | Special Park & Rec Fund | \$ | 298,062.26 | \$ | 17,895.05 | \$ | - | \$ | 315,957.31 | \$ | - | \$ | | \$ | 315,957.3 |
| 017 | Special Drug & Alcohol | \$ | • | \$ | 12,590.31 | \$ | - | \$ | 52,449.37 | | - | \$ | | \$ | 52,449.3 |
| 018 | Library Fund | \$ | - | \$ | 55,279.14 | \$ | - | \$ | 55,279.14 | • | - | \$ | | \$ | 55,279.1 |
| 025 | Economic Development Fund | \$ | 495,359.88 | \$ | 41,464.42 | | 26,489.60 | \$ | 510,334.70 | | - | \$ | | \$ | 510,334.7 |
| 027 | Golf Course Fund | \$ | 69,058.92 | \$ | 132,333.07 | \$ | 112,741.83 | - | / | • | - | \$ | _, | \$ | 90,170.7 |
| 028 | Special Streets Fund | \$ | 1,417,630.67 | \$ | 118,889.69 | \$ | , | \$ | 1,269,772.17 | - | - | \$ | | \$ | 1,269,772.1 |
| 029 | Stormwater Utility | \$ | 1,923,872.64 | \$ | 145,580.70 | \$ | 269,120.92 | | | | - | \$ | | \$ | 1,800,332.4 |
| 030 | Water Utility | \$ | 1,292,775.19 | \$ | 1,050,785.15 | \$ | , | \$ | 1,447,592.27 | \$ | - | \$ | -/ | \$ | 1,449,232.6 |
| 036 | Waste Water Utility | \$ | 2,879,151.77 | \$ | 870,703.39 | \$ | 678,951.22 | | 3,070,903.94 | • | - | \$ | | \$ | 3,070,903.9 |
| 037 | Electric Utility | \$ | 8,849,186.95 | \$ | 5,894,774.50 | \$ | 5,221,164.14 | | 9,522,797.31 | • | - | \$ | (// | \$ | 9,412,001.3 |
| 046 | Electric CIP Fund | \$ | 2,539,649.69 | \$ | 280,468.16 | \$ | 66,553.92 | _ | 2,753,563.93 | \$ | - | \$ | | \$ | 2,753,563.9 |
| 050 | Capital Improvement | \$ | 627,741.51 | - | -, | \$ | 40,114.64 | - | , | | - | \$ | | \$ | 594,346.0 |
| 051 | Utility Credits | \$ | 176,101.13 | \$ | 1,309.11 | \$ | - | \$ | | _ | - | \$ | (28,152.24) | \$ | 149,258.0 |
| 052 | Capital Projects-Sidewalk | \$ | 209,352.04 | \$ | 434.03 | \$ | 14,553.40 | \$ | 195,232.67 | | - | \$ | - | \$ | 195,232.6 |
| 053 | Equipment Reserve | \$ | 818,494.50 | \$ | 8,990.41 | \$ | | \$ | | \$ | - | \$ | | \$ | 761,927.3 |
| 054 | Law Enforcement Trust | \$ | 14,985.93 | \$ | | \$ | - | \$ | 15,275.74 | | - | \$ | | \$ | 15,275.7 |
| 056 057 | Risk Management | \$ | 1,153,885.33 | \$ | 6,670.09 | \$ | 62,950.05 | \$ | | \$ | - | \$ | | \$ | 1,097,580.3 |
| 057 076 | AEO Foundation Loan Fund | \$ | 26,178.89 | - T | | \$ | - | \$ | 26,178.89 | - 7 | - | \$ | | \$ | 26,178.8 |
| 076 078 | TIF-South Hwy 59 | \$ | 2,166,510.77 | \$ | 20,917.81 7.133.56 | \$ | 120,490.00 | \$ | 2,187,428.58 | \$ | - | \$ | | \$ | 2,187,428.5 |
| 078 079 | Sales Tax-WWTP Projects TIF/CID-Princeton & 19th | \$ | 725,622.70 | \$ | 23,159.64 | \$ | | \$ | 612,266.26 605,124.32 | • | - | \$ | | \$ | 612,266.2 |
| 080 | CID-Princeton & 19th | \$ | 830,018.97 27,546.08 | \$ | 29,418.67 | \$ | 26,910.74 | • | 30,054.01 | • | - | \$ | | \$ | 605,124.3 30,054.0 |
| 081 | TIF/CID-Holiday Inn | \$ | 330,316,53 | \$ | 26,507.35 | \$ | 207.796.29 | Ş Ś | 149,027.59 | Ş | - | \$ | | \$ | 149.027.5 |
| 091 | TIF-K-68 Hwy District | \$ | 1,243,035.52 | - | 13,958.67 | \$ | 207,790.29 | \$ | | _ | - | \$ | - | \$ | 1,256,994.1 |
| 095 | Grants-FAA Airport Imp | \$ | 18,012.75 | \$ | 13,536.07 | \$ | - | \$ | 18,012.75 | \$ | | \$ | - | \$ | 18,012.7 |
| 093 | Sales Tax-Proximity Park | \$ | 5,013,375.06 | \$ | 439,628.68 | Ś | 864,420.00 | Ś | | • | | \$ | | \$ | 4,588,583.7 |
| 098 | Prox Park Infrastructure | Ś | 152,201,97 | \$ | 1.740.32 | Ś | | Ś | 153.942.29 | Ś | | Ś | | \$ | 153.942.2 |
| 100 | Land Bank | \$ | 10.303.42 | Ś | 1,740.32 | \$ | | Ś | 10,303,42 | _ | | Ś | | \$ | 10.303.4 |
| 102 | Opioid Settlement Fund | Ś | 87,875.85 | \$ | 195.80 | Ś | - | Ś | , | Ś | | \$ | | \$ | 88,071.6 |
| 103 | GO 2022A | \$ | 1,618,800.24 | Ś | 18,448.35 | \$ | 6,607.30 | Ś | 1,630,641,29 | Ś | | \$ | | Ś | 1,630,641.2 |
| 401 | Grants-Fire | Ś | 10.068.19 | Ś | 360.00 | Ś | 327.86 | Ś | 10,100.33 | | | Ś | | Ś | 10,100.3 |
| 402 | Grants-Parks | \$ | 78.985.35 | Ś | - | \$ | - | Ś | | Ś | | \$ | | Ś | 78,985,3 |
| 407 | Grants-ARPA | Ś | 129,848.07 | Ś | - | Ś | | Ś | 61,598.77 | - | | Ś | | \$ | 61,598.7 |
| 409 | Grants-BASE | \$ | 1,396,455.20 | \$ | 14,317.83 | \$ | | Ś | 1,083,789.55 | Ś | | \$ | | \$ | 1,083,789.5 |
| 800 | Self Insured Health | Ś | 1,768,229.75 | Ś | 697,504.11 | | 557,829.54 | | 1,907,904.32 | | 929.61 | Ś | | \$ | 1,906,974.7 |
| 801 | Flex Spending Account | \$ | 9,214,53 | Ś | 18,276.46 | \$ | | Ś | 11,754.58 | \$ | | \$ | | \$ | 11,754.5 |
| GRAND | 1 0 | Ś | 44,158,772.17 | Ś | 14,645,943.26 | Ś | 16,952,583.48 | Ś | 41,852,131.95 | Ś | 1,219.84 | Ś | | \$ | 41,715,333.2 |
| | ed Quarterly in Accordance with K | | | <u> </u> | ,0 .0,0 .0120 | <u> </u> | ,502,500,40 | <u> </u> | . 1,002,102100 | <u> </u> | 2/223104 | ~ | (200,0.000) | * | . 27, 20,00012 |

YTD Treasurer's Report as of September 30, 2025

The YTD (year-to-date) Treasurer's Report is a snapshot of fund activities. The table below shows how transactions that happened from September 1st to 30th impacted each fund. This report updates each month to include the new month of transactions.

| | | | | | | | CITY OF OTTAWA | | | | | | | | |
|-------|---------------------------|----|---------------|----|---------------|-----|---------------------|-----|---------------|----|-------------|----|--------------|-----|-------------------|
| | | | | | YEAR | -то | -DATE TREASURER'S R | EPO | RT | | | | | | |
| | | | | | | | SEPTEMBER 30, 2025 | | | | | | | | |
| | | BE | GINNING CASH | | | | | | CASH BASIS | | NET CHANGE | | NET CHANGE | HIN | ENCUMBERED ENDING |
| FUND | ACCOUNT TITLE | | BALANCE | γ. | -T-D REVENUES | | Y-T-D EXPENSES | | BALANCE | | THER ASSETS | | LIABILITIES | | CASH BALANCE |
| 001 | General Fund | S | 3.641.594.22 | s | 9.808.388.77 | s | 10.227.653.78 | s | 3.222.329.21 | _ | (558.00) | _ | (161,880.10) | s | 3.061.007.11 |
| 005 | Debt Service Fund | Š | 112.143.99 | s | 3.343.713.60 | Ś | 3.380.517.27 | Ś | -,, | Ś | - | Ś | - | Ś | 75.340.32 |
| 011 | Community Service Support | s | 74.283.14 | s | 192.850.00 | s | 143.532.44 | s | 123,600,70 | s | - | s | - | s | 123,600,70 |
| 013 | Auditorium Fund | s | 53.301.81 | s | 430,312.11 | s | 338.250.05 | s | 145.363.87 | Ś | - | \$ | (3,963.70) | s | 141.400.17 |
| 014 | Airport Fund | s | 235,087.18 | s | 70,437.68 | \$ | 94,854.00 | s | 210,670.86 | \$ | | \$ | (136.00) | _ | 210,534.86 |
| 016 | Special Park & Rec Fund | s | 244,877.60 | s | 76,938.59 | s | 5,858.88 | s | 315,957,31 | s | - | s | | s | 315,957,31 |
| 017 | Special Drug & Alcohol | \$ | 19,295.67 | \$ | 33,153.70 | \$ | - | \$ | 52,449.37 | \$ | - | \$ | - | \$ | 52,449.37 |
| 018 | Library Fund | s | - | s | 1.190.254.78 | s | 1.134.975.64 | s | 55,279,14 | s | - | s | - | s | 55,279,14 |
| 025 | Economic Development Fund | s | 548,343.25 | s | 134,743.59 | \$ | 163,056,14 | s | 520,030.70 | s | | s | (9,696.00) | s | 510,334.70 |
| 027 | Golf Course Fund | \$ | 137,643.59 | \$ | 414,963.82 | s | 465,487.58 | \$ | 87,119.83 | \$ | 600.00 | \$ | | \$ | 90,170.78 |
| 028 | Special Streets Fund | s | · · | s | 330,212.28 | s | 310,422.44 | s | 1,270,247.34 | _ | - | \$ | (475.17) | _ | 1,269,772.17 |
| 029 | Stormwater Utility | s | | s | 418,891.79 | s | 328,609.62 | _ | | s | - | \$ | (11,896.10) | _ | 1,800,332.42 |
| 030 | Water Utility | s | <u> </u> | S | 2,842,407.88 | Ś | 2,325,472.12 | _ | 1,466,998.58 | _ | - | Ś | (17,765.97) | _ | 1,449,232.61 |
| 036 | Waste Water Utility | s | | s | 2,454,868.97 | s | 1,935,514,49 | s | 3.164.054.86 | s | - | s | (93,150,92) | _ | 3,070,903.94 |
| 037 | Electric Utility | s | | s | 13.862.911.02 | S | 11.987.452.67 | _ | 9,682,304,12 | • | - | S | (270,302,76) | _ | 9,412,001.36 |
| 046 | Electric CIP Fund | s | | s | 321.142.05 | s | 532.892.52 | s | 2.753.563.93 | s | | \$ | - | Ś | 2.753.563.93 |
| 050 | Capital Improvement | s | | s | 14.888.96 | Ś | 40.114.64 | _ | | s | - | s | - | Ś | 594.346.00 |
| 051 | Utility Credits | s | , | s | (3,992.98) | _ | - | s | 175.126.25 | s | - | s | (25,868.25) | _ | 149,258.00 |
| 052 | Capital Projects-Sidewalk | s | | \$ | 1,369.29 | s | 15,328.40 | s | 197,565.92 | _ | - | s | (2,333.25) | _ | 195,232.67 |
| 053 | Equipment Reserve | Ś | 1,111,531.94 | Ś | 24,453.58 | s | 353.456.21 | s | 782,529.31 | Ś | - | \$ | (20,602.00) | _ | 761,927.31 |
| 054 | Law Enforcement Trust | s | <u> </u> | s | 1,632.86 | s | - | s | 15,275,74 | Ś | - | \$ | - | s | 15,275.74 |
| 056 | Risk Management | s | | Ś | 1.260.247.75 | Ś | 1,091,504.92 | Ś | 1.112.808.39 | Ś | - | s | (15.228.02) | _ | 1.097,580.37 |
| 057 | AEO Foundation Loan Fund | s | 22,236,86 | S | 3,942.03 | S | - | \$ | 26,178,89 | s | - | \$ | - | S | 26,178,89 |
| 076 | TIF-South Hwy 59 | \$ | , | s | 293,586.37 | s | | s | 2,187,428.58 | s | - | \$ | - | \$ | 2.187.428.58 |
| 078 | Sales Tax-WWTP Projects | s | 714.512.27 | _ | 18.243.99 | S | 120,490,00 | S | | S | - | S | - | Ś | 612.266.26 |
| 079 | TIF/CID-Princeton & 19th | s | 488,221.93 | s | 396,797.06 | s | 264,813.20 | s | 620,205.79 | \$ | | \$ | (15,081.47) | s | 605,124.32 |
| 080 | CID-Princeton & 21st | s | 24.534.99 | s | 78.432.09 | Ś | 48,903.52 | s | | s | - | \$ | (24,009.55) | _ | 30.054.01 |
| 081 | TIF/CID-Holiday Inn | s | 79,003.04 | s | 322,607.90 | Ś | 228,685.11 | _ | 172,925.83 | s | - | s | (23,898.24) | _ | 149,027.59 |
| 091 | TIF-K-68 Hwy District | s | | s | 233,028.12 | Ś | - | s | | s | - | s | - | s | 1,256,994.19 |
| 095 | Grants-FAA Airport Imp. | \$ | _ , , | s | - | \$ | 17.013.05 | s | 18.012.75 | s | - | \$ | - | \$ | 18,012.75 |
| 097 | Sales Tax-Proximity Park | s | 3,889,374.79 | s | 1,563,628.95 | s | 864,420.00 | s | 4,588,583.74 | s | - | \$ | - | s | 4,588,583.74 |
| 098 | Prox Park Infrastructure | s | | s | 4.096.45 | \$ | 2,094.00 | s | 153.942.29 | \$ | | \$ | | \$ | 153,942.29 |
| 100 | Land Bank | s | 10,303.42 | _ | - | \$ | - | S | 10,303.42 | _ | - | \$ | - | Ś | 10,303.42 |
| 102 | Opioid Settlement | s | · · | Ś | 7.006.69 | s | | s | 88.071.65 | _ | | s | | s | 88,071.65 |
| 103 | GOBond 2022A | s | | s | 43,261.26 | S | 9,680.10 | _ | 1,630,641.29 | s | - | s | - | s | 1,630,641.29 |
| 401 | Grants-Fire | s | _ , , | s | 9,532.00 | s | 8,387.86 | s | 10,100.33 | s | - | \$ | - | Ś | 10,100.33 |
| 402 | Grants-Parks | \$ | | \$ | - | \$ | - | \$ | | \$ | - | \$ | - | \$ | 78,985.35 |
| 407 | Grants-ARPA | \$ | | \$ | - | \$ | 149,415.01 | \$ | 78,628.77 | \$ | - | \$ | (17,030.00) | - | 61,598.77 |
| 409 | Grants-BASE | \$ | | \$ | 39,283.16 | \$ | | \$ | 1,086,618.11 | _ | - | \$ | (2,828.56) | | 1,083,789.55 |
| 800 | Self-Insured Health | ş | 1,298,657.37 | \$ | 2,085,458.73 | \$ | 1,473,269.41 | \$ | 1,910,846.69 | \$ | 3,871.98 | \$ | - | \$ | 1,906,974.71 |
| 801 | Flex Spending | \$ | 15,706.66 | \$ | 56,829.30 | \$ | 60,781.38 | \$ | 11,754.58 | \$ | | \$ | - | \$ | 11,754.58 |
| GRAND | | \$ | 38,926,548.03 | \$ | 42,380,524.19 | \$ | 38,875,329.88 | \$ | 42,431,742.34 | \$ | 3,913.98 | \$ | (712,495.11) | \$ | 41,715,333.25 |
| | | | | | | | | Ė | | | | | | | |

Grant Tracking Report as of September 30, 2025

This report highlights dedicated efforts in researching, applying for, managing, and closing out grant opportunities for the City of Ottawa. Grants play a crucial role in funding community projects, providing an essential source of financial support to advance key initiatives. By strategically leveraging grant funding, the City aims to reduce the financial burden on taxpayers and utility customers, supplementing project costs to help mitigate the need for increases in property taxes or utility rates.

| | SEPTEMBER | | | | | | | | | | |
|---------------------------|-----------------------|-----------|-------------------------------|---------|--|--|--|--|--|--|--|
| | Drafts In Progress | Submitted | Pending Award Announcement | Awarded | | | | | | | |
| Grant Applications | 6 | 4 | 12 | 4 | | | | | | | |
| YTD Data | N/A | 21 | N/A | 8 | | | | | | | |

| | A | CTIVE GR | ANTS | | |
|---|----------------------|-------------------|----------------|---------------------|---------------------|
| | Department | Last Reporting | Grant Award | Funding Received | Estimated Close-out |
| ARPA | Various | Apr. 2024 | \$ 1,897,073 | \$ 1,897,073 | Apr. 2026 |
| ARPA Housing | Economic Development | Q1 2024 | \$ 3,000,000 | \$ 3,000,000 | Q3 2025 |
| BASE Grant | Utilities | Q2 2025 | \$ 5,000,000 | \$ 5,000,000 | Q3 2025 |
| Department of Transportation | Airport | N/A | \$ 585,000 | \$ - | Q4 2026 |
| Federal Aviation Association | Airport | N/A | \$ 2,996,200 | \$ - | Q4 2026 |
| Inflation Reduction Act Community Forests Grant | Parks Department | N/A | \$97,430 | \$ - | Dec. 31, 2026 |
| Kansas Arts Commission | OMA | Jan. 2025 | \$ 15,127 | \$ 15,127 | Aug. 30, 2025 |
| Moderate Income Housing Grant | Economic Development | Ongoing | \$ 532,000 | \$ 45,000 | Ongoing |
| Wal-Mart Grant | Fire | N/A | \$ 4,500 | \$ 4,500 | TBD |

Investment Report as of September 30, 2025

Kansas state statute (K.S.A. 12-1675 et seq.) allows the City of Ottawa to establish an investment policy to manage idle funds. The investment objectives for all investment activities are, in priority order, safety, liquidity, and return on investment. Staff are charged with ensuring all operating requirements are covered by liquid funds while maximizing return on investment for all funds held by the City of Ottawa.

The information below outlines the City's Pooled Investment Funds. The pooled fund consists of idle funds from a variety of funds and interest revenue is split across participating funds at the time the revenue is realized.

| | | | | PURCHASE | | | INITIAL | | CURRENT | INTEREST | EΑ | RNINGS |
|--------------|-----|------|------|------------|--------------|-------|---------------|-----|---------------|----------|----|----------|
| ID NUMBER | 1 | TYPE | BANK | DATE | MATURITY | II | NVESTMENT | | BALANCE | RATE(%) | | IATURITY |
| 1030256553 S | s c | DAR | OAK | 12/26/2024 | 12/26/2025 | \$ | 1,000,000.00 | \$ | 1,000,000.00 | 4.48% | \$ | 44,785.0 |
| 1030509826 S | 6 (| DAR | OAK | 2/6/2025 | 2/5/2026 | \$ | 1,000,000.00 | \$ | 1,000,000.00 | 4.35% | \$ | 43,380.8 |
| 1030695328 S | 6 (| DAR | OAK | 2/27/2025 | 2/26/2026 | \$ | 1,000,000.00 | \$ | 1,000,000.00 | 4.35% | \$ | 43,380.8 |
| 1030879925 S | 6 (| DAR | OAK | 3/26/2025 | 3/26/2026 | \$ | 1,000,000.00 | \$ | 1,000,000.00 | 4.40% | \$ | 44,000.0 |
| 64155 S | 3 | CD | KSB | 4/17/2025 | 4/17/2026 | \$ | 2,000,000.00 | \$ | 2,000,000.00 | 4.04% | \$ | 80,800.0 |
| 30566981 S | 5 | CD | GSSB | 12/19/2024 | 6/19/2026 | \$ | 1,000,000.00 | \$ | 1,000,000.00 | 4.35% | \$ | 65,190.4 |
| 1030509842 S | 3 (| DAR | OAK | 2/6/2025 | 8/5/2026 | \$ | 1,000,000.00 | \$ | 1,000,000.00 | 4.35% | \$ | 64,952.0 |
| 1030695344 S | 6 (| DAR | OAK | 2/27/2025 | 8/26/2026 | \$ | 1,000,000.00 | \$ | 1,000,000.00 | 4.35% | \$ | 64,952.0 |
| 1030879984 S | 6 (| DAR | OAK | 3/26/2025 | 9/26/2026 | \$ | 1,000,000.00 | \$ | 1,000,000.00 | 4.35% | \$ | 65,428.7 |
| 1031033701 S | 6 (| CDAR | OAK | 4/24/2025 | 10/24/2026 | \$ | 1,000,000.00 | \$ | 1,000,000.00 | 4.00% | \$ | 60,054.7 |
| | | | | | | | | | | APY | | |
| | | | | | Total | Fixed | d Investments | \$ | 11,000,000.00 | 4.22% | | |
| | | | | OVERNI | GHT AND MON | EY M | IARKET ACCOUN | NTS | | | | |
| Overnight S | 3 | MIP | KMIP | 8/1/2025 | 8/31/2025 | \$ | 1,196.05 | \$ | 1,198.97 | 2.83% | | |
| 7082592 S | 6 (| DAR | OAK | 8/1/2025 | 8/31/2025 | \$ | 14,428,071.25 | \$ | 17,571,085.61 | 4.00% | | |
| 7082592 S | 3 | MM | OAK | 8/1/2025 | 8/31/2025 | \$ | 240,866.30 | \$ | 240,815.44 | 4.00% | | |
| | | | | | Total Pooled | Inve | stment Funds | \$ | 28,813,100.02 | _ | | |
| | | | | | | | | | | - | | |

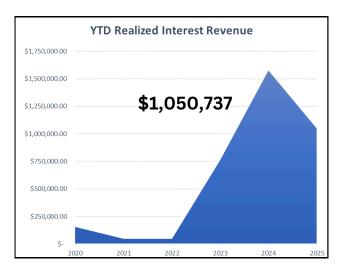
2024 Investment Interest Revenue: \$1,576,092

2025 Investment Interest Revenue

Realized Investment Interest YTD \$ 768,719 Sweep and Operational Interest YTD \$ 282,018 Unrealized 2025 Investment Interest Revenue \$ 44,785 Investment Interest for 2025 \$ 1,095,522

2026 Unrealized Interest Revenue: \$ 532,140

st All unrealized revenues are not realized until the maturity of investments.



Debt Report as of September 30, 2025

The information below outlines the City's Debt as of September 30, 2025. Currently, the City of Ottawa has General Obligation Bond Debt (GO Debt) and lease purchase agreement debt.

Debt Summary City of Ottawa as of September 30, 2025

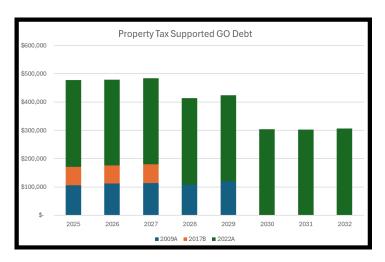
| Bond Issuance | Orginal Principal | Funding Source | Maturity Year | Interest Rate | itstanding Balance |
|--|----------------------|-------------------|------------------|------------------|-----------------------|
| 2009A - NE Water Tower | \$ 2,345,000 | PT & WT | 2029 | 3.00 - 4.20% | \$ 805,000 |
| 2014A - Water, Wastewater System, & Traffic Way Improvements | \$ 7,855,000 | SS, WP, & WT | 2030 | 2.00 - 3.50% | \$ 785,000 |
| 2017A - Proximity Park Improvements | \$ 5,000,000 | PP | 2026 | 2.00 - 2.50% | \$ 1,210,000 |
| 2017B - Airport Improvements | \$ 555,000 | PT | 2027 | 1.75 - 3.15 % | \$ 185,000 |
| 2018A - Stormwater Improvements | \$ 1,650,000 | SW | 2038 | 2.375 - 4.00% | \$ 1,255,000 |
| 2018B - Proximity Park Land Acquisition | \$ 1,050,000 | PP | 2026 | 2.75 - 3.375% | \$ 295,000 |
| 2019A - Refunding of Electric Infrastructure Improvements | \$ 1,105,000 | EL | 2027 | 3.00% | \$ 800,000 |
| 2020A - Proximity Park Sewer Improvements | \$ 1,617,000 | PP | 2050 | 2.125% | \$ 1,455,632 |
| 2021A - Refinance of Utility Infrastructure Improvements | \$ 5,540,000 | WP, WT, & WW | 2039 | 1.10 - 3.00% | \$ 4,440,000 |
| 2021B - Refunding Electric Debt & Cooling Tower | \$ 5,925,000 | EL | 2028 | 0.25 - 1.05% | \$ 3,095,000 |
| 2022A - Public Building & Stormwater Improvements | \$ 3,280,000 | PT & SW | 2032 | 4.00% | \$ 2,705,000 |

Lease Summary City of Ottawa as of September 30, 2025

| Leased Property | Orginal rincipal | Funding Source | Maturity Year | Interest Rate | tstanding Balance |
|---------------------------|---------------------|-------------------|------------------|------------------|----------------------|
| 2017 - Pierce Fire Truck | \$ 633,650 | | 2028 | 3.46% | \$ 213,057 |
| 2018 - Sewer Van | \$ 201,559 | WW | 2028 | 3.83% | \$ 99,748 |
| 2022 - Police Patrol Unit | \$ 52,543 | PP | 2027 | 4.38% | \$ 21,691 |
| 2022 - Police Patrol Unit | \$ 54,373 | PP | 2025 | 4.38% | \$ - |
| 2022 - Bucket Truck | \$ 166,897 | EL | 2032 | 4.62% | \$ 120,454 |
| 2023 - Pierce Fire Truck | \$ 740,116 | PP | 2032 | 5.00% | \$ 530,770 |

| Funding Sou | urce Key: |
|--------------|---------------------------------|
| EL: Electric | Fund |
| PP: Proximi | ty Park Sales Tax Fund |
| PT: Property | y Taxes |
| SS: Special | Streets Fund |
| SW: Stormy | vater Fund |
| WP: Waster | water Treatment Plant Sales Tax |
| WT: Water | Fund |
| WW: Waste | water Fund |

The graph to the right shows the repayment schedule for General Obligation Debt issuances that are supported by property taxes from 2025 moving forward to retirement of all issuances; which is scheduled for 2032.



Franklin County Development Council

"It's A Great Day to Live In Franklin County!"

Monthly Report to Ottawa, Franklin County, and Membership October 2025

Respectfully Submitted by Paul Bean, Executive Director

Industry Recruitment

Nothing to report. Waiting to see if potential industry in play moves forward before their extension ends in December.

FCDC Leadership Teams

Housing

We have been involved in coordinating a number of meetings with potential housing developers, builders, and investors. Nothing to report as of this time on solid outcomes, but discussions are taking place.

Childcare

We will be working on pulling together a luncheon with some of our area industry, schools, and municipalities to discuss potential solutions to bringing a childcare center to our community.

We have one investor that is waiting to see if they are awarded a grant this month to put a childcare center back online here in Ottawa.

Existing Industry Support

We will be hosting a morning coffee for discussion regarding the benefits and challenges created by the "Big Beautiful Bill". This event will be on October 14th at Ottawa University from 8:00 AM to 9:00 AM. We have 15 people that have RSVP'd for this event. I am looking forward to the conversation.

We have shared with you that the Department of Commerce can come to your industry and share information on incentives and support the state can provide for equipment purchases, expansion, training, etc. They recently met with the great leadership at Fashion Inc. Here are some comments from Fashion Inc.

When planning to acquire, renovate and equip the property at 1510 N Davis (next door), we learned the State of Kansas has a variety of aggressive pro-business incentives to offer such as 'The Kansas High Performance Incentive Program (HPIP)', Promoting Employment Across Kansas (PEAK), Workforce Recruiting and Screening Assistance, Personal Property Exemption, Sales Tax Exemption, and Industrial Training, and Retraining programs.

We met with Craiq VanWey, Senior Regional Director, Kansas Dept. of Commerce who helped guide us through the application and documentation process. We learned a number of large companies such as 10.22.25 Regular Meeting Pkt Page #21

<u>Panasonic Energy, Amazon, Hostess Brands and Kubota took advantage of the State offerings and located</u> their projects in Kansas recently.

We were approved for the HPIP Program in March 2025 and earned potential incentives for Fashion, Inc. over a twelve-month period and can be renewed every year until the projects are completed. The key item for our application was the addition of jobs at or above the County median wage. In total, the Commerce Department estimated the total incentives for our project to be over \$1million.

If your industry would like to meet with Commerce to learn more, please let me know. I will be happy to set up a meeting for you.

Workforce

Due to the government shutdown and resulting furloughs it has become difficult to get information and coordinate with Ft. Riley on their job fair in November. As a result, we are cancelling our efforts to bring a group to represent our community and our industries to the fair in November.

It was shared earlier this year that the some of the folks in the department that works to support soldier transitions to the civilian sector are losing funding for their jobs. As a result, we do not currently know the status of this program. We will reach out in January/February to get a sense of what the landscape is for us to work to connect with this potential job source.

Ryland Miller, the Ottawa Kansas Chamber Director, shared that the Make My Move Program has been granted and approved to Ottawa/Franklin County. This will result in \$145,000 from the state to help us recruit 10 households to our community. We are one of a handful of communities that have been awarded these funds. Congratulations and THANK YOU to Ryland for his leadership in this effort. We will be meeting and organizing to support this effort and will be asking members to support this as well.

Ottawa University and Neosho County Community College students met with representatives from Advent Health. This event was hosted by Ottawa University and 20 students participated. It was part of our efforts to get industry into our schools to promote careers. We expect a number of those students that attended will make a campus visit to Advent Health to continue learning about the career opportunities. We hope other schools and industry will consider participating in this effort to get industry and students connected. If you are interested, please contact me!

Jane Morton, who is a member of our workforce team, attended the Kansas Workforce Innovation Conference this past month. She shared a fantastic website that provides incredible information about our community. The website is All Things Kansas | Kansas State University We encourage you to check it out!

eCommunity

We have set the date for the 2026 Youth Entrepreneurship Challenge. It will be hosted at Ottawa University on February 26^{th} from 8:00-12:00. We will begin recruiting participants and judges later this month. We also invite the public to come by and see what the kids are doing and support them in their efforts. It is always a great day!!!

Executive Director Comments

Kansas Works has filled the position that will provide local support to workforce efforts here in Franklin County. Once this person has had time to get situated, we will be working to introduce her to our community. This is a great step forward for workforce efforts in our community.

The FCDC full board and all members were given the opportunity to listen to a presentation from the ORION group that is interested in a solar project in Franklin County. ORION requested this opportunity, so I accepted their request. The very same opportunity is being given to a group that is opposed to this project. I have received a request for the opportunity to share their reasons for their opposition to the ORION project. We will hold another full board meeting on November 13th at 8:00 AM at Neosho County Community College to accommodate this request. All board members and all FCDC members are invited to attend.

It is my belief that open dialogue and discussion is a healthy way to make decisions that impact our community and our quality of life. I believe that economic development issues are at the core of FCDC, and informed decisions by our board and our membership should be part of our organization's goals. We are not showing support or opposition, we are supporting the sharing of information to help all of us make <u>informed</u> decisions.

Lastly, I am happy to report that the City of Ottawa and Franklin County have agreed to fund FCDC for another year. As you know, their support is important to this organization and we are grateful to the leadership and the community for the support we receive. It is vital to the work we do on all the efforts listed in this report and many others.











Franklin County Development Council Inc. Statement of Assets, Liabilities & Net Assets--Modified Cash Basis

As of September 30, 2025

| | Total |
|------------------------------------|------------------|
| ASSETS | |
| Current Assets | |
| Bank Accounts | |
| 1042 Patriots Bank CD #161590 | 59,949.86 |
| 1060 3560 OAK STAR | 47,195.23 |
| 1081 Mid America Bank CD #40005811 | 22,462.43 |
| 1084 Kansas State Bank CD#62718 | 20,429.81 |
| 1087 Oak Star CD | 28,176.77 |
| 1088 Edward Jones CD Schwab | 25,000.00 |
| 1089 Edward Jones CD Truist | 25,000.00 |
| 1090 Patriots Bank Cd #165986 | 19,802.85 |
| 1091 Bank Midwest CD | 15,360.72 |
| Total Bank Accounts | \$ 263,377.67 |
| Total Current Assets | \$ 263,377.67 |
| TOTAL ASSETS | \$ 263,377.67 |
| LIABILITIES AND NET ASSETS | |
| Liabilities | |
| Current Liabilities | |
| Other Current Liabilities | |
| 2100 Payroli Liabilities | 735.56 |
| Total Other Current Liabilities | \$ 735.56 |
| Total Current Liabilities | \$ 735.56 |
| Total Liabilities | \$ 735.56 |
| Net Assets | |
| 3900 Unrestricted Net Assets | 250,916.00 |
| Net Income | 11,726.11 |
| Total Net Assets | \$ 262,642.11 |
| TOTAL LIABILITIES AND NET ASSETS | \$ 263,377.67 |

Franklin County Development Council Inc. Statement of Revenues & Expenses--Modified Cash Basis

September 2025

| | | | Tot | al |
|--|-------------------------------------|-----|-----------|-----------------------|
| 3001 County Contribution 5,632.75 50,894.75 3002 City of Ottawa 5,632.75 50,894.75 3003 Wells ville Contribution 5,000.00 45,951.80 3027 2025 Diuse 713.64 7,769.58 33810 Interest income 713.64 7,769.58 3380 Other Income 900.00 1,096.00 3,965 E Community Revenue 3,200.00 17,200.00 3,965 E Community Revenue 5 16,079.14 7,769.58 3,600.00 1,096.00 3,965 E Community Revenue 5 16,079.14 7,769.58 3,600.00 1,096.00 3,965 E Community Revenue 5 16,079.14 7,769.58 3,600.00 1,096.00 3,965 E Community Revenue 1,000.00 1,096 | | | Sep 2025 | Jan - Sep, 2025 (YTD) |
| 3002 City of Ottawa 5,632.75 \$0,509.00 3002 Wellsville Contribution 5,000.00 3027 2025 Dues 713.64 5,500.00 3890 Other Income 900.00 1,096.00 3890 Other Income 900.00 17,200.00 Total Income \$ 16,079.14 \$ 178,405.88 Gross Profit 140,079.14 \$ 178,406.88 Expenses 140.00 1,500.00 5030 Advartising Expenses 124.92 2,038.13 5040 Website 124.92 2,038.13 5050 Accounting Fese 200.00 5,780.00 5050 Accounting Fese 200.00 5,780.00 5150 Postage 140.33 1,282.57 5150 Postage 750.43 1,282.57 5335 Prospect Costs/mixty 85.33 3,292.87 5335 Prospect Questi-mixty 85.33 3,292.87 5335 Prospect Costs/mixty 85.33 3,200.00 6,000.00 5410 KEDA Membership 2,500.00 6,000.00 6,000.00 6,500.00 6,500.00 6,500.00 6,500.00 | Income | | | |
| | 3001 County Contribution | | 5,632.75 | 50,694.75 |
| | 3002 City of Ottawa | | 5,632,75 | 50,694.75 |
| 3810 Interest Income 713.64 7,769.58 3890 Other Income 900.00 1,096.00 3865 E Community Revenue 3,200.00 17,200.00 Total Income \$ 16,078.14 \$ 178,466.88 Gross Profit \$ 16,079.14 \$ 178,466.88 Expenses **** ***** 4100 Auto/Travel/Conference 140.00 1,908.80 5030 Advertising Expenses 124.92 2,038.13 5040 Websitio 200.00 1,250.00 5050 Accounting Fess 200.00 6,780.00 5150 Postage 200.00 6,780.00 5150 Operating Supplies 921.59 1,250.00 5315 Special Meeting Expense 750.43 1,589.57 5335 Prospect Costs/mktg 85.33 8,329.87 5335 Prospect Costs/mktg 85.33 3,329.87 5405 KEDA Membership 2,999 3405 Team Kansas 1,000.00 5410 KEDA Membership 2,500.00 6,000.00 5430 KADC SmartPort 2,500.00 6,000.00 5550 Software 30.00 2,77 | 3003 Wellsville Contribution | | | 5,000.00 |
| 3890 Other Income 900.00 1,096.00 3965 E Community Revenue 3,200.00 17,200.00 Total Income \$ 16,079.14 \$ 178,406.88 Groes Profit \$ 16,079.14 \$ 178,406.88 Expenses \$ 16,079.14 \$ 178,406.88 4100 Auto/Travel/Conference 140.00 1,908.80 5039 Advertising Expenses 124.92 2,036.13 5040 Website 200.00 6,780.00 5150 Postage 200.00 6,780.00 5150 Postage 200.00 6,780.00 5150 Postage 750.43 1,833.30 5150 Postage 750.43 1,589.57 5335 Spocial Meeting Expense 750.43 1,589.57 5335 Prospect Costs/mktg 85.33 3,229.87 5435 Frospect Costs/mktg 85.33 3,229.87 5435 Roman Kansas 1,000.00 6,000.00 5410 KEDA Membership 2,500.00 6,000.00 5430 KCADC SmartPort 2,500.00 6,000.00 5500 Workforce Program Expenses 3,200.00 6,503.50 <t< td=""><td>3027 2025 Dues</td><td></td><td></td><td>45,951.80</td></t<> | 3027 2025 Dues | | | 45,951.80 |
| 3,200,00 | 3810 Interest income | | 713.64 | 7,769.58 |
| Total Income \$ 16,079.14 \$ 178,406.88 | 3890 Other Income | | 900.00 | 1,096.00 |
| Coross Profit \$ 16,079.14 \$ 178,406.88 | 3965 E Community Revenue | | 3,200.00 | 17,200.00 |
| Expenses | Total Income | \$ | 16,079.14 | \$ 178,406.88 |
| 1400 Auto/Travel/Conference 140.00 1,908.80 5030 Advertising Expenses 124.92 2,036.13 5040 Website 1,250.00 5050 Accounting Fees 200.00 6,780.00 5150 Postage 184.33 5160 Operating Supplies 1,123.00 5150 Postage 1,123.00 5150 Postage 1,123.00 5150 Special Meeting Expense 750.43 1,589.57 5350 Insurance 750.43 1,589.57 5355 Prospect Costs/mktg 85.33 8,329.87 5350 Capital Campaign 29.99 29.99 5405 Team Kansas 1,000.00 5400 KEDA Membership 30.00 5,000.00 | Gross Profit | \$ | 16,079.14 | \$ 178,406.88 |
| 124.92 2,036.13 5040 Website 1,250.00 6,780.00 6,790.0 | Expenses | | | |
| 5040 Website 1,250.00 5050 Accounting Fees 200.00 6,780.00 5150 Postage 184.33 5160 Operating Supplies 921.59 5300 Insurance 1,123.00 5315 Special Meeting Expense 750.43 1,589.57 5335 Prospect Costs/mktg 85.33 8,329.87 5350 Capital Campaign 29.99 29.99 5405 Team Kansas 1,000.00 5405 Team Kansas 1,000.00 5410 KEDA Membership 2,500.00 6,000.00 5430 KCADC SmartPort 2,500.00 6,000.00 5550 Software 207.89 1,877.67 5600 Workforce Program Expenses 100.00 2,776.13 5965 E-Community Expense 3,200.00 6,503.50 6555 Executive Director Salary 11,666.66 104,551.78 6555 Executive Director Genefits 1,107.66 9,623.64 6557 Executive Director Cell Phone 50.00 450.00 Payroll Expenses 351.50 3,163.50 Total Company Contributions 351.50 3,163.50 Total Payrol | 4100 Auto/Travel/Conference | | 140.00 | 1,908.80 |
| Solition Solition | 5030 Advertising Expenses | | 124.92 | 2,036.13 |
| 5150 Postage 184.33 5160 Operating Supplies 921.59 5300 Insurance 1,123.00 5315 Special Meeting Expense 750.43 1,589.57 5335 Prospect Costs/mktg 85.33 8.329.87 5350 Capital Campaign 29.99 29.99 5405 Team Kansas 1,000.00 330.00 5410 KEDA Membership 330.00 6,000.00 5430 KCADC SmartPort 2,500.00 6,000.00 5550 Software 207.89 1,877.67 5600 Workforce Program Expenses 100.00 2,776.13 5965 E-Community Expense 3,200.00 6,503.50 6555 Executive Director Salary 11,666.66 104,551.78 6555 Executive Director Benefits 1,107.66 9,623.64 6557 Executive Director Cell Phone 50.00 450.00 Payroll Expenses 5,316.27 3,163.50 Total Company Contributions 3,51.50 3,163.50 Total Company Contributions 3,51.50 3,163.50 Total Payroll Expenses 3,51.50 3,9479.77 Unapplied Cash Bill Payment Expense 20,514.38 3,166.680.77 | 5040 Website | | | 1,250.00 |
| 5160 Operating Supplies 921.59 5300 Insurance 1,123.00 5315 Special Meeting Expense 750.43 1,589.57 5335 Prospect Costs/mktg 85.33 8,329.87 5350 Capital Campaign 29.99 29.99 5405 Team Kansas 1,000.00 330.00 5410 KEDA Membership 330.00 6,000.00 5430 KCADC SmartPort 2,500.00 6,000.00 5550 Software 207.89 1,877.67 5600 Workforce Program Expenses 100.00 2,776.13 5965 E-Community Expense 3,200.00 6,503.50 6550 Executive Director Salary 11,666.66 104,551.78 6555 Executive Director Benefits 1,107.66 9,623.64 6557 Executive Director Cell Phone 50.00 450.00 Payroll Expenses 5.00 3,163.50 Total Company Contributions \$ 351.50 \$ 3,163.50 Total Payroll Expenses \$ 351.50 \$ 9,479.77 Unapplied Cash Bill Payment Expense \$ 20,514.38 \$ 166,680.77 Total Expenses \$ 20,514.38 <t< td=""><td>5050 Accounting Fees</td><td></td><td>200,00</td><td>6,780.00</td></t<> | 5050 Accounting Fees | | 200,00 | 6,780.00 |
| 5300 Insurance 1,123.00 5315 Special Meeting Expense 750.43 1,589.57 5335 Prospect Costs/mktg 85.33 8,329.87 5350 Capital Campaign 29.99 29.99 5405 Team Kanasa 1,000.00 5410 KEDA Membership 330.00 5,000.00 5430 KCADC SmartPort 2,500.00 6,000.00 5550 Software 207.89 1,877.67 5600 Workforce Program Expenses 100.00 2,776.13 5965 E-Community Expense 3,200.00 6,503.50 6555 Executive Director Salary 11,666.66 104,551.78 6557 Executive Director Benefits 1,107.66 9,623.64 6557 Executive Director Cell Phone 50.00 450.00 Payroll Expenses 351.50 3,163.50 Total Company Contributions 351.50 3,163.50 Total Payroll Expenses 351.50 9,479.77 Unapplied Cash Bill Payment Expense 20,514.38 166,680.77 Total Expenses 20,514.38 166,680.77 Net Operating Income 4,435.24 11,726.11 | 5150 Postage | | | 184.33 |
| 5315 Special Meeting Expense 750.43 1,589.57 5335 Prospect Costs/mktg 85.33 8,329.87 5350 Capital Campaign 29.99 29.99 5405 Team Kansas 1,000.00 330.00 5410 KEDA Membership 2,500.00 6,000.00 5430 KCADC SmartPort 2,500.00 6,000.00 5550 Software 207.89 1,877.67 5600 Workforce Program Expenses 100.00 2,776.13 5965 E-Community Expense 3,200.00 6,503.50 6550 Executive Director Salary 11,666.66 104,551.78 6555 Executive Director Benefits 1,107.66 9,623.64 6557 Executive Director Cell Phone 50.00 450.00 Payroll Expenses 351.50 3,163.50 Total Company Contributions 351.50 3,163.50 Total Payroll Expenses 351.50 9,479.77 Unapplied Cash Bill Payment Expense 5,514.38 166,680.77 Total Expenses 4,435.24 11,726.11 | 5160 Operating Supplies | | | 921.59 |
| 5335 Prospect Costs/mktg 85.33 8,329.87 5350 Capital Campaign 29.99 29.99 5405 Team Kansas 1,000.00 5410 KEDA Membership 2,500.00 6,000.00 5430 KCADC SmartPort 2,500.00 6,000.00 5550 Software 207.89 1,877.67 5600 Workforce Program Expenses 100.00 2,776.13 5965 E-Community Expense 3,200.00 6,503.50 6550 Executive Director Salary 11,666.66 104,551.78 6555 Executive Director Benefits 1,107.66 9,623.64 6557 Executive Director Cell Phone 50.00 450.00 Payroll Expenses 6,316.27 Company Contributions 351.50 3,163.50 Total Company Contributions 351.50 3,163.50 Total Payroll Expenses 351.50 9,479.77 Unapplied Cash Bill Payment Expense 20,514.38 166,680.77 Total Expenses 3,051.438 166,680.77 Total Expenses 4,435.24 11,726.11 | 5300 Insurance | | | 1,123.00 |
| 5350 Capital Campaign 29.99 29.99 5405 Team Kansas 1,000.00 5410 KEDA Membership 330.00 5430 KCADC SmartPort 2,500.00 6,000.00 5550 Software 207.89 1,877.67 5600 Workforce Program Expenses 100.00 2,776.13 5965 E-Community Expense 3,200.00 6,503.50 6550 Executive Director Salary 11,666.66 104,551.78 6555 Executive Director Benefits 1,107.66 9,623.64 6557 Executive Director Cell Phone 50.00 450.00 Payroll Expenses 6,316.27 Company Contributions 351.50 3,163.50 Total Company Contributions \$ 351.50 \$ 3,163.50 Total Payroll Expenses \$ 351.50 \$ 9,479.77 Unapplied Cash Bill Payment Expense -65.00 -65.00 Total Expenses \$ 20,514.38 \$ 166,680.77 Net Operating Income -\$ 4,435.24 \$ 11,726.11 | 5315 Special Meeting Expense | | 750.43 | 1,589.57 |
| 5405 Team Kansas 1,000.00 5410 KEDA Membership 330.00 5430 KCADC SmartPort 2,500.00 6,000.00 5550 Software 207.89 1,877.67 5600 Workforce Program Expenses 100.00 2,776.13 5965 E-Community Expense 3,200.00 6,503.50 6550 Executive Director Salary 11,666.66 104,551.78 6555 Executive Director Benefits 1,107.66 9,623.64 6557 Executive Director Cell Phone 50.00 450.00 Payroll Expenses 6,316.27 Company Contributions Retirement 351.50 3,163.50 Total Company Contributions \$ 351.50 3,163.50 Total Payroll Expenses \$ 351.50 9,479.77 Unapplied Cash Bill Payment Expense -65.00 Total Expenses \$ 20,514.38 166,680.77 Net Operating Income -\$ 4,435.24 \$ 11,726.11 | 5335 Prospect Costs/mktg | | 85.33 | 8,329.87 |
| 5410 KEDA Membership 330.00 5430 KCADC SmartPort 2,500.00 6,000.00 5550 Software 207.89 1,877.67 5600 Workforce Program Expenses 100.00 2,776.13 5965 E-Community Expense 3,200.00 6,503.50 6550 Executive Director Salary 11,666.66 104,551.78 6555 Executive Director Benefits 1,107.66 9,623.64 6557 Executive Director Cell Phone 50.00 450.00 Payroll Expenses 6,316.27 6,316.27 Company Contributions \$ 351.50 3,163.50 Total Company Contributions \$ 351.50 9,479.77 Unapplied Cash Bill Payment Expense -65.00 Total Expenses \$ 20,514.38 166,680.77 Net Operating Income -5 4,435.24 11,726.11 | 5350 Capital Campaign | | 29.99 | 29.99 |
| 5430 KCADC SmartPort 2,500.00 6,000.00 5550 Software 207.89 1,877.67 5600 Workforce Program Expenses 100.00 2,776.13 5965 E-Community Expense 3,200.00 6,503.50 6550 Executive Director Salary 11,666.66 104,551.78 6555 Executive Director Benefits 1,107.66 9,623.64 6557 Executive Director Cell Phone 50.00 450.00 Payroll Expenses 6,316.27 Company Contributions 351.50 3,163.50 Total Company Contributions \$ 351.50 3,163.50 Total Payroll Expenses \$ 351.50 \$ 9,479.77 Unapplied Cash Bill Payment Expense -65.00 Total Expenses \$ 20,514.38 166,680.77 Net Operating Income -\$ 4,435.24 \$ 11,726.11 | 5405 Team Kansas | | | 1,000.00 |
| 5550 Software 207.89 1,877.67 5600 Workforce Program Expenses 100.00 2,776.13 5965 E-Community Expense 3,200.00 6,503.50 6550 Executive Director Salary 11,666.66 104,551.78 6555 Executive Director Benefits 1,107.66 9,623.64 6557 Executive Director Cell Phone 50.00 450.00 Payroll Expenses 6,316.27 Company Contributions 351.50 3,163.50 Total Company Contributions \$ 351.50 \$ 3,163.50 Total Payroll Expenses \$ 351.50 \$ 9,479.77 Unapplied Cash Bill Payment Expense \$ 20,514.38 \$ 166,680.77 Net Operating Income \$ 4,435.24 \$ 11,726.11 | 5410 KEDA Membership | | | 330.00 |
| 5600 Workforce Program Expenses 100.00 2,776.13 5965 E-Community Expense 3,200.00 6,503.50 6550 Executive Director Salary 11,666.66 104,551.78 6555 Executive Director Benefits 1,107.66 9,623.64 6557 Executive Director Cell Phone 50.00 450.00 Payroll Expenses 6,316.27 Company Contributions 351.50 3,163.50 Total Company Contributions \$ 351.50 3,163.50 Total Payroll Expenses \$ 351.50 9,479.77 Unapplied Cash Bill Payment Expense \$ 20,514.38 166,680.77 Net Operating Income \$ 4,435.24 11,726.11 | 5430 KCADC SmartPort | | 2,500.00 | 6,000.00 |
| 5965 E-Community Expense 3,200.00 6,503.50 6550 Executive Director Salary 11,666.66 104,551.78 6555 Executive Director Benefits 1,107.66 9,623.64 6557 Executive Director Cell Phone 50.00 450.00 Payroll Expenses 6,316.27 Company Contributions 351.50 3,163.50 Total Company Contributions \$ 351.50 \$ 3,163.50 Total Payroll Expenses \$ 351.50 \$ 9,479.77 Unapplied Cash Bill Payment Expense \$ 20,514.38 \$ 166,680.77 Net Operating Income -\$ 4,435.24 \$ 11,726.11 | 5550 Software | | 207.89 | 1,877.67 |
| 6550 Executive Director Salary 11,666.66 104,551.78 6555 Executive Director Benefits 1,107.66 9,623.64 6557 Executive Director Cell Phone 50.00 450.00 Payroll Expenses 6,316.27 Company Contributions 351.50 3,163.50 Total Company Contributions \$ 351.50 \$ 3,163.50 Total Payroll Expenses \$ 351.50 \$ 9,479.77 Unapplied Cash Bill Payment Expense -65.00 Total Expenses \$ 20,514.38 \$ 166,680.77 Net Operating Income -\$ 4,435.24 \$ 11,726.11 | 5600 Workforce Program Expenses | | 100,00 | 2,776.13 |
| 6555 Executive Director Benefits 1,107.66 9,623.64 6557 Executive Director Cell Phone 50.00 450.00 Payroll Expenses 6,316.27 Company Contributions 351.50 3,163.50 Total Company Contributions \$ 351.50 \$ 3,163.50 Total Payroll Expenses \$ 351.50 \$ 9,479.77 Unapplied Cash Bill Payment Expense -65.00 Total Expenses \$ 20,514.38 \$ 166,680.77 Net Operating Income -\$ 4,435.24 \$ 11,726.11 | 5965 E-Community Expense | | 3,200.00 | 6,503.50 |
| 6557 Executive Director Cell Phone 50.00 450.00 Payroll Expenses 6,316.27 Company Contributions 351.50 3,163.50 Total Company Contributions \$ 351.50 \$ 3,163.50 Total Payroll Expenses \$ 351.50 \$ 9,479.77 Unapplied Cash Bill Payment Expense \$ 20,514.38 \$ 166,680.77 Net Operating Income -\$ 4,435.24 \$ 11,726.11 | 6550 Executive Director Salary | | 11,666.66 | 104,551.78 |
| Payroll Expenses 6,316.27 Company Contributions Retirement 351.50 3,163.50 Total Company Contributions \$ 351.50 \$ 3,163.50 Total Payroll Expenses \$ 351.50 \$ 9,479.77 Unapplied Cash Bill Payment Expense \$ 20,514.38 \$ 166,680.77 Net Operating Income -\$ 4,435.24 \$ 11,726.11 | 6555 Executive Director Benefits | | 1,107.66 | 9,623.64 |
| Company Contributions Retirement 351.50 3,163.50 Total Company Contributions \$ 351.50 \$ 3,163.50 Total Payroll Expenses \$ 351.50 \$ 9,479.77 Unapplied Cash Bill Payment Expense -65.00 Total Expenses \$ 20,514.38 \$ 166,680.77 Net Operating Income -\$ 4,435.24 \$ 11,726.11 | 6557 Executive Director Cell Phone | | 50.00 | 450.00 |
| Retirement 351.50 3,163.50 Total Company Contributions \$ 351.50 \$ 3,163.50 Total Payroll Expenses \$ 351.50 \$ 9,479.77 Unapplied Cash Bill Payment Expense -65.00 Total Expenses \$ 20,514.38 \$ 166,680.77 Net Operating Income -\$ 4,435.24 \$ 11,726.11 | Payroll Expenses | | | 6,316.27 |
| Total Company Contributions \$ 351.50 \$ 3,163.50 Total Payroll Expenses \$ 351.50 \$ 9,479.77 Unapplied Cash Bill Payment Expense -65.00 Total Expenses \$ 20,514.38 \$ 166,680.77 Net Operating Income -\$ 4,435.24 \$ 11,726.11 | Company Contributions | | | |
| Total Payroll Expenses \$ 351.50 \$ 9,479.77 Unapplied Cash Bill Payment Expense -65.00 Total Expenses \$ 20,514.38 \$ 166,680.77 Net Operating Income -\$ 4,435.24 \$ 11,726.11 | Retirement | | 351.50 | 3,163.50 |
| Unapplied Cash Bill Payment Expense -65.00 Total Expenses \$ 20,514.38 \$ 166,680.77 Net Operating Income -\$ 4,435.24 \$ 11,726.11 | Total Company Contributions | \$ | 351.50 | \$ 3,163.50 |
| Total Expenses \$ 20,514.38 \$ 166,680.77 Net Operating Income -\$ 4,435.24 \$ 11,726.11 | Total Payroll Expenses | \$ | 351.50 | \$ 9,479.77 |
| Net Operating Income -\$ 4,435.24 \$ 11,726.11 | Unapplied Cash Bill Payment Expense | | | -65.00 |
| | Total Expenses | \$ | 20,514.38 | \$ 166,680.77 |
| Change in Unrestricted Net Assets -\$ 4,435.24 \$ 11,726.11 | Net Operating Income | -\$ | 4,435.24 | \$ 11,726.11 |
| | Change in Unrestricted Net Assets | -\$ | 4,435.24 | \$ 11,726.11 |

SUPPLEMENTARY INFORMATION

Franklin County Development Council Inc. Statement of Revenues & Expenses--Modified Cash Basis September 2025

| | | Total | | |
|------------------------------------|------------------|------------------|------------------|----------|
| | Sep 2025 | Sep 2024 (PY) | Change | % Change |
| Income | | | | |
| 3001 County Contribution | 5,632.75 | 5,632.75 | 0.00 | 0.00% |
| 3002 City of Ottawa | 5,632.75 | 5,632.75 | 0.00 | 0.00% |
| 3810 Interest Income | 713.64 | 86.65 | 626.99 | 723.59% |
| 3890 Other Income | 900.00 | 3,100.00 | (2,200.00) | -70.97% |
| 3965 E Community Revenue | 3,200.00 | | 3,200.00 | |
| Total Income | \$ 16,079.14 | \$ 14,452.15 | \$ 1,626.99 | 11.26% |
| Gross Profit | \$ 16,079.14 | \$ 14,452.15 | \$ 1,626.99 | 11.26% |
| Expenses | | | | |
| 4100 Auto/Travel/Conference | 140.00 | 457.88 | (317.88) | -69.42% |
| 5000 Administration | | 56.00 | (56.00) | -100.00% |
| 5030 Advertising Expenses | 124.92 | 440.76 | (315.84) | -71.66% |
| 5050 Accounting Fees | 200.00 | | 200.00 | |
| 5160 Operating Supplies | | 5.99 | (5.99) | -100.00% |
| 5315 Special Meeting Expense | 750.43 | 366.16 | 384.27 | 104.95% |
| 5326 Membership Retention | | 2,004.55 | (2,004.55) | -100.00% |
| 5335 Prospect Costs/mktg | 85.33 | 41.15 | 44.18 | 107.36% |
| 5350 Capital Campaign | 29.99 | | 29.99 | |
| 5400 KCADC Membership | | 2,500.00 | (2,500.00) | -100.00% |
| 5430 KCADC SmartPort | 2,500.00 | | 2,500.00 | |
| 5550 Software | 207.89 | 169.99 | 37.90 | 22.30% |
| 5600 Workforce Program Expenses | 100.00 | 585.47 | (485.47) | -82.92% |
| 5650 Day on the Job Expenses | | 1,000.00 | (1,000.00) | -100.00% |
| 5965 E-Community Expense | 3,200.00 | | 3,200.00 | |
| 6550 Executive Director Salary | 11,666.66 | 11,716.66 | (50.00) | -0.43% |
| 6555 Executive Director Benefits | 1,107.66 | 992.06 | 115.60 | 11.65% |
| 6557 Executive Director Cell Phone | 50.00 | | 50.00 | |
| Payroll Expenses | | 896.33 | (896,33) | -100,00% |
| Company Contributions | | | 0.00 | |
| Retirement | 351.50 | 351.50 | 0.00 | 0.00% |
| Total Company Contributions | \$ 351.50 | \$ 351.50 | \$ | 0.00% |
| Total Payroll Expenses | \$ 351.50 | \$ 1,247.83 | \$ (896.33) | -71.83% |
| Total Expenses | \$ 20,514.38 | \$ 21,584.50 | \$ (1,070.12) | -4.96% |
| Net Operating Income | \$ (4,435.24) | \$ (7,132.35) | \$ 2,697.11 | 37.82% |
| Change in Unrestricted Net Assets | \$ (4,435.24) | \$ (7,132.35) | \$ 2,697.11 | 37.82% |

Franklin County Development Council Inc. Budget vs. Actuals: 2025 Budget - FY25 P&L

January - September, 2025

| | | | | To | tal | | |
|--|----|---|----|------------|-----|-------------|-------------|
| | | Actual | | Budget | | Over Budget | % of Budget |
| Income | | | | | | | |
| 3001 County Contribution | | 50,694.75 | | 67,593.00 | | -16,898.25 | 75.00% |
| 3002 City of Ottawa | | 50,694.75 | | 67,594.00 | | -16,899.25 | 75.00% |
| 3003 Wellsville Contribution | | 5,000.00 | | 5,000.00 | | 0.00 | 100,00% |
| 3027 2025 Dues | | 45,951.80 | | 50,000.00 | | -4,048.20 | 91,90% |
| 3810 Interest Income | | 7,769.58 | | 7,000.00 | | 769.58 | 110.99% |
| 3850 Annual Meeting | | | | 500.00 | | -500.00 | 0.00% |
| 3890 Other Income | | 1,096.00 | | 7,000.00 | | -5,904.00 | 15.66% |
| 3910 Transfers from Reserves | | | | 5.048.00 | | -5,048.00 | 0.00% |
| 3965 E Community Revenue | | 17,200.00 | | 0.00 | | 17,200.00 | |
| Total Income | \$ | 178,405.88 | s | 209,735.00 | -\$ | 31,328.12 | 85.06% |
| Gross Profit | \$ | 178,406.88 | | 209,735.00 | -\$ | 31,328,12 | 85.06% |
| Expenses | • | *************************************** | • | | • | 01,020,12 | 03.007 |
| 4100 Auto/Travel/Conference | | 1,908.80 | | 300.00 | | 1,608,80 | 636.27% |
| 5000 Administration | | 1,500.00 | | 100.00 | | -100.00 | |
| 5030 Advertising Expenses | | 2,036.13 | | 2,500.00 | | | 0.00% |
| 5040 Website | | | | | | -463.87 | 81.45% |
| | | 1,250.00 | | 3,800.00 | | -2,550.00 | 32.89% |
| 5050 Accounting Fees | | 6,780.00 | | 9,000.00 | | -2,220.00 | 75.33% |
| 5150 Postage | | 184.33 | | 350.00 | | -165.67 | 52.67% |
| 5160 Operating Supplies 5300 Insurance | | 921.59 | | 2,000.00 | | -1,078.41 | 46.08% |
| | | 1,123.00 | | 1,700.00 | | -577.00 | 66.06% |
| 5310 Annual Meeting Expense | | | | 800.00 | | -800.00 | 0.00% |
| 5315 Special Meeting Expense | | 1,589.57 | | 1,500.00 | | 89.57 | 105.97% |
| 5326 Membership Retention | | | | 2,000.00 | | -2,000.00 | 0.00% |
| 5335 Prospect Costs/mktg | | 8,329.87 | | 500.00 | | 7,829.87 | 1565 97% |
| 5350 Capital Campaign | | 29.99 | | | | 29 99 | |
| 5400 KCADC Membership | | | | 2,500.00 | | -2,500,00 | 0.00% |
| 5405 Team Kansas | | 1,000.00 | | 2,000.00 | | -1,000,00 | 50.00% |
| 5410 KEDA Membership | | 330.00 | | 330.00 | | 0.00 | 100.00% |
| 5430 KCADC SmartPort | | 6,000.00 | | 3,500.00 | | 2,500.00 | 171.43% |
| 5500 Equipment | | | | 500.00 | | -500.00 | 0.00% |
| 5550 Software | | 1,877.67 | | 3,700.00 | | -1,822.33 | 50.75% |
| 5600 Workforce Program Expenses | | 2,776.13 | | 2,000.00 | | 776,13 | 138.81% |
| 5650 Day on the Job Expenses | | | | 1,500.00 | | -1,500.00 | 0.00% |
| 5965 E-Community Expense | | 6,503.50 | | 2,000.00 | | 4,503.50 | 325.18% |
| 6550 Executive Director Salary | | 104,551,78 | | 140,000.00 | | -35,448.22 | 74.68% |
| 6555 Executive Director Benefits | | 9,623,54 | | 16,582.00 | | -6,958.36 | 58.04% |
| 6557 Executive Director Cell Phone | | 450,00 | | 0.00 | | 450.00 | |
| Payroll Expenses | | 6,316 27 | | 10,573.00 | | -4,256.73 | 59,74% |
| Company Contributions | | | | | | 0.00 | |
| Retirement | | 3,163.50 | | 0.00 | | 3,163.50 | |
| Total Company Contributions | \$ | 3,163.50 | \$ | 0.00 | \$ | 3,163.50 | _ |
| Total Payroll Expenses | \$ | 9,479.77 | \$ | 10,573.00 | -\$ | 1,093.23 | 89.66% |
| Unapplied Cash Bill Payment Expense | | -65,00 | | | | -65.00 | |
| Total Expenses | \$ | 166,680.77 | \$ | 209,735.00 | -\$ | 43,054.23 | 79.47% |
| Net Operating Income | \$ | 11,726.11 | \$ | 0.00 | \$ | 11,726.11 | |
| Change in Unrestricted Net Assets | \$ | 11,726.11 | \$ | 0.00 | \$ | 11,726.11 | |

| | | OT | TAWA LIBRAF | ov. | | Back to | o Agenda |
|--------|---|-----------------------|------------------|----------------------------------|-----------------|-------------------|----------------------|
| | | | eneral Fund | X I | | | |
| | | | pts & Expendi | tures | | | |
| | | | 9/30/2025 | | | | |
| | | | | | | | |
| | | | Current | | Encumb. | YTD % of | Budget |
| Budget | | Budget Amount | Month | Actual | paid in | Budget | Balance |
| Code | | | | | - | | |
| | Beginning Cash Balance | 114,303.15 | 474,598.30 | 114,303.15 | | | |
| | Receipts: | | , | | | | |
| | City Appropriations | 1,340,535.00 | 0.00 | , , | | 84.67% | -205,559.36 |
| | Interest State Aid | 675.00 3,500.00 | 59.08 206.91 | 502.11 7,610.63 | | 74.39% 217.45% | -172.89 4,110.63 |
| | NEKLS Grants | 54,281.00 | 13,570.75 | · · | | 75.00% | -13,568.75 |
| | Fines and Fees | 5,850.00 | 470.56 | · | | 77.98% | -1,288.13 |
| | Copiers & Computers Income | 7,150.00 | 820.04 | 6,444.74 | | 90.14% | -705.26 |
| | Endowment Interest | 8,400.00 | 0.00 | 0.00 | | 0.00% | -8,400.00 |
| 313.00 | Programs Income | 200.00 | 25.00 0.00 | 2,375.00 0.00 | | 1187.50% 0.00% | 2,175.00 -100.00 |
| | General Fund Reserve | 0.00 | 0.00 | 0.00 | | 0.00% | 0.00 |
| | Erate Reimb | 0.00 | 0.00 | 0.00 | | 0.00% | 0.00 |
| | Transfers In (Capital, FOL, & Endowment) | 0.00 | 0.00 | 0.00 | | 0.00% | 0.00 |
| | Donations | 0.00 | 51.40 | 219.84 | | 0.00% | 219.84 |
| | Grant/Fundraising | 0.00 | 1,047.61 | 3,050.23 | | 0.00% | 3,050.23 |
| | Snack Machine Income Community Reads | 0.00 | 0.00 | 1,705.26 6,515.24 | | 0.00% | 1,705.26 6,515.24 |
| | Total Income | 1,534,994.15 | 16,251.35 | , | 0.00 | 78.74% | -326,321.34 |
| | | 1,00 1,00 1110 | 10,201100 | 1,200,012.01 | | 1011170 | |
| | | | | | | | |
| | Protection P. 1 | | | | | | |
| | Beginning Balances Restricted Funds: Clarence W. Koch | 50.00 | | Dorothy Proply of | - Aomorial | 175.00 | |
| | Wish List Fundraiser | 5,268.33 | | Dorothy Brockus Myron Welton Mer | | 310.00 | |
| | BBBS | 820.84 | | Mary Evelyn Bund | | 325.00 | |
| | Community Read (O-Town Reads) | 30,073.60 | | Betty Wittmeyer M | • | 125.00 | |
| | Wasser (6X6) | 398.71 | | Read & Feed (WM | . , | 1,373.18 | |
| | Barbara Dew Memorial | 2,075.00 | | John Reedy Memo | orial | 96.80 | |
| | Teen Snack Machine Peg Carr (Large Print) | 4,054.49 524.65 | | Patricia Nelson Ruth Wasko Mem | orial | 50.00 96.80 | |
| | Leadership Franklin County (health materials) | 220.00 | | Marilyn Nordeen N | | 50.00 | |
| | Pomona Friends | 1,400.00 | | Celeste Campbell | | 25.00 | |
| | Linda Knight Memorial | 200.00 | | Children's Donate | d Funds | 15,000.12 | |
| | Bill Bennett (art/arch) | 500.00 | | NEKLS Focus Gra | ant | 18,000.00 | |
| | Hal Bundy Memorial | 660.00 | | | | | |
| | B. Dew Local Hist & Gen GV Donation | 9,597.97 5,000.00 | | | + | | |
| | Gary Vathauer Mem. (ref) | 1,180.00 | | | - | | |
| | () | 97,650.49 | | | | | |
| | | | | | | | |
| | EXPENDITURES: | | | | | | |
| | Salaries, etc. Staff Salaries | 770,388.00 | 55,338.81 | 523,292.83 | | 67.93% | 247,095.17 |
| | Social Security | 59,475.00 | 3,968.61 | 37,853.47 | | 63.65% | 21,621.53 |
| | KPERS | 69,480.00 | 5,017.02 | 51,277.11 | | 73.80% | 18,202.89 |
| 404.00 | Employee Insurance | 103,527.00 | 7,363.48 | 65,224.02 | | 63.00% | 38,302.98 |
| | Unemployment | 766.00 | 45.06 | | | 68.56% | 240.86 |
| | Workers Comp Ins | 3,900.00 | 0.00 | , | | 31.56% | 2,669.00 |
| 410.00 | Off. & Dir/Emp Prac Insurance | 3,125.00 | 0.00 | 2,839.71 | | 90.87% | 285.29 |
| | Subtotal Salaries,etc. | 1,010,661.00 | 71,732.98 | 682,243.28 | 0.00 | 67.50% | 328,417.72 |
| | | ,:::,:::: | ,: -=: | | | | |
| | Materials and Programs | | | | | | |
| | Juvenile Books | 41,822.00 | 4,232.14 | 32,690.23 | | 78.17% | 9,131.77 |
| | Adult Books Periodicals | 54,369.00 | 4,777.00 0.00 | 34,658.62 8,886.31 | | 63.75% | 19,710.38 |
| | A.V. Materials | 8,364.00 47,753.00 | 3,000.55 | 33,299.78 | | 106.24% 69.73% | -522.31 14,453.22 |
| | Programs | 10,000.00 | 291.58 | · | | 13.78% | 8,622.34 |
| 513.00 | Gift | 0.00 | 33.02 | 3,671.89 | | 0.00% | -3,671.89 |
| | Electronic Access Expenditures | 1,200.00 | 0.00 | | | 51.73% | 579.28 |
| | A.V. Materials-Children | 7,135.00 | 193.81 | 4,713.82 | | 66.07% | 2,421.18 |
| | Transfers Out Grant Expenditures | 0.00 | 0.00 | 0.00 18,000.00 | | 0.00% | 0.00 -18,000.00 |
| | 6X6 Early Lit Grt Exp-materials | 0.00 | 0.00 | 0.00 | | 0.00% | -18,000.00 |
| | Wish List Fund Expenses | 0.00 | 0.00 | | | 0.00% | 0.00 |
| | Community Reads Expense | 0.00 | 0.00 | 2,149.38 | | 0.00% | 0.00 |
| | Subtotal Materials and Programs | 170,643.00 | 12,528.10 | 141,324.59 | 0.00 | 82.82% | 29,318.41 |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | · · | | | | | |
| | | | | | 10.22.25 Regula | | |

| | | 07 | TTAWA LIBRA | DV | | Back to | Agenda |
|--------|---|--|---|-----------------------------------|---------|------------------|----------------------|
| | | | | RY | | | |
| | | | General Fund | :4a | | | |
| | | Rece | ipts & Expend 9/30/2025 | itures | | | |
| | | | 3/30/2023 | | | | |
| | | | Current | Yr to Date | Encumb. | YTD % of | Budget |
| | | Budget Amount | Month | | paid in | Budget | Balance |
| Budget | | | | 7100001 | para | 244901 | |
| Code | | | | | | | |
| | Operating | | | | | | |
| 601.00 | Building Insurance & Treas. Bond | 6,750.00 | 0.00 | 250.00 | | 3.70% | 6,500.00 |
| 602.00 | | 5,600.00 | 0.00 | 5,291.80 | | 94.50% | 308.20 |
| 603.00 | | 4,704.00 | 502.95 | 4,526.55 | | 96.23% | 177.45 |
| | Water and Electric | 34,496.00 | | , | | 47.28% | 18,188.00 |
| | Telephone | 5,200.00 | | , | | 81.77% | 948.19 |
| | Postage | 2,000.00 | | , | | 52.17% | 956.59 |
| | Public Relations | 5,000.00 | | , | | 61.86% | 1,907.05 |
| | Custodial Supplies & Bldg. Maint. | 10,000.00 | | , | | 50.30% | 4,969.87 |
| | Office Supplies Copiers & Computers Expenses | 16,940.00 | | | | 56.41% | 7,384.07 |
| | Prof.Mtgs.& Membrshp & Mileage Expenses | 5,060.00 18,000.00 | | , | | 59.10% 74.68% | 2,069.50 4,558.37 |
| 612.00 | i i | 0.00 | 1,149.00 | | | 0.00% | -3,475.22 |
| | Equipment Purchase | 14,000.00 | 1,149.00 | | | 69.59% | 4,257.86 |
| | Equipment Purchase Equip. rental and repair | 10,400.00 | • | - | | 74.21% | 2,681.96 |
| | Miscellaneous | 10,400.00 | 28.00 | | | 61.74% | 2,081.90 191.28 |
| | Automation Support | 9,400.00 | | | | 67.07% | 3,095.60 |
| | Collection Agency | 620.00 | | , | | 65.77% | 212.25 |
| | Computer Software | 5,717.00 | | | | 90.24% | 557.95 |
| | Cash S/O | 0.00 | -9.00 | , | | 0.00% | 115.68 |
| | Snack Machine Expense | 0.00 | 64.39 | | | 0.00% | -1,989.19 |
| | Reserve | 107,303.15 | 0.00 | , | | 0.00% | 107,303.15 |
| | Transfer to CIF | 92,000.00 | 0.00 | | | 0.00% | 92,000.00 |
| | | , | | | | | · |
| | Subtotal Operating | 353,690.15 | 7,952.02 | 100,771.54 | 0.00 | 28.49% | 252,918.61 |
| | Total Expenditures | 1,534,994.15 | 92,213.10 | 924,339.41 | 0.00 | 60.22% | 610,654.74 |
| | | | | | | | |
| | Ending Cash Balance | | 398,636.55 | 398,636.55 | | | |
| | | | | | | | |
| | Less Restricted Receipts Balances: | | | | | | |
| | Clarence W. Koch | 50.00 | | Dorothy Brockus I | | 175.00 | |
| | Wish List Fundraiser | 4,112.15 | | Myron Welton Me | | 310.00 | |
| | BBBS | 820.84 | | Mary Evelyn Bund | | 325.00 | |
| | Community Read (O-Town Reads) | 27,924.22 | | Betty Wittmeyer M | | 125.00 | |
| | Wasser (6X6) | 398.71 | | Read & Feed (WN | . , | 1,286.77 | |
| | Barbara Dew Memorial | 2,075.00 | | John Reedy Memore Patricia Nelson | oriai | 96.80 | |
| | Teen Snack Machine | 3,790.59 417.41 | | Ruth Wasko Mem | poriol | 50.00 96.80 | |
| | Peg Carr (Large Print) Leadership Franklin County (health materials) | 220.00 | | Marilyn Nordeen N | | 50.00 | |
| | Pomona Friends | 468.26 | | Celeste Campbell | | 25.00 | |
| | Linda Knight Memorial | 200.00 | | Children's Donate | | 14,674.12 | |
| | Bill Bennett (art/arch) | 0.00 | | NEKLS Focus Gra | | 0.00 | |
| | Hal Bundy Memorial | 660.00 | | NEINEO I OCUS OIR | ant | 0.00 | |
| | B. Dew Local Hist & Gen | 9,597.97 | | | | | |
| | GV Donation | 5,000.00 | | | | | |
| | Gary Vathauer Mem. (ref) | 1,180.00 | | | | | |
| | , , | 74,129.64 | | | | | |
| | Available Cash Balance | , | 342,901.40 | | | | |
| | | | | | | | |
| | COMPOSITION, ENDING CASH BALANCE | | | | | | |
| | | Interest Rate | | | | | |
| | ВМО ММ | 0.08% | 173,475.88 | | | | |
| | BMW MM | 0.25% | 214,766.33 | | | | |
| | KSB NOW | 0.03% | 10,102.45 | | | | |
| | Petty Cash on Hand | | 140.00 | | | | |
| | A/R Pass Through | | 151.89 | | | | |
| | Payroll Liabilities | | 0.00 | | | | |
| | Direct Deposit Liabilities | | 0.00 | | | | |
| | State Unemployment Tax accrued | | 0.00 | | | | |
| | I | | 398,636.55 | | | | |
| | | | | | | | |
| | | | TAL MARRANT | | ! | | |
| | | | TAL IMPROVE | | | | |
| | Oak Star Bank 6/2022 | F | UND ACTIVIT | Υ | | | |
| | OakStar Bank 6/2022 | | FUND ACTIVIT 164,491.45 | Y | | | |
| | Interest | F | FUND ACTIVIT 164,491.45 347.03 | Y | | | |
| | Interest Checks/Deposits net | 3.29% | 164,491.45 347.03 -5,031.22 | Y | | | |
| | Interest Checks/Deposits net (Fundraising exp, Rent, Donations & Fundraisers inc | 3.29% cluded) | 164,491.45 347.03 -5,031.22 159,807.26 | Y | | | |
| | Interest Checks/Deposits net (Fundraising exp, Rent, Donations & Fundraisers inc TOTALS: General Fund | 3.29% Sluded) 398,636.55 | 164,491.45 347.03 -5,031.22 159,807.26 | Y | | | |
| | Interest Checks/Deposits net (Fundraising exp, Rent, Donations & Fundraisers inc | 3.29% Sluded) 398,636.55 159,807.26 | 164,491.45 347.03 -5,031.22 159,807.26 | Y | | | |
| | Interest Checks/Deposits net (Fundraising exp, Rent, Donations & Fundraisers inc TOTALS: General Fund | 3.29% Sluded) 398,636.55 | 164,491.45 347.03 -5,031.22 159,807.26 | Y | | | |

Month At A Glance

Ottawa Library where books are just the beginnin

Ottawa Library September 2025

Ride the Flint Hills Trail

Hosted by the library, the morning bicycle ride on the Flint Hills Trail proved to be a relaxing and scenic event. It provided a wonderful opportunity for our patrons to enjoy Ottawa in an outdoor setting. Participants brought their own bicycles or checked out one of the library's available loaners, allowing all who wanted to join the fun the ability to do so. Friendly conversation and beautiful trail sights and sounds were part of the ride and demonstrated the library's commitment to provide engaging programming for our patrons. We are pleased to promote community activities which support overall well-being and active lifestyles and look forward to offering more experiences for connection and outdoor exploration.









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| Adult | 3,781 |
|-----------------|-------|
| Youth | 4,959 |
| Hoopla Digital | 1,104 |
| <u>Kanopy</u> | 67 |
| Total Checkouts | 9,911 |

Visitors

In person 8,338

Volunteer Hours

Community Service 35
Friends of the Library 64
FOL Board 7
Library Board 7
Volunteers 27.5
Total Hours 140.5

Tween Writing Club with Paula

Paula helped young writers explore writing prompts while playing with words. These promising young authors were invited to bring their own journals and share their ideas in a supportive and approving space.

Teen Writing Club with Ky

Ky, one of our library clerks, utilized her creative writing skills and experience to lead a group of teens through some creative writing exercises. The budding authors were encouraged to network with the same-age writers, work through writing prompts, and share their works.

STEM Club with Josie

Josie Thompson, the 4-H Program Manager at the Frontier District Extension Office, led kids (age 8-12) through hands-on activities and experiments that explored the concept of gravity.

Ottawa Main Street Association

PO Box 1061, Ottawa, KS 66067

Regular Meeting of the Board of Directors

Mon. Sept 8th 6:30pm – Chamber Board Room or via ZOOM



Agenda

| Roll Call of | Board Members | GUEST | Ex-Officio |
|---|---|-------|---|
| Board Members, | Cathy Skeet- | | Members: |
| Ex-Officio Members, | Riley Browning- | | Zachary Clayton City of |
| & Guests: (All Present Unless Otherwise Noted, L for Live & In Person, Z for Zoom, EA for Excused Absence, A for Unexcused Absence) Executive Committee: | Veronda Mourning- Wynndee Lee- Brett Chartier- Dawnua Dawson Jeff Carroll Zachary Clayton Clarence Anderson | | Ottawa - Brian Silcott, City of Ottawa - Ryland Miller, Ottawa Area Chamber of Commerce - |
| President -Dawnua | Eric Duderstadt | | DIDECTOR. |
| Dawson | John McGrath | | DIRECTOR: Sara Stauffer - |
| Vice President – Jeff | Britine Batish | | Sara Staurier - |
| Carroll | Rylee Mason | | |
| Secretary – Eric | Lisa Myers | | |
| Duderstadt | 2.54 1117 2.15 | | |
| Treasurer Wynndee Lee | | | |
| Call to Order / | | | |
| Introduction of Guests: | | | |
| Public Comments | | | |
| Approval of Minutes | | | |
| Director Report | River Run | | |
| | Membership update | | |
| | | | |
| Treasurer's Report & | Account Balances | | |
| Approval Financials | Operating Account: IWW: | | |
| | City | | |
| | Bills to be paid | | |
| Old Business | Transformational Strateg | TV | |
| 0.4 243///03 | Transionnational Strateg | 5.9 | |

| New Business | River District |
|--------------------------|-----------------|
| President's Report | |
| Executive Session | |
| Adjournment | |
| | |
| | 8p.m. or before |

Upcoming Dates to calendars:

Sept 13th Power of Past Scavenger Hunt Sept 20th Car Show/Scavenger Hunt Oct 4th Harvest Moon Street Dance 4-8pm Oct 25th Boo Bash 10-12pm Nov 8th Dueling Pianos Nov 29th Christmas Parade Dec 19th Grinches Guys Night Out





BOO Bash Candy Parade & Costume Contest



Bring your kids downtown for some Sweet fun with a candy parade & costume contest



Candy parade at Downtown businesses from 10 am-Noon. Costume contest at Noon at Haley Park





SATURDAY, NOV. 8, TICKETS \$25 DOORS OPEN 6:30 PM SHOW AT 7 PM OTTAWA MEMORIAL AUDITORIUM

High-energy show packed with music, comedy, and audience participation for a fast-paced, unforgettable experience - built entirely on audience requests.







THIS IS AN OTTAWA MAIN STREET ASSOCIATION FUNDRAISER
TO HELP BRING MORE EVENTS TO DOWNTOWN OF TAKEN A Peeting Pkt Page #36



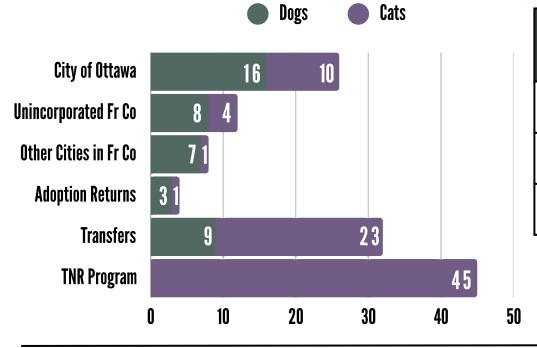




HIGHLIGHTS:

- -THE BOW MEOW GALA AND AUCTION RAISED OVER \$60,000
- -166 DOGS AND CATS HAVE BEEN TRANSFERRED FROM KILL SHELTERS IN 2025 AS PART OF THE NO-KILL KANSAS
- PROGRAM
- -RECEIVED \$3,000 GRANT FROM WALMART SPARK GOOD TO INCREASE FUNDING FOR SPAY/NEUTER
- -OTTAWA VOLUNTEERS VISITED PRAIRIE PAWS EMPORIA
- -CENTRAL HEIGHTS STUDENTS MADE ENRICHMENT LITEMS

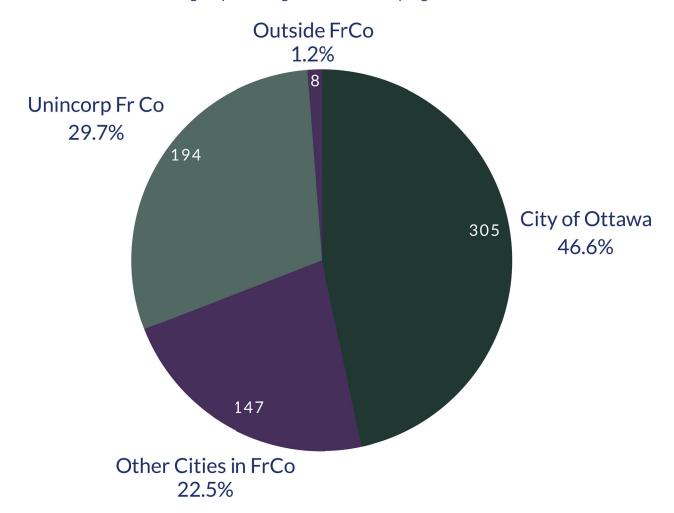
SEPTEMBER INTAKES



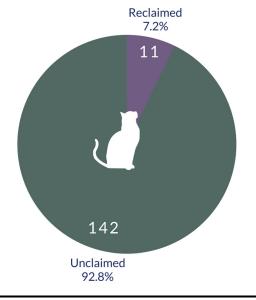
| | August 2025 | YTD 2025 |
|-------|----------------|-------------|
| Dogs | 43 | 458 |
| Cats | 85 | 851 |
| Total | 128 | 1,416 |

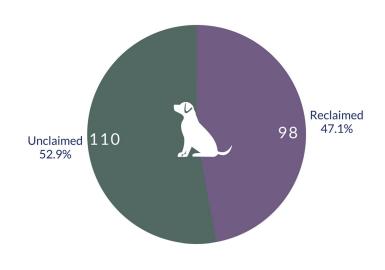
YTD INTAKES BY JURISDICTION

Excludes returned adoptions and animals participating in TNR, emergency boarding and the transfer program.



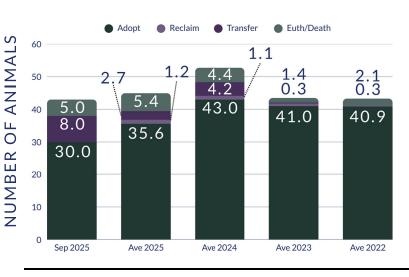
YTD 2025 STRAY RECLAIM RATES Back to Agenda

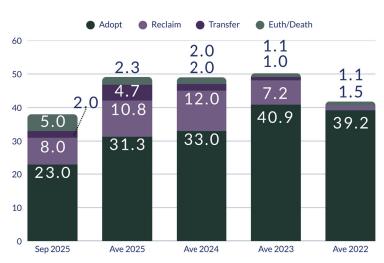




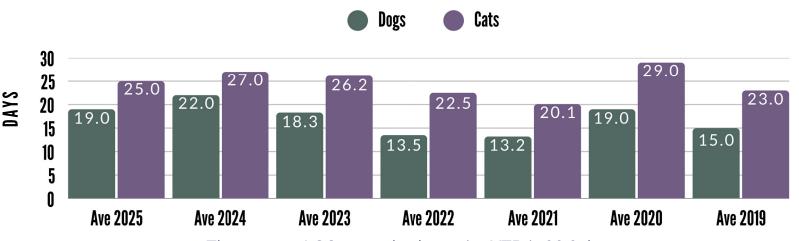
CAT OUTCOMES

DOG OUTCOMES





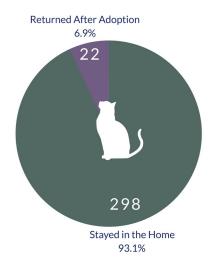
LENGTH OF STAY

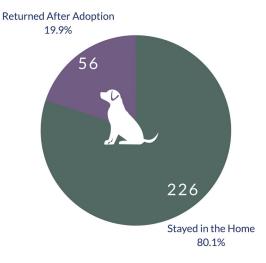


The average LOS across both species YTD is 22.0 days

YEAR TO DATE ADOPTION RETURN RAFiek to Agenda

Generally a low return rate is positive and currently the return rate across both species is 13.0%.





OTHER MEASURABLES

| КРІ | YTD 2025 | YTD 2024 | 2023 | 2022 |
|--|--------------------------------------|--------------------------------------|--|--|
| Live Release Rate | 93.7% | 93.5% | 97.3% | 97.2% |
| Volunteer Program | 5,667 Hours 219 Active Volunteers | 6,266 Hours 167 Active Volunteers | 5,218 Hours | 3,549 Hours |
| Public Pets served with free vaccines/microchips | 256 | 386 | 56 | 230 |
| Public Pets served with low- cost spay/neuter | 782 | 925 | 1,155 | 82 |
| Cats spayed/neutered through TNR | 269 cats, 807 Prevented Kittens | 233 cats, 732 Prevented Kittens | 332 Cats 1,038 Prevented Kittens | 434 Cats 1,302 Prevented Kittens |

UPCOMING EVENTS

November 8th: Disc Golf Tournament at Fairmont Park in Manhattan October 25th: Maple Leaf Gravel Grind Bike Race in Baldwin City

Visit our website www.prairiepaws.org/events or contact Alexis for more details alexis.bolan@prairiepaws.org

Prairie Paws Animal Shelter Inc Profit Loss Budget Comparison January 2023 through September 2025

| | Jan - Dec 23 | Jan - Dec 24 | Jan - Sept 25 | 2025 Budget YTD |
|---|--------------|--------------|---------------|-----------------|
| Ordinary Income/Expense | | | | |
| Income | | | | |
| 4 · Contributed support | | | | |
| 40 - Unrestricted | | | | |
| 4010 Indiv/business cont. (unrest) | | | | |
| 4015 - Contributions - unrestricted | | | | |
| 4015A - Contributions - Ottawa | 126,038.67 | 102,429.38 | 118,590.40 | 81,000.00 |
| 4015B - Contributions - Manhattan | 0.00 | 35,635.25 | 25,468.09 | 22,500.00 |
| 4015C - Contributions - Emporia | 0.00 | 3,380.15 | 8,310.79 | 6,480.00 |
| 4020 Contributions-direct mail | 54,992.00 | 40,310.66 | 27,601.95 | 38,000.00 |
| 4030 · Memorials & bequests | 24,589.35 | 41,423.00 | 15,777.64 | 27,000.00 |
| 4040 - Gifts in kind | | | | |
| 4041 · Gifts in Kind - Goods | 53,568.59 | 75,632.00 | 43,556.00 | 45,000.00 |
| 4042 Gifts in Kind - Services | 75,145.00 | 74,033.00 | 72,409.00 | 45,000.00 |
| Total 4040 · Gifts in kind | 128,713.59 | 149,665.00 | 115,965.00 | 90,000.00 |
| 4050 - Foundations/trusts | 31,026.00 | 42,287.61 | 28,754.15 | 27,700.00 |
| 4060 - Grants | 396,900.00 | 445,845.00 | 82,375.00 | 45,000.00 |
| 4070 - Training Contributions | 0.00 | 12,360.00 | 140.00 | 0.00 |
| 4075 - Grants-Grants - Capital Improvement | | | | |
| 4075A Grants-Grants - Capital Improvement-Ottawa | 0.00 | 0.00 | 0.00 | 0.00 |
| 4075B Grants-Grants - Capital Improvement-MHK | 0.00 | 0.00 | 12,385.54 | 0.00 |
| 4075C · Grants-Grants - Capital Improvement-Emporia | 0.00 | 0.00 | 44,273.00 | 0.00 |
| Total 4075 Grants - Capital Improvement | 0.00 | 0.00 | 56,658.54 | 0.00 |
| Total 4010 - Indiv/business cont. (unrest) | 707,267.61 | 833,025.39 | 479,641.56 | 337,680.00 |
| 4100 · Fundraising(unrestricted) | | | | |
| 4120 - Golf Tournament | | | | |
| 4120A - Golf Tournament - Ottawa | 16,410.37 | 14,596.28 | 17,116.13 | 15,000.00 |
| 4120B - Golf Tournament - Manhattan | 0.00 | 4,699.44 | 3,550.00 | 10,000.00 |
| | 0.00 | 4,000.44 | 0,000.00 | 10,000.00 |
| 4155 - Galas | 70.074.07 | 00.404.00 | 00.105.00 | 75 000 00 |
| 4155A - Bow Meow Gala - Ottawa | 70,874.67 | 69,464.20 | 63,195.39 | 75,000.00 |
| 4155B - Gala - Manhattan | 0.00 | 17,827.92 | 27,385.74 | 25,000.00 |
| 4175 - Miscellaneous fundraising | 44,152.99 | 59,869.63 | 9,996.78 | 36,000.00 |
| Total 4100 - Fundraising(unrestricted) | 131,438.03 | 166,457.47 | 121,244.04 | 161,000.00 |
| Total 40 · Unrestricted | 838,705.64 | 999,482.86 | 600,885.60 | 498,680.00 |
| Total 4 - Contributed support | 838,705.64 | 999,482.86 | 600,885.60 | 498,680.00 |
| 4540 · Local government support | | | | |
| 4551 - Anderson County | 7,752.00 | 7,752.00 | 0.00 | 0.00 |
| 4553 - City of Ottawa | 62,400.00 | 62,400.00 | 46,800.00 | 46,800.00 |
| 4559 · City of Wellsville | 1,790.00 | 1,122.36 | 0.00 | 1,000.00 |
| 4563 - Franklin County | 46,213.00 | 44,000.00 | 33,000.02 | 33,002.00 |
| 4565 - Miami County | 5,500.00 | 5,500.00 | 5,500.00 | 5,500.00 |
| 4570 - City of Manhattan | 0.00 | 362,782.97 | 269,064.00 | 269,062.47 |
| 4571 - Riley County | 0.00 | 30,000.00 | 36,000.00 | 45,000.00 |
| 4573 - Pottawatomie County | 0.00 | 27,840.00 | 24,750.00 | 24,750.00 |
| 4574 - City of Emporia | 0.00 | 69,098.36 | 105,631.38 | 118,422.00 |
| 4780 - Other Cities/Counties | 2,400.00 | 8,700.00 | 5,760.00 | 5,760.00 |
| Total 4540 - Local government support | 126,055.00 | 619,195.69 | 526,505.40 | 549,296.47 |
| 5 Familiani | | | | |
| 5 · Earned revenues 5180 · Program service fees | | | | |
| 5181 · Adoption PPAS | | | | |
| 5181A- Adoption - Ottawa | 88,550.25 | 69,215.18 | 48,788.00 | 63,000.00 |
| 5181B - Adoption - Manhattan | 0.00 | 84,668.75 | 79,583.72 | 63,000.00 |
| 5181C - Adoption - Emporia | 0.00 | 7,804.01 | 23,592.61 | 22,500.00 |
| 31910 - Adobtion - Embolis | 0.00 | 7,004.01 | 23,382.01 | 22,500.00 |

Prairie Paws Animal Shelter Inc Profit Loss Budget Comparison January 2023 through September 2025

| | Jan - Dec 23 | Jan - Dec 24 | Jan - Sept 25 | 2025 Budget YTD |
|---|--|---|---|--|
| Total 5181 - Adoption PPAS | 88,550.25 | 161,687.94 | 151,964.33 | 148,500.00 |
| 5185 · Surrender Contributions | 75.00 | 4,112.50 | 1,190.00 | 3,150.00 |
| 5187 S/N Contributions - Community | | | | |
| 5187A - Community S/N - Ottawa | 91,330.01 | 83,736.38 | 76,709.04 | 86,250.00 |
| 5187B - Community S/N - Manhattan | 0.00 | 28,624.03 | 62,607.93 | 70,500.00 |
| 5187C - Community S/N - Emporia | 0.00 | 0.00 | 0.00 | 0.00 |
| 5188 · Cremation & disposal fees | 4,031.40 | 3,691.60 | 1,074.12 | 1,800.00 |
| 5189 Reclaim fees | | | | |
| 5189A - Reclaim - Ottawa | 3,895.00 | 3,820.80 | 4,138.19 | 3,294.00 |
| 5189B - Reclaim - Manhattan | 0.00 | 4,790.00 | 3,671.50 | 3,600.00 |
| 5189C - Reclaim - Emporia | 0.00 | 2,171.09 | 3,926.97 | 3,600.00 |
| Total 5180 · Program service fees | 277,053.24 | 459,020.87 | 305,282.08 | 320,694.00 |
| 5820 - Retail & Micro Chip Income | | | | |
| 5820A - Retail & Micro Chip - Ottawa | 2,907.38 | 5,720.93 | 6,364.65 | 4,050.00 |
| 5820B - Retail & Micro Chip - Manhattan | | | | |
| · | 0.00 | 3,515.09 | 3,824.95 | 2,700.00 |
| 5820C - Retail & Micro Chip - Emporia | 0.00 | 0.00 | 165.93 | 900.00 |
| 5830 - Pet Licence Contributions | | | | |
| 5830A Pet License - Ottawa | 3,941.00 | 5,313.00 | 955.00 | 2,000.00 |
| 5830B - Pet License - Manhattan | 0.00 | 10,235.77 | 7,503.00 | 8,100.00 |
| 5830C - Pet License - Emporia | 0.00 | 0.00 | 0.00 | 0.00 |
| Total 5 · Earned revenues | 283,901.62 | 483,805.66 | 324,095.61 | 338,444.00 |
| 6710 · Interest income | | | | |
| 6721 - Interest Income (Unrestricted) | 5.45 | 0.00 | 0.00 | 0.00 |
| Total 6710 - Interest income | 5.45 | 0.00 | 0.00 | 0.00 |
| 6810 · Unrealized gain(loss) - invest | 4,082.21 | 19,673.36 | 15,359.59 | 0.00 |
| 6900 - Miscellaneous Income | 540.00 | 0.00 | 0.00 | 0.00 |
| Total Income | 1,253,289.92 | 2,122,157.57 | 1,466,846.20 | 1,386,420.47 |
| ross Profit | 1,253,289.92 | 2,122,157.57 | 1,466,846.20 | 1,386,420.47 |
| Expense | | | | |
| 7200 · Payroll expenses (all locations) | | | | |
| 7250 · Wages & salary | | | | |
| 7251 · Wages | | | | |
| 7251 · Wages | 132 218 99 | 240 269 23 | 237 772 30 | 252 403 84 |
| | 132,218.99 | 240,269.23 | 237,772.30 | 252,403.84 |
| | 178,879.07 | 449,733.76 | 357,159.63 | 394,104.00 |
| 7253 Simple IRA Expense | 178,879.07 7,495.49 | 449,733.76 14,445.90 | 357,159.63 15,037.72 | 394,104.00 15,975.67 |
| 7253 Simple IRA Expense 7254 Authorized time off | 178,879.07 7,495.49 7,621.54 | 449,733.76 14,445.90 16,567.69 | 357,159.63 15,037.72 25,873.56 | 394,104.00 15,975.67 9,488.16 |
| 7253 Simple IRA Expense 7254 Authorized time off 7256 Health Insurance | 178,879.07 7,495.49 7,621.54 7,800.00 | 449,733.76 14,445.90 16,567.69 20,447.27 | 357,159.63 15,037.72 25,873.56 18,200.34 | 394,104.00 15,975.67 9,488.16 22,600.00 |
| 7253 · Simple IRA Expense 7254 · Authorized time off 7256 · Health Insurance 7257 · Overtime Wages | 178,879.07 7,495.49 7,621.54 7,800.00 1,074.88 | 449,733.76 14,445.90 16,567.69 20,447.27 9,103.66 | 357,159.63 15,037.72 25,873.56 18,200.34 8,262.80 | 394,104.00 15,975.67 9,488.16 22,600.00 5,300.00 |
| 7253 Simple IRA Expense 7254 Authorized time off 7256 Health Insurance | 178,879.07 7,495.49 7,621.54 7,800.00 | 449,733.76 14,445.90 16,567.69 20,447.27 | 357,159.63 15,037.72 25,873.56 18,200.34 | 394,104.00 15,975.67 9,488.16 22,600.00 |
| 7253 · Simple IRA Expense 7254 · Authorized time off 7256 · Health Insurance 7257 · Overtime Wages Total 7250 · Wages & salary 7260 · Payroll Taxes | 178,879.07 7,495.49 7,621.54 7,800.00 1,074.88 | 449,733.76 14,445.90 16,567.69 20,447.27 9,103.66 | 357,159.63 15,037.72 25,873.56 18,200.34 8,262.80 | 394,104.00 15,975.67 9,488.16 22,600.00 5,300.00 |
| 7253 · Simple IRA Expense 7254 · Authorized time off 7256 · Health Insurance 7257 · Overtime Wages Total 7250 · Wages & salary | 178,879.07 7,495.49 7,621.54 7,800.00 1,074.88 | 449,733.76 14,445.90 16,567.69 20,447.27 9,103.66 | 357,159.63 15,037.72 25,873.56 18,200.34 8,262.80 | 394,104.00 15,975.67 9,488.16 22,600.00 5,300.00 |
| 7253 · Simple IRA Expense 7254 · Authorized time off 7256 · Health Insurance 7257 · Overtime Wages Total 7250 · Wages & salary 7260 · Payroll Taxes | 178,879.07 7,495.49 7,621.54 7,800.00 1,074.88 335,089.97 | 449,733.76 14,445.90 16,567.69 20,447.27 9,103.66 750,567.51 | 357,159.63 15,037.72 25,873.56 18,200.34 8,262.80 662,306.35 | 394,104.00 15,975.67 9,488.16 22,600.00 5,300.00 |
| 7253 · Simple IRA Expense 7254 · Authorized time off 7256 · Health Insurance 7257 · Overtime Wages Total 7250 · Wages & salary 7260 · Payroll Taxes 7261 · FICA taxes | 178,879.07 7,495.49 7,621.54 7,800.00 1,074.88 335,089.97 | 449,733.76 14,445.90 16,567.69 20,447.27 9,103.66 750,567.51 | 357,159.63 15,037.72 25,873.56 18,200.34 8,262.80 662,306.35 | 394,104.00 15,975.67 9,488.16 22,600.00 5,300.00 699,871.67 |
| 7253 · Simple IRA Expense 7254 · Authorized time off 7256 · Health Insurance 7257 · Overtime Wages Total 7250 · Wages & salary 7260 · Payroll Taxes 7261 · FICA taxes 7262 · State unemployment | 178,879.07 7,495.49 7,621.54 7,800.00 1,074.88 335,089.97 23,204.54 516.05 | 449,733.76 14,445.90 16,567.69 20,447.27 9,103.66 750,567.51 | 357,159.63 15,037.72 25,873.56 18,200.34 8,262.80 662,306.35 | 394,104.00 15,975.67 9,488.16 22,600.00 5,300.00 699,871.67 50,886.78 0.00 |
| 7253 · Simple IRA Expense 7254 · Authorized time off 7256 · Health Insurance 7257 · Overtime Wages Total 7250 · Wages & salary 7260 · Payroll Taxes 7261 · FICA taxes 7262 · State unemployment 7263 · Workers compensation | 178,879.07 7,495.49 7,621.54 7,800.00 1,074.88 335,089.97 23,204.54 516.05 3,383.00 | 449,733.76 14,445.90 16,567.69 20,447.27 9,103.66 750,567.51 52,168.73 533.37 4,870.00 | 357,159.63 15,037.72 25,873.56 18,200.34 8,262.80 662,306.35 45,312.61 0.00 6,945.00 | 394,104.00 15,975.67 9,488.16 22,600.00 5,300.00 699,871.67 50,886.78 0.00 7,700.00 |
| 7253 · Simple IRA Expense 7254 · Authorized time off 7256 · Health Insurance 7257 · Overtime Wages Total 7250 · Wages & salary 7260 · Payroll Taxes 7261 · FICA taxes 7262 · State unemployment 7263 · Workers compensation Total 7260 · Payroll Taxes | 178,879.07 7,495.49 7,621.54 7,800.00 1,074.88 335,089.97 23,204.54 516.05 3,383.00 27,103.59 | 449,733.76 14,445.90 16,567.69 20,447.27 9,103.66 750,567.51 52,168.73 533.37 4,870.00 57,572.10 | 357,159.63 15,037.72 25,873.56 18,200.34 8,262.80 662,306.35 45,312.61 0.00 6,945.00 52,257.61 | 394,104.00 15,975.67 9,488.16 22,600.00 5,300.00 699,871.67 50,886.78 0.00 7,700.00 |
| 7253 · Simple IRA Expense 7254 · Authorized time off 7256 · Health Insurance 7257 · Overtime Wages Total 7250 · Wages & salary 7260 · Payroll Taxes 7261 · FICA taxes 7262 · State unemployment 7263 · Workers compensation Total 7260 · Payroll Taxes Total 7200 · Payroll expenses (all locations) | 178,879.07 7,495.49 7,621.54 7,800.00 1,074.88 335,089.97 23,204.54 516.05 3,383.00 27,103.59 | 449,733.76 14,445.90 16,567.69 20,447.27 9,103.66 750,567.51 52,168.73 533.37 4,870.00 57,572.10 | 357,159.63 15,037.72 25,873.56 18,200.34 8,262.80 662,306.35 45,312.61 0.00 6,945.00 52,257.61 | 394,104.00 15,975.67 9,488.16 22,600.00 5,300.00 699,871.67 50,886.78 0.00 7,700.00 |
| 7253 · Simple IRA Expense 7254 · Authorized time off 7256 · Health Insurance 7257 · Overtime Wages Total 7250 · Wages & salary 7260 · Payroll Taxes 7261 · FICA taxes 7262 · State unemployment 7263 · Workers compensation Total 7260 · Payroll Taxes Total 7200 · Payroll expenses (all locations) | 178,879.07 7,495.49 7,621.54 7,800.00 1,074.88 335,089.97 23,204.54 516.05 3,383.00 27,103.59 362,193.56 | 449,733.76 14,445.90 16,567.69 20,447.27 9,103.66 750,567.51 52,168.73 533.37 4,870.00 57,572.10 808,139.61 | 357,159.63 15,037.72 25,873.56 18,200.34 8,262.80 662,306.35 45,312.61 0.00 6,945.00 52,257.61 714,563.96 | 394,104.00 15,975.67 9,488.16 22,600.00 5,300.00 699,871.67 50,886.78 0.00 7,700.00 58,586.78 758,458.45 |
| 7253 · Simple IRA Expense 7254 · Authorized time off 7256 · Health Insurance 7257 · Overtime Wages Total 7250 · Wages & salary 7260 · Payroll Taxes 7261 · FICA taxes 7262 · State unemployment 7263 · Workers compensation Total 7260 · Payroll Taxes Total 7200 · Payroll expenses (all locations) 7500 · Other Personnel Expenses 7510 · Accounting fees | 178,879.07 7,495.49 7,621.54 7,800.00 1,074.88 335,089.97 23,204.54 516.05 3,383.00 27,103.59 362,193.56 | 449,733.76 14,445.90 16,567.69 20,447.27 9,103.66 750,567.51 52,168.73 533.37 4,870.00 57,572.10 808,139.61 | 357,159.63 15,037.72 25,873.56 18,200.34 8,262.80 662,306.35 45,312.61 0.00 6,945.00 52,257.61 714,563.96 | 394,104.00 15,975.67 9,488.16 22,600.00 5,300.00 699,871.67 50,886.78 0.00 7,700.00 58,586.78 758,458.45 |
| 7253 · Simple IRA Expense 7254 · Authorized time off 7256 · Health Insurance 7257 · Overtime Wages Total 7250 · Wages & salary 7260 · Payroll Taxes 7261 · FICA taxes 7262 · State unemployment 7263 · Workers compensation Total 7260 · Payroll Taxes Total 7200 · Payroll expenses (all locations) 7500 · Other Personnel Expenses 7510 · Accounting fees 7511 · Professional fees - other | 178,879.07 7,495.49 7,621.54 7,800.00 1,074.88 335,089.97 23,204.54 516.05 3,383.00 27,103.59 362,193.56 6,030.00 24,107.46 | 449,733.76 14,445.90 16,567.69 20,447.27 9,103.66 750,567.51 52,168.73 533.37 4,870.00 57,572.10 808,139.61 11,850.00 34,000.00 | 357,159.63 15,037.72 25,873.56 18,200.34 8,262.80 662,306.35 45,312.61 0.00 6,945.00 52,257.61 714,563.96 | 394,104.00 15,975.67 9,488.16 22,600.00 5,300.00 699,871.67 50,886.78 0.00 7,700.00 58,586.78 758,458.45 10,800.00 47,000.00 |
| 7253 · Simple IRA Expense 7254 · Authorized time off 7256 · Health Insurance 7257 · Overtime Wages Total 7250 · Wages & salary 7260 · Payroll Taxes 7261 · FICA taxes 7262 · State unemployment 7263 · Workers compensation Total 7260 · Payroll Taxes Total 7200 · Payroll expenses (all locations) 7500 · Other Personnel Expenses 7510 · Accounting fees 7511 · Professional fees - other 7515 · Uniform Expense Total 7500 · Other Personnel Expenses | 178,879.07 7,495.49 7,621.54 7,800.00 1,074.88 335,089.97 23,204.54 516.05 3,383.00 27,103.59 362,193.56 6,030.00 24,107.46 2,768.17 | 449,733.76 14,445.90 16,567.69 20,447.27 9,103.66 750,567.51 52,168.73 533.37 4,870.00 57,572.10 808,139.61 11,850.00 34,000.00 3,704.90 | 357,159.63 15,037.72 25,873.56 18,200.34 8,262.80 662,306.35 45,312.61 0.00 6,945.00 52,257.61 714,563.96 | 394,104.00 15,975.67 9,488.16 22,600.00 5,300.00 699,871.67 50,886.78 0.00 7,700.00 58,586.78 758,458.45 |
| 7253 · Simple IRA Expense 7254 · Authorized time off 7256 · Health Insurance 7257 · Overtime Wages Total 7250 · Wages & salary 7260 · Payroll Taxes 7261 · FICA taxes 7262 · State unemployment 7263 · Workers compensation Total 7260 · Payroll Taxes Total 7200 · Payroll expenses (all locations) 7500 · Other Personnel Expenses 7510 · Accounting fees 7511 · Professional fees - other 7515 · Uniform Expense | 178,879.07 7,495.49 7,621.54 7,800.00 1,074.88 335,089.97 23,204.54 516.05 3,383.00 27,103.59 362,193.56 6,030.00 24,107.46 2,768.17 | 449,733.76 14,445.90 16,567.69 20,447.27 9,103.66 750,567.51 52,168.73 533.37 4,870.00 57,572.10 808,139.61 11,850.00 34,000.00 3,704.90 | 357,159.63 15,037.72 25,873.56 18,200.34 8,262.80 662,306.35 45,312.61 0.00 6,945.00 52,257.61 714,563.96 | 394,104.00 15,975.67 9,488.16 22,600.00 5,300.00 699,871.67 50,886.78 0.00 7,700.00 58,586.78 758,458.45 |

Prairie Paws Animal Shelter Inc Profit Loss Budget Comparison January 2023 through September 2025

| | Jan - Dec 23 | Jan - Dec 24 | Jan - Sept 25 | 2025 Budget YTD |
|--|--------------|--------------|---------------|-----------------|
| 8115A Telephone and Internet - Ottawa | 7,946.23 | 8,016.29 | 5,825.71 | 6,075.00 |
| 8115B Telephone and Internet - Manhattan | 0.00 | 3,723.07 | 2,828.83 | 2,835.00 |
| 8140 - Equipment rental | 3,074.75 | 7,727.03 | 6,984.30 | 5,940.00 |
| 8150 - Computer and IT Related | 6,339.38 | 7,883.77 | 5,397.60 | 4,690.00 |
| Total 8100 · Non-personnel expenses | 20,428.38 | 33,967.88 | 26,135.94 | 24,040.00 |
| 8200 · Occupancy Expenses | | | | |
| 8205 Repairs & maintenance | | | | |
| 8205A - Repairs & Maint - Ottawa | 45,141.86 | 39,325.31 | 28,823.29 | 31,500.00 |
| 8205B - Repairs & Maint - Manhattan | 0.00 | 43,653.13 | 23,453.15 | 18,000.00 |
| 8205C - Repairs & Maint - Emporia | 0.00 | 4,080.04 | 2,844.25 | 1,575.00 |
| 8210 - Utilities | | | | |
| 8210A - Utilites - Ottawa | 39,718.11 | 37,859.71 | 31,972.77 | 28,800.00 |
| 8210B - Utilities - Manhattan | 0.00 | 23,779.16 | 22,686.37 | 18,000.00 |
| 8210C - Utilities -Emporia | 0.00 | 3,657.50 | 7,875.13 | 6,750.00 |
| 8220 - Insurance - nonemployee | 10,823.34 | 18,742.72 | 16,345.39 | 16,238.00 |
| Total 8200 - Occupancy Expenses | 95,683.31 | 171,097.57 | 134,000.35 | 120,863.00 |
| 8300 · Travel & meeting expenses | | | | |
| 8310 - Training | 1,085.92 | 0.00 | 0.00 | 0.00 |
| 8315 - Staff development/meetings | 7,558.26 | 8,116.71 | 7,982.99 | 4,800.00 |
| 8320 - Automobile expense | 5,173.98 | 11,618.64 | 13,597.13 | 9,900.00 |
| Total 8300 · Travel & meeting expenses | 13,818.16 | 19,735.35 | 21,580.12 | 14,700.00 |
| OFFICE Assignation was a second of the secon | | | | |
| 8500 · Animal expenses | | | | |
| 8510 - Animal expenses | 50,000,70 | 47.040.77 | 50.700.40 | 54 000 00 |
| 8510A - Animal expenses - Ottawa | 50,069.78 | 47,012.77 | 52,730.13 | 51,000.00 |
| 8510B - Animal expenses - Manhattan | 0.00 | 31,654.24 | 34,426.38 | 22,500.00 |
| 8510C - Animal expenses - Emporia | 0.00 | 5,210.99 | 11,400.72 | 7,200.00 |
| 8512 Food expense | | | | |
| 8512A - Food expense - Ottawa | 12,348.56 | 15,049.53 | 9,340.65 | 11,250.00 |
| 8512B - Food expense - Manhattan | 0.00 | 4,308.17 | 4,080.52 | 3,150.00 |
| 8513 - Vet expense | | | | |
| 8513A - Vet expense - Ottawa | 7,954.43 | 15,878.21 | 5,091.95 | 4,000.00 |
| 8513B - Vet expense - Manhattan | 0.00 | 3,579.60 | 18,686.86 | 25,125.00 |
| 8513C - Vet expense - Emporia | 0.00 | 3,043.81 | 2,990.09 | 4,500.00 |
| 8514 - Spay/neuter expense | | | | |
| 8514A - Spay/neuter expense - Ottawa | 87,367.65 | 69,697.29 | 47,419.90 | 47,400.00 |
| 8514B - Spay/neuter expense - Manhattan | 0.00 | 22,586.87 | 41,889.99 | 38,650.00 |
| 8514C - Spay/neuter expense - Emporia | 0.00 | 718.35 | 745.10 | 1,800.00 |
| 8516 - Cleaning supplies | | | | |
| 8516A - Cleaning supplies - Ottawa | 6,102.56 | 5,968.57 | 2,540.02 | 3,600.00 |
| 8516B - Cleaning supplies - Manhattan | 0.00 | 5,096.98 | 3,136.67 | 3,150.00 |
| 8516C - Cleaning supplies - Emporia | 0.00 | 2,616.04 | 104.01 | 1,350.00 |
| 8519 Training Expense | | | | |
| 8519A - Training Expense - Ottawa | 0.00 | 850.00 | 0.00 | 315.00 |
| 8519B · Sorenson Training Expense | 0.00 | 4,943.96 | 1,625.48 | 765.00 |
| 8519C - Training Expense - Emporia | 0.00 | 0.00 | 0.00 | 315.00 |
| 8520 - Cremation Expense | | | | |
| 8520A - Cremation Expense - Ottawa | 4,561.00 | 3,970.56 | 2,516.94 | 3,150.00 |
| 8520B - Cremation Expense - Manhattan | 0.00 | 1,509.03 | 1,289.00 | 900.00 |
| Total 8500 - Animal expenses | 168,403.98 | 243,694.97 | 240,014.41 | 230,120.00 |
| 8530 · Fundraising expenses | | | | |
| 8531 - Fundraisng - general | 11,732.32 | 14,211.07 | 6,932.83 | 9,000.00 |
| 8535 - Fundraing - Galas | , | • | • | , |
| 8535A - Bow Meow Gala Expense - Ottawa | 14,440.21 | 11,247.90 | 11,993.53 | 10,000.00 |
| · | | | | 7,500.00 |
| 8535B - Gala Expense - Manhattan | 0.00 | 8,826.59 | 7,633.36 | 7,500. |

Prairie Paws Animal Shelter Inc Profit Loss Budget Comparison

January 2023 through September 2025

| | Jan - Dec 23 | Jan - Dec 24 | Jan - Sept 25 | 2025 Budget YTD |
|--|--------------|--------------|---------------|-----------------|
| 8544 · Fundraising- Golf Tournament | | | | |
| 8544A - Golf Tournament - Ottawa | 5,028.93 | 4,545.65 | 4,748.17 | 5,000.00 |
| 8544B - Golf Tournament - Manhattan | 0.00 | 1,943.42 | 500.00 | 0.00 |
| 8545 - Direct Mail Expenses | 4,628.29 | 13,535.53 | 6,908.45 | 4,920.00 |
| Total 8530 - Fundraising expenses | 35,829.75 | 54,310.16 | 38,716.34 | 36,420.00 |
| 8600 · Miscellaneous | | | | |
| 8605 - Marketing | | | | |
| 8605A - Marketing - Ottawa | 5,456.21 | 7,627.50 | 7,100.00 | 5,400.00 |
| 8605B - Marketing - Manhattan | 0.00 | 0.00 | 0.00 | 900.00 |
| 8605C - Marketing - Emporia | 0.00 | 0.00 | 750.00 | 900.00 |
| 8610 · Bank service charges | 5,824.56 | 11,289.07 | 11,441.70 | 9,000.00 |
| 8615 - Dues and subscriptions | 138.00 | 1,366.83 | 1,111.59 | 900.00 |
| 8620 - Capital Improv Project Expense | | | | |
| 8620C · Capital Improv Project Exp-Emp | 0.00 | 0.00 | 4,459.17 | 0.00 |
| 8650 - Licenses and permits | 1,118.31 | 1,457.92 | 1,541.25 | 3,400.00 |
| 8660 · Miscellaneous | 1,134.81 | 1,200.28 | 13,248.72 | 1,800.00 |
| 8676 - Volunteer Expenses | 405.71 | 1,712.96 | 152.48 | 900.00 |
| Total 8600 - Miscellaneous | 14,077.60 | 24,654.56 | 39,804.91 | 23,200.00 |
| Total Expense | 743,340.37 | 1,405,155.00 | 1,252,026.33 | 1,267,401.45 |
| Net Ordinary Income | 509,949.55 | 717,002.57 | 214,819.87 | 119,019.02 |
| Other Income/Expense | | | | |
| Other Income | | | | |
| 6700 - Other Income | 636.00 | 151,072.68 | 0.00 | 0.00 |
| Total Other Income | 636.00 | 151,072.68 | 0.00 | 0.00 |
| Other Expense | | | | |
| 9700 - Other Expenses | | | | |
| Unapplied Cash Bill Payment Expense | 0.00 | 0.00 | 17,221.87 | 0.00 |
| 9701 · In Kind Goods Expense | 53,568.59 | 75,632.00 | 43,556.00 | 45,000.00 |
| 9701 · In Kind Services Expense | 75,145.00 | 74,033.00 | 72,409.00 | 45,000.00 |
| 9910 · Interest expense | 4,683.23 | 3,653.97 | 0.00 | 0.00 |
| Total 9700 · Other Expenses | 132,760.82 | 2,246.29 | 133,186.87 | 90,000.00 |
| 9800 - Fixed asset purchases | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Other Expense | 132,760.82 | 2,246.29 | 133,186.87 | 90,000.00 |
| Net Other Income | -132,760.82 | -2,246.29 | -133,186.87 | -90,000.00 |
| et Income | 377,188.73 | 714,756.28 | 81,633.00 | 29,019.02 |

Agenda Item: XI.A

City of Ottawa City Commission Regular Meeting October 22, 2025

TO: Mayor and City Commission SUBJECT: Utility Payment KIOSK Update

INITIATED BY: Assistant Director of Finance & Utilities Services Supervisor

AGENDA: New Business

Recommendation: It is recommended that the City Commission receive information regarding KIOSK utilization history and discuss the benefits of replacement or removal of the existing KIOSK unit.

Background: In December 2014, the City's Employee Leadership Academy class of 2014 brought to the City Commission a request for the purchase of a KIOSK unit. The unit was placed in the parking lot at City Hall for utility customers. The overall costs for the purchase and installation of the original KIOSK machine totaled \$48,312.81. The KIOSK was active for customers on July 26, 2016, and stopped functioning in June of 2024. Accepted forms of payment included cash, credit cards, and checks. The benefits of the KIOSK included real-time payment posting to utility accounts, 24/7 access to make cash payments, and a reduction in foot traffic at the Utility Window.

In November 2024, City staff presented to the Commission information regarding the historical uses and benefits of the current KIOSK unit. The KIOSK unit has been inoperable since June 2024. Staff compiled usage data for the KIOSK from June 2016 – June 2024; during which 14,288 utility payments were made for a total dollar amount of \$2,388,635.37.

The table below outlines all utility payments made during 2023, by payment method:

| 2023 | | | | |
|------------------------|--------|--------|--|--|
| Cash | 2,785 | 4.3% | | |
| Check | 19,739 | 30.3% | | |
| Credit Card (In-House) | 10,865 | 16.7% | | |
| Credit Card (Online) | 31,071 | 47.6% | | |
| KIOSK | 771 | 1.2% | | |
| TOTAL | 65,231 | 100.1% | | |

^{*}The subsection labeled Credit Card (In-House) is cards run by staff – both in person and over the phone.

While the total percentage of payments made at the KIOSK is small compared to the overall payment methods, the KIOSK was a preferred option for citizens who prefer to pay by cash, who work during our operational hours, or who just wish perhaps to avoid a line inside.

Some challenges that were faced with the previous KIOSK include:

• Inability to give change to customers when cash payments were made.

- Rainy weather caused the KIOSK unit to malfunction due to insufficient weather protection, requiring manual reboot.
- Check payments were originally applied to accounts, but eventually that function broke, and staff had to manually deposit checks.
- In the last few years of life, significant time was invested by the IT Department trying to maintain KIOSK functionality.

<u>Analysis</u>: During the November 2024 Commission meeting, the Commission asked staff to research additional KIOSK options. Staff requested three quotes from KIOSK providers. Only two providers responded to the request. Staff research included three KIOSK replacement options:

- 1. **Indoor Unit**: This unit would be fixed to the floor in the lobby of City Hall for use by utility customers to pay their utility bill during all hours that the lobby is open to the public. In addition to the 45 hours that City Hall is open each week, this would include hours the Ottawa Library is open, when City Hall is closed, adding 19 hours a week for a total of 64 hours weekly. When the Ottawa Library relocates, this unit will only be accessible during the same hours as City Hall.
- 2. **Wall-Mounted Unit**: This unit would be built into a wall at City Hall, with access from outside the building for utility customers to pay their bills 24/7 each day. From inside the building, staff would have access to the back of the unit to take out daily deposits, replace receipt paper, and reboot the computer unit as necessary. Staff met with a local contractor to explore possible locations for the unit. An ideal location was recommended, and an estimate for installation was gathered.
- 3. **Outdoor Unit**: This unit would replace the current inoperable unit located in the City Hall parking lot. Giving utility customers 24/7 access to pay their utility bills each day.

KIOSK Quotes:

- 1. Adcomp Systems Group
 - a. All units start at the same price, but depending on functionality needs, there are additional costs outlined below.

| Unit Base Price | \$18,245.00 |
|--|----------------------|
| + Advanced Payment Software (allowing look-up | \$ 4,300.00 |
| balance and auto-update to the account) | |
| + Check Reader | \$ 2,390.00 |
| + Barcode Reader | \$ 785.00 |
| + Bill Dispense (to give change back) | \$ 2,800.00 |
| + Security Cameras | \$ 1,143.00 |
| + Set-up Fees/Training | \$ 1,200.00 |
| TOTAL | \$ 30,863.00 |
| | |
| Wall-mounted unit – install estimate | \$ 9,500.00 |
| Outdoor additional potential costs related to | \$ 5,500.00 |
| weatherization of the unit | |
| The annual contract is 20% of the total invoice. | Estimated \$6,172.60 |

2. Howard Technology Solutions

a. Howard H1 quote was all that was supplied by the vendor. The H1 unit is a walk-up outdoor unit. Unit base price is \$19,722.00

| | | Wall-Mounted | Outdoor |
|-----------------------|--------------------|--------------|--------------|
| | Indoor Unit | Unit | Unit |
| Unit Base Price | \$13,495.00 | \$17,161.00 | \$21,025.00 |
| + Shipping & Handling | \$ 125.00 | \$ 125.00 | \$ 125.00 |
| + Taxes | \$ 1,293.90 | \$ 1,642.17 | \$ 2,009.25 |
| + Card Reader | Not provided | Not provided | Not provided |
| TOTAL | \$ 14,913.90 | \$18,928.17 | \$ 23,159.25 |
| | | | |

The annual contract was not listed in the quote but would need to be identified for a proper full quote.

If removal of the old unit and no replacement is placed in the location, staff would recommend scrapping the old unit and repurposing the sunshade poles, if possible, by the Parks Department.

Staff also gathered information regarding neighboring communities that have a KIOSK unit and utilization by their utility customers. The City of Osawatomie shared through an open records request that they have approximately 1,900 utility bills and received 79 payments via the KIOSK in the month of June 2025, or approximately 4.2% of their total bills. They offer pay by phone, pay by text, mobile app, drop box, mail, in person, and auto draft utility payments.

<u>Financial Considerations:</u> Included in the 2025 budget for the Electric Fund within Division 3710 was \$60,000 for a KIOSK replacement plan. There are annual contracts related to any KIOSK unit and monthly credit card merchant account fees. These were estimated to be about \$7,000 annually. At this time, staff recognize by not replacing the KIOSK the Utilities would be saving rate payers these annual funds

<u>Legal Considerations:</u> No legal considerations relate to this report.

Recommendation/Actions: It is recommended that the City Commission receive information regarding the KIOSK and direct staff to:

- 1. Pursue replacement of the unit; or
- 2. Move forward with the removal of the unit with no plan for replacement; or
- 3. Continue this discussion at a future City Commission meeting.

Attachments:

None.

Agenda Item: XI.B

City of Ottawa City Commission Study Session October 22, 2025

TO: Mayor and City Commission

SUBJECT: Selection of Strategic Government Resources (SGR) as City

Manager Search Consultant

INITIATED BY: City Attorney and Human Resources Director

PRESENTED BY: City Attorney and Human Resources Director

AGENDA: Items for Presentation and Discussion

Recommendation: It is recommended the City Commission approve the selection of Strategic Government Resources (SGR) to conduct the executive recruitment for City Manager and authorize the Mayor, or designee, to negotiate and execute an agreement consistent with SGR's proposal. This selection is based on their history, experience and a competitive bid.

<u>Background:</u> The City initiated a competitive process to retain an executive search firm for the City Manager recruitment process. Six proposals were received and evaluated against criteria including recruitment approach, experience with municipal placements, references, proposed timeline, cost, compliance and value-added services.

<u>Analysis</u>: Qualifications & Approach: SGR specializes in local-government recruitment and proposes a comprehensive process that includes targeted outreach, candidate vetting (structured questionnaires, recorded semifinal interviews, media/social screenings, and reference/background checks), and a tailored communications plan with the City.

Experience: SGR has extensive municipal recruitment experience, including work in Kansas, and a robust network to attract a qualified and diverse candidate pool.

Timeline: SGR's schedule supports timely recruitment while maintaining thorough stakeholder engagement and evaluation.

Cost/Value: The proposal reflects competitive pricing for the scope of services with clear delineation of professional fees and reimbursable expenses.

<u>Financial Considerations</u>: The expense will be paid out the City Manager/City Commission budget in the General Fund. The fee proposal includes a not to exceed price of \$29,419. Final costs will reflect the negotiated agreement with SGR and any approved optional services.

<u>Legal Considerations</u>: The agreement has been reviewed by the City Attorney for compliance with applicable procurement requirements and state law. Standard provisions regarding insurance, indemnification, and termination will be included.

Recommendation/Action: It is recommended the City Commission approve SGR as the City Manager search consultant and authorize the Mayor (or designee) to finalize and execute the agreement.

Attachments:

Attachment XI.B1 SGR Proposal for Executive Recruitment Services

Attachment XI.B2 Request for Proposal Bid Tab

PROPOSAL FOR EXECUTIVE RECRUITMENT SERVICES

City Manager City of Ottawa, Kansas

Submission Due: October 8, 2025 This proposal is valid for 90 days

Response to RFP for Professional Recruitment Services - City Manager dated September 15, 2025



Strategic Government Resources P.O. Box 1642, Keller, Texas 76244 Office: 817-337-8581

Rebecca L. Fleury, President of Executive Recruitment RebeccaFleury@GovernmentResource.com



Hon. Mayor Emily Allen and City Commission City of Ottawa, Kansas

Dear Mayor Allen and Commissioners,

Strategic Government Resources (SGR) is thankful for the opportunity to submit this proposal to assist the City of Ottawa in your recruitment for a City Manager. Our nationwide reach, deep municipal expertise, and servant leadership mindset help us deliver tailored recruitment services that will strengthen your culture and community.

We recognize that Ottawa's next City Manager will play a pivotal role in guiding a growing, full-service city that values community collaboration, transparency, and forward momentum. Ottawa's blend of historic charm, strong civic pride, and strategic location creates an environment where visionary leadership can make a lasting impact. We understand the importance of identifying a leader who can balance growth with stewardship, inspire confidence among stakeholders, and continue enhancing the quality of life for all community members.

We would like to highlight some key aspects that set SGR apart from other firms:

- Local government experience: Our team brings decades of direct local government experience, giving us an insider's understanding of your unique challenges. We've conducted executive searches for over 450 local governments across 37 states, including experience with the Cities of Bonner Springs, Coffeyville, and Leavenworth. This experience provides us with valuable insight into the unique needs of recruiting a City Manager in the State of Kansas.
- National reach and candidate pipeline: With over 20,000 LinkedIn followers and 35,000 subscribers to our Servant Leadership e-newsletter, every SGR recruitment is seen by a vast audience engaged in the profession. We also leverage targeted job alerts to reach over 5,000 city and county management professionals.
- Active engagement in the profession: As recognized thought leaders in local government management,
 we are directly involved in the latest operations, challenges, and best practices. This ongoing engagement
 ensures we are attuned to the evolving skills and leadership qualities needed in today's local government
 leaders.

Clay Pearson, Senior Vice President, will serve as your Executive Recruiter and primary contact for this recruitment. Clay has over 30 years of experience in local government, and has an extensive network across Kansas and Missouri, as well as nationwide.

We are eager to partner with the City of Ottawa to identify your next leader. We look forward to the opportunity to discuss our proposed approach in more detail and are available for a meeting at your convenience.

Respectfully submitted,

Felerca J. Fleury

Rebecca L. Fleury, President of Executive Recruitment

 $\underline{RebeccaFleury@GovernmentResource.com}$

PO Box 1642, Keller, TX 76244

817-337-8581

www.GovernmentResource.com

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About SGR

Strategic Government Resources, Inc. (SGR) exists to help local governments become more successful by recruiting, assessing, and developing innovative, collaborative, and authentic leaders. SGR was incorporated in Texas in 2002 with the mission to facilitate innovative leadership in local government. SGR is fully owned by former City Manager Ron Holifield, who spent two high-profile decades in city management and served as a City Manager in several cities.

SGR's business model is truly unique. Although we are a private company, SGR operates like a local government association. Most of SGR's principals are former local government officials, allowing SGR to bring a perspective and depth of local government expertise to every project that no other firm can match.

SGR's Core Values are Customer Service, Integrity, Philanthropy, Continuous Improvement, Agility, Collaboration, Protecting Relationships, and the Golden Rule.

SGR is a full-service firm, specializing in providing solutions for local governments in the areas of recruitment and retention, leadership development and training, innovation and future readiness, and everything in between.

With 21 full-time employees, 21 recruiters, 18 facilitators, and multiple consultants who function as subject matter experts on a variety of projects, SGR offers comprehensive expertise.

The company operates as a fully remote organization, with team members located in Texas, Arizona, California, Colorado, Florida, Georgia, Maine, Michigan, Montana, Nevada, New York, North Carolina, Ohio, Oklahoma, and South Carolina.

View all SGR team members and their bios at: GovernmentResource.com/Meet-the-Team

SGR's Unique Qualifications

Extensive Network of Prospects

SGR is intent on being a leader in executive recruitment and firmly believes in the importance of proactively building a workforce that reflects the diversity of the communities we serve. We leverage an extensive and diverse network to reach potential applicants.

- Your position will be announced in SGR's Servant Leadership e-newsletter, which reaches over 35,000 subscribers across all 50 states.
- We will send targeted emails to over 5,000 opt-in subscribers of SGR's City & County Management Job Alerts.
- Your position will appear on SGR's Website which attracts approximately 20,000 visitors per month. <u>GovernmentResource.com/Open-Recruitments</u>
- Your position will be posted on SGR's Job Board which typically has over 2,000 job listings at any given time and receives approximately 16,000 unique visitors per month. SGRJobs.GovernmentResource.com
- SGR implements a comprehensive social media marketing campaign that includes custom-made graphics and distribution on SGR's LinkedIn page.
- We frequently collaborate with various local government associations, including the League of Women in Government, Alliance for Innovation, and the National Forum for Black Public Administrators.
- Approximately 65% of semifinalists selected by our clients learn about open recruitments through our website, servant leadership e-newsletter, job board, job alert emails, social media, or personal contact.

Collective Local Government Experience

Our recruiters have decades of experience in local government, as well as regional and national networks of relationships. Our executive recruiters leverage the professional networks of all SGR recruiters when recruiting for a position, enabling outreach to a wide and diverse array of prospective applicants. SGR team members are active on a national basis in local government organizations and professional associations. Many SGR team members frequently speak and/or write on issues of interest to local government executives. SGR can navigate relevant networks as both peers and insiders.

Listening to Your Unique Needs

SGR devotes significant time to actively listening to your organization and helping you define and articulate your needs. We work diligently to conduct a comprehensive recruitment process tailored specifically to your organization. SGR dedicates a prodigious amount of energy to understanding your organization's unique culture, environment, and local issues to ensure an alignment in terms of values, philosophy, and management style perspectives.

While we have established systems for achieving success, we are a "boutique" firm capable of adapting to meet a client's specific needs and providing insights on the pros and cons of their preferred approach.

Trust of Candidates

SGR has a track record of providing remarkable confidentiality and wise counsel to candidates and next-generation leaders, earning their trust. As a result, we can bring exceptional prospects to the applicant pool. Candidates trust SGR to assess the situation accurately, communicate honestly, and maintain their confidentiality to the greatest extent possible.

Accessibility and Communication

Your executive recruiter will keep you informed of the search status and will be readily accessible throughout the recruitment process. Candidates and clients can reach the recruiter at any time via cell phone or email. Additionally, the recruiter maintains communication with active applicants, ensuring they are well-informed about the community and the opportunity.

Comprehensive Evaluation and Vetting of Candidates

SGR offers a comprehensive screening process designed to ensure a thorough understanding of candidate backgrounds and to minimize surprises. Our vetting process for a full-service recruitment includes the following key components:

- Prescreening questions and technical review of resumes
- Cross-communication among our recruiters regarding candidates who have been involved in previous searches, providing greater insight into their background and skills.
- Written questionnaires to gain insights beyond what is available through a resume.
- Recorded two-way semifinalist interviews.
- Media search reports incorporating both internet and social media results tailored to each candidate based on their previous places of residence and work.
- Thorough, automated, and anonymous reference checks that provide feedback on candidates from a well-rounded group of references.
- Background checks completed by a licensed private investigation firm.

Executive Recruitment Clients

SGR has partnered on executive recruitments with more than 450 local government clients in 37 states. We take great pride in the long-term relationships we have developed with many of our clients who continue to partner with us on future recruitment needs.

DEI in Recruitments

SGR is deeply committed to equal employment opportunity and considers it an ethical imperative. We unequivocally reject any form of bias, expecting that candidates be assessed solely based on their ability to perform the job. Encouraging underrepresented demographic groups to apply is a vital aspect of our commitment. While we cannot guarantee the composition of semifinalist or finalist groups, SGR actively fosters relationships and contacts on a national scale to ensure meaningful participation of underrepresented groups. Our recruitment process is consistently evaluated and refined to incorporate a focus on equity and inclusion.

Statistics are a testament to our commitment to diversity and inclusion. In our 2024 placements, 33% of candidates were female and 31% indicated they were a person of color. Our internal hiring practices are designed to attract diverse talent from various backgrounds and experiences. We understand the importance of words, ensuring our recruitment materials are inclusive and reflect an equity-focused perspective.

We also actively recommend advertising placements to attract a diverse applicant pool, leveraging partnerships with organizations such as the League of Women in Government, the Local Government Hispanic Network, and the National Forum of Black Public Administrators. Tracking candidate demographic data helps us proactively recruit traditionally underrepresented candidates for senior management positions in local government. We welcome feedback from our clients and candidates, using post-recruitment surveys to refine our processes and outcomes.

Project Personnel

Clay Pearson, Senior Vice President

Email: <u>ClayPearson@governmentresource.com</u>

Phone: 713-816-8639



Clay J. Pearson joins SGR as Senior Vice President after serving more than 30 years in local government. A seasoned city manager, Clay's career includes impactful roles in Fort Worth and Pearland, Texas; Novi, Michigan; and Elgin, Illinois, contributing to his expertise in community and economic development, budget and finance, public safety, and technology. His tenure in diverse states and situations, working with cities ranging from 60,000 to one million, has equipped him with experience, perspective and a unique ability to collaborate with elected officials and assist community leaders in transforming their visions into actionable plans. Clay holds a Bachelor's Degree in Economics from Gustavus Adolphus College (St. Peter, MN) and a Master of Public Administration from The University of Kansas. Clay served as Chair of the International City-County Management Association (ICMA) International Committee for multiple years and held various other leadership positions with ICMA, state associations, and the Alliance for Innovation (AFI). His global perspective and extensive network enhance his contributions to SGR and its clients.

Attending the University of Virginia Weldon Cooper Center for Public Service early in his career provided a foundation for creating High Performance Organizations. He has used that expertise to support teams, leadership at all levels, and understanding strategy to build up organizations across the country to be nimble and effective.

At SGR, Clay specializes in executive recruitment, bringing his wealth of knowledge and experience to support local governments nationwide. Clay is passionate about traveling and engaging with like-minded public servants. He lives near Houston with his wife Jennifer.

Approach and Methodology

A full-service recruitment typically entails the following steps:

1. Organization/Position Insight and Analysis

- Project Kickoff Meeting and Develop Anticipated Timeline
- Stakeholder Interviews and Listening Sessions
- Develop Recruitment Brochure

2. Recruitment Campaign and Communication with Candidates

- Advertising and Marketing
- Sourcing Prospective and Active Candidates
- Communication with Prospective Applicants
- Communication with Active Applicants

3. Initial Screening and Review by Executive Recruiter

4. Search Committee Briefing to Review Applicant Pool and Select Semifinalists

5. Evaluation of Semifinalists

- Written Questionnaires
- Recorded Two-Way Semifinalist Interviews
- Media Searches

6. Search Committee Briefing to Select Finalists

7. Evaluation of Finalists

- Background Investigation Reports
- DiSC Management Assessments (if desired, supplemental cost)
- First Year Plan or Other Advanced Exercise
- Press Release Announcing Finalists (if requested)

8. Interview Process

- Face-to-Face Interviews
- Stakeholder Engagement (if desired)
- Deliberations
- Reference Checks (may occur earlier in process)

9. Negotiations and Hiring Process

- Determine Terms of an Employment Offer
- Negotiate Terms and Conditions of Employment
- Press Release Announcing New Hire (if requested)

Step 1: Organization/Position Insight and Analysis

Project Kickoff Meeting and Develop Anticipated Timeline

SGR will meet with the organization at the outset of the project to discuss the recruitment strategy and timeline. At this time, SGR will also request that the organization provide us with photos and information on the community, organization, and position to assist us in drafting the recruitment brochure.

Stakeholder Interviews and Listening Sessions

Stakeholder interviews and listening sessions are integral to SGR's approach. SGR devotes tremendous energy to understanding your organization's unique culture, environment, and goals to ensure you get the right match for your specific needs. Obtaining a deep understanding of your organizational needs is the crucial foundation for a successful executive recruitment. In collaboration with the organization, SGR will compile a list of internal and external stakeholders to meet with regarding the position. These interviews and listening sessions will identify potential issues that may affect the dynamics of the recruitment and contribute to a comprehensive understanding of the position, special considerations, and the political environment. This process fosters organizational buy-in and will assist us in creating the position profile.

Develop Recruitment Brochure

After the stakeholder meetings, SGR will develop a recruitment brochure, which will be reviewed and revised in partnership with your organization until we are in agreement that it accurately represents the sought-after leadership and management attributes.

View sample recruitment brochures here: <u>GovernmentResource.com/Open-Recruitments</u>

<u>Step 2: Recruitment Campaign and Communication with Candidates</u>

Advertising and Marketing

The Executive Recruiter and the client work together to determine the best ways to advertise and recruit for the position. SGR's Servant Leadership e-newsletter, with a reach of over 35,000 subscribers in all 50 states, will announce your position. Additionally, we will send targeted emails to opt-in subscribers of SGR's Job Alerts, and your position will be posted on SGR's website and Job Board. SGR provides a comprehensive social media marketing campaign that includes custom-made graphics and distribution on SGR's LinkedIn page. Furthermore, we will provide a recommended list of ad placements to be approved by the client, targeting the most effective venues for reaching qualified candidates for that particular position.

Sourcing Prospective and Active Candidates

SGR's innovative recruitment strategies are designed to give our clients a competitive edge in attracting and retaining top-tier talent. By employing a dual approach of passive and active candidate sourcing, we tap into a broader talent pool that includes high-caliber professionals who may not be actively job-seeking. Our advanced technology and deep industry connections enable us to identify candidates with the precise skills and cultural fit for your organization. We

round out sourcing efforts through personalized candidate engagement and outreach with a constant focus on transparency and relationship building.

Communication with Prospective Applicants

SGR maintains regular communication with interested prospects throughout the recruitment process. Outstanding candidates often conduct thorough research on the available position before submitting their resumes. As a result, we receive a significant number of inquiries, and it is crucial for the executive search firm to be well-prepared to respond promptly, accurately, and comprehensively, while also offering a warm and personalized approach. This initial interaction is where prospective candidates form their first impression of the organization, and it is an area in which SGR excels.

Communication with Active Applicants

Handling the flow of resumes is an ongoing and significant process. On the front end, it involves tracking resumes and promptly acknowledging their receipt. It also involves timely and personalized responses to any questions or inquiries. SGR maintains frequent communication with applicants to ensure they remain enthusiastic and well-informed about the opportunity. Additionally, SGR communicates with active applicants, keeping them informed about the organization and community.

Step 3: Initial Screening and Review by Executive Recruiter

SGR uses a triage process to identify high-probability, medium-probability, and low-probability candidates. This triage ranking is focused on overall assessment based on interaction with the applicant, qualifications, any known issues concerning previous work experience, and evaluation of cultural fit with the organization.

In contrast with the triage process mentioned above, which focuses on subjective assessment of the resumes and how the candidates present themselves, we also evaluate each candidate to ensure that the minimum requirements of the position are met and determine which preferred requirements are satisfied. This sifting process examines how well candidates' applications align with the recruitment criteria outlined in the position profile.

Step 4: Search Committee Briefing to Review Applicant Pool and Select Semifinalists

At this briefing, SGR will conduct a comprehensive presentation to the Search Committee and facilitate the selection of semifinalists. The presentation will include summary information on the process to date, outreach efforts, the candidate pool demographics, and any identified trends or issues. Additionally, a briefing on each candidate and their credentials will be provided.

Step 5: Evaluation of Semifinalists

The review of resumes is a crucial step in the executive recruitment process. However, resumes may not fully reveal an individual's personal qualities and their ability to collaborate effectively

with others. In some instances, resumes might also tend to exaggerate or inflate accomplishments and experience.

At SGR, we understand the significance of going beyond the surface level of a resume to ensure that candidates who progress in the recruitment process are truly qualified for the position and a suitable match for the organization. Our focus is to delve deeper and gain a comprehensive understanding of the person behind the resume, identifying the qualities that make them an outstanding prospect for your organization.

During the evaluation of semifinalist candidates, we take the initiative to follow up when necessary, seeking clarifications or additional information as needed. This approach ensures that we present you with the most qualified and suitable candidates for your unique requirements. At SGR, our ultimate goal is to match your organization with individuals who possess not only the necessary qualifications but also the qualities that align with your organizational culture and values.

Written Questionnaires

As part of our thorough evaluation process, SGR will request semifinalist candidates to complete a comprehensive written exercise. This exercise is designed to gain deeper insight into the candidates' thought processes and communication styles. Our written instrument is customized based on the priorities identified by the Search Committee. The completed written instrument, along with cover letters and resumes submitted by the candidates, will be included in the semifinalist briefing book.

Recorded Two-Way Semifinalist Interviews

Recorded two-way interviews will be conducted for semifinalist candidates. This approach provides an efficient and cost-effective way to gain additional insights to aid in selecting finalists to invite for an onsite interview. The interviews allow the Search Committee to evaluate technological competence, demeanor, verbal communication skills, and on-camera presence. Additionally, virtual interviews provide an opportunity for the Search Committee to ask candidates questions on specific topics of special interest.

Media Searches

Our media search process involves web-based and social media research, enabling efficient and thorough vetting of candidates and minimizing the risk of overlooking critical information. These media reports have proven helpful by uncovering issues that may not have been previously disclosed by prospective candidates. The recruiter will communicate any "red flags" or noteworthy media coverage to the Search Committee as part of the review of semifinalists with the Search Committee.

Step 6: Search Committee Briefing to Select Finalists

Prior to this briefing, SGR will provide the Search Committee with links to the recorded online interviews and a briefing book on the semifinalist candidates. The briefing book includes cover letters, resumes, and completed questionnaires. The objective of this meeting is to narrow the

list to finalists who will be invited to participate in onsite interviews.

Step 7: Evaluation of Finalists

Background Investigation Reports

Through SGR's partnership with a licensed private investigation firm, we are able to provide our clients with comprehensive background screening reports that include the detailed information listed below.

- Social security number trace
- Address history
- Driving record (MVR)
- Federal criminal search
- National criminal search
- Global homeland security search
- Sex offender registry search
- State criminal court search for states where candidate has lived in previous 10 years
- County wants and warrants for counties where candidate has lived or worked in previous 10 years
- County civil and criminal search for counties where candidate has lived or worked in previous 10 years
- Education verification
- Employment verification for previous 10 years (if requested)
- Military verification (if requested)
- Credit report (if requested)

DiSC Management Assessments (if desired, supplemental cost)

SGR utilizes the DiSC Management assessment tool, which is among the most validated and reliable personal assessment tools available. The DiSC Management assessment provides a comprehensive analysis and report on the candidate's preferences in five crucial areas: management style, directing and delegating, motivation, development of others, and working with their own manager.

For assessments of more than two candidates, a DiSC Management Comparison Report is included, offering a side-by-side view of each candidate's preferred management style.

First-Year Plan or Other Advanced Exercise

SGR will collaborate with your organization, if desired, to create an advanced exercise for the finalist candidates. One such example is a First-Year Plan, where finalist candidates are encouraged to develop a first-year plan based on their current understanding of the position's opportunities and challenges. Other exercises, such as a brief presentation on a topic to be identified by the Recruiter and Search Committee, are also typically part of the onsite interview process to assess finalists' communication and presentation skills, as well as critical analysis abilities.

Step 8: Interview Process

Face-to-Face Interviews

SGR will arrange interviews at a date and time convenient for your organization. This process can be as straightforward or as elaborate as your organization desires. SGR will aid in determining the specifics and assist in developing the interview schedule and timeline. We will provide sample interview questions and participate throughout the process to ensure it runs smoothly and efficiently.

Stakeholder Engagement

At the discretion of the Search Committee, we will closely collaborate with your organization to involve community stakeholders in the interview process. Our recommendation is to design a specific stakeholder engagement process after gaining deeper insights into the organization and the community. As different communities require distinct approaches, we will work together to develop a tailored approach that addresses the unique needs of the organization.

Deliberations

SGR will facilitate a discussion about the finalist interviews and support the Search Committee in making a hiring decision or determining whether to invite one or more candidates for a second interview.

Reference Checks

SGR uses a progressive and adaptive automated reference check system to provide insights on candidates' soft skills from a well-rounded group of references. References may include elected officials, direct supervisors, direct reports, internal organizational peers, professional peers in other organizations, and civic leaders. SGR's reference check platform is anonymous, proven to encourage more candid and truthful responses, thus providing organizations with more meaningful and insightful information on candidates. SGR delivers a written summary report to the organization once all reference checks are completed. The timing of reference checks may vary depending on the specific search process and situation. If finalists' names are made public prior to interviews, SGR will typically contact references before the interview process. If the finalists' names are not made public prior to interviews, SGR may wait until the organization has selected its top candidate before contacting references to protect candidate confidentiality.

Step 9: Negotiations and Hiring Process

Determine Terms of an Employment Offer

Upon request, SGR will provide draft employment agreement language and other helpful information to aid in determining an appropriate offer to extend to your preferred candidate.

Negotiate Terms and Conditions of Employment

SGR will assist to whatever degree you deem appropriate in conducting negotiations with the chosen candidate. SGR will identify and address any special needs or concerns of the selected candidate, including potential complicating factors. With our experience and preparedness, SGR is equipped to facilitate win-win solutions to resolve negotiation challenges.

Press Release (if requested)

Until employment negotiations are finalized, you should exercise caution to avoid the embarrassment of a premature announcement that may not materialize. It is also considered best practice to notify all senior staff and unsuccessful candidates before any media exposure. SGR will assist in coordinating this process and in crafting any necessary announcements or press releases.

Satisfaction Surveys

SGR is committed to following the golden rule, which means providing prompt, professional and excellent communication while always treating every client with honor, dignity and respect. We request clients and candidates to participate in a brief and confidential survey after the completion of the recruitment process. This valuable feedback assists us in our ongoing efforts to improve our processes and adapt to the changing needs of the workforce.

Post-Hire Services

As part of our commitment to ensuring long-term success, SGR is pleased to offer a complimentary, four-hour, leadership development workshop for your organization within 12 months of the successful completion of the executive search. SGR Executive Recruitment clients would be responsible for the travel costs associated with facilitation only—no professional fee (a cost savings of up to \$4,750)! Leadership development workshops are designed to support the newly appointed leader and foster a servant leadership culture within your team, enhancing collaboration and alignment across the organization. Standard leadership development workshops include the following topics:

- Creating a Servant Leadership Culture
- Governance
- Team Building
- Strategic Planning
- Strategic Visioning

We offer additional post-hire services such as executive coaching, team-building retreats, and performance review assistance at the six-month or one-year mark. For more information or to request a customized proposal, please email training@governmentresource.com or visit training@governmentresource.com or visit training@governmentresource.com or visit services/.

Typical Timeline

The timeline below is an example only, and we will work with you to finalize and approve a timeline, with adjustments made if needed after the position is posted. *

| Initial Steps Prior to Posting Position: | | | | | |
|---|--|--|--|--|--|
| Contract Execution Kickoff Meeting to Discuss Recruitment Strategy and Timeline Organization/Position Insight and Analysis Stakeholder Interviews and Listening Sessions Deliverable: Draft Recruitment Brochure Deliverable: Recommended Ad Placements Organization Approves Ad Placements Search Committee Reviews and Approves Brochure | Timing varies. Estimated to take 2 weeks. | | | | |

| Task | Week |
|---|------------|
| Post Position and Firm up Timeline Recruitment Campaign and Outreach to Prospective Applicants Initial Screening and Review by Executive Recruiter | Weeks 1-4 |
| Search Committee Briefing to Review Applicant Pool and Select Semifinalists | Week 5 |
| QuestionnairesRecorded Two-Way Semifinalist InterviewsMedia Searches | Week 6 |
| Deliverable: Semifinalist Briefing Books Deliverable: Recorded Online Interviews | Week 7 |
| Search Committee Briefing to Select Finalists | Week 8 |
| Background Investigation Reports Disc Management Assessments (if desired, supplemental cost) First-Year Plan or Other Advanced Exercise (if desired) | Weeks 9-10 |
| Deliverable: Finalist Briefing Books via Electronic Link | Week 11 |
| Face-to-Face Interviews Stakeholder Engagement (if desired) Deliberations Reference Checks (may occur earlier in process) Negotiations and Hiring Process | Week 12 |

^{*} Timeline is dependent upon Search Committee availability and Holidays. Organization agrees to timely provide photos/graphics and information necessary to develop recruitment brochure, narrow candidate field, and conduct candidate screening; failure to do so, may in SGR's reasonable discretion, extend timeline and can negatively impact the outcome of the process.

Fee Proposal

Not-to-Exceed Price: \$29,419

Not-to-Exceed Price is comprised of:

- Fixed Fee of \$26,919
- Up to \$2,500 in Ad Placements (billed at actual cost)

The Fixed Fee includes:

- Stakeholder Interviews and Listening Sessions
- Production of a Professional Recruitment Brochure
- Recruitment Campaign and Outreach:
 - Outreach to Prospective Applicants
 - Custom Graphics for Email and Social Media Marketing
 - Announcement in SGR's Servant Leadership e-Newsletter
 - Post on SGR's Website
 - Ad on SGR's Job Board
 - Two (2) Targeted Job Blasts to SGR's Opt-In Subscriber Database
 - Promotion on SGR's LinkedIn
- Application Management, Screening, and Evaluation
- Semifinalist Evaluation:
 - Questionnaires for up to 15 Semifinalists
 - Recorded Two-Way Interviews for up to 15 Semifinalists
 - Media Searches for up to 15 Semifinalists
- Semifinalist Briefing Books
- Background Investigation Reports for up to Five (5) Finalists
- Finalist Briefing Books via Electronic Link
- Reference Checks for up to Five (5) Finalists
- Up To Two (2) Onsite Visits by the Recruiter for 1-3 days each, Inclusive of Travel Costs

Reimbursable Expenses included in the not-to-exceed price:

• Ad placements up to \$2,500 will be billed at the actual cost with no markup for overhead and are incorporated into our not-to-exceed price.

Reimbursable Expenses not included in the not-to-exceed price:

• Ad placements over and above \$2,500 will be billed back at actual cost with no markup for overhead.

Supplemental Services/Other Expenses not included in the fixed or not-to-exceed price:

• There may be additional charges for substantial and substantive changes made to the recruitment brochure after the brochure has been approved by the Organization and the

- position has been posted online. Organization would be notified of any supplemental costs prior to changes being made.
- At your request, SGR can conduct an online stakeholder survey for \$1,531 to help identify key issues or priorities that you may want to consider prior to launching the search. SGR provides recommended survey questions and sets up an online survey. Stakeholders are directed to a web page or invited to take the survey by email. A written summary of results is provided to the Organization. Please note that this type of survey may extend the recruitment timeline.
- Additional questionnaires over and above the 15 included in the Fixed Fee \$230 per candidate.
- Additional online interviews over and above the 15 included in the Fixed Fee \$256 per candidate.
- Additional media search reports over and above the 15 included in the Fixed Fee \$766
 per candidate.
- Additional background investigation reports over and above the maximum of five (5) included in the fixed price above \$511 per candidate.
- Additional reference checks over and above the maximum of five (5) included in the fixed price above \$256 per candidate.
- DiSC Management assessments \$179 per candidate.
- Semifinalist and finalist briefing materials will be provided to the Organization via an electronic link. Should the Organization request printing of those materials, the reproduction and shipping of briefing materials will be outsourced and be billed back at actual cost.
- Additional onsite visits by the recruiter over and above the quantity included in the fixed price are an additional cost. Travel time and onsite time are billed at a professional fee of \$1,021 per day. Meals are billed back at a per diem rate of \$18 for breakfast, \$20 for lunch, and \$32 for dinner. Mileage will be reimbursed at the current IRS rate. All other travel-related expenses are billed back at actual cost with no markup for overhead.
- SGR Executive Recruitment clients wishing to utilize the complimentary leadership development workshop would be responsible for the travel costs associated with facilitation only. Meals are billed back at a per diem rate of \$18 for breakfast, \$20 for lunch, and \$32 for dinner. Mileage will be reimbursed at the then-current IRS rate. All other travel-related expenses are billed back at actual cost with no markup for overhead.
- The organization bears the cost of candidate travel, and candidates are reimbursed directly by the organization.
- If the organization desires any supplemental services not mentioned in this fee proposal, an estimate of the cost will be provided at that time, and no work shall be done without approval.

Billing

SGR will bill the fixed fee in three (3) installments: 35% upon contract execution, 35% after the applicant pool is presented, and 30% after finalist interviews. Ad placement expenses and

supplemental services/other expenses will be billed as incurred or provided. Balances that are unpaid after the payment deadline are subject to a fee of 5% per month or the maximum lawful rate, whichever is less, on the owed amount every month, charged monthly until the balance is paid.

Terms and Conditions

- The organization agrees not to discriminate against any candidate on the basis of age, race, creed, color, religion, sex, sexual orientation, national origin, disability, marital status, or any other basis that is prohibited by federal, state, or local law.
- The organization agrees to refer all prospective applicants to SGR and not to accept applications independently during the recruitment process.
- The organization agrees to provide SGR with any candidates that were previously accepted as applicants for the given position before engaging SGR to conduct the recruitment for the subject position.
- If the organization wishes to place ads in local, regional, or national newspapers, the organization shall be responsible for paying directly for the ads and for placing the ads using language provided by SGR.
- The organization bears the cost of candidate travel, and candidates are reimbursed directly by the organization.

Placement Guarantee

SGR is committed to your satisfaction with the results of our full service recruitment process. If, for any reason, you are not satisfied, we will repeat the entire process one additional time, and you will be charged only for expenses as described in the Fee Proposal under Supplemental Services. Additionally, we promise not to directly solicit any candidate selected under this engagement for another position while they are employed with your organization.

In the event that you select a candidate fully vetted by SGR, who subsequently resigns or is released for any reason within 12 months of their hire date, we are committed to conducting a one-time additional executive search to identify a replacement. In this case, you will only be charged for related expenses as described in the Fee Proposal.

If your organization circumvents SGR's recruitment process and selects a candidate who did not participate in the full recruitment process, the placement guarantee will be null and void. Additionally, SGR does not provide a guarantee for candidates placed as a result of a partial recruitment effort or limited scope recruitment.

SGR Similar Recruitments

City & County Management Recruitments, 2021-Present

In Progress

- Aledo, Texas (pop. 7,000) City Manager
- Blaine, Minnesota (pop. 75,900) City Manager
- Cameron, Missouri (pop. 8,300) City Manager
- Canadian, Texas (pop. 2,300) City Manager
- Elgin, Texas (pop. 12,800) City Manager
- Florence, Colorado (pop. 3,800) City Manager
- Iowa Colony, Texas (pop. 17,200) City Manager
- Ketchikan, Alaska (pop. 8,200) City Manager/Ketchikan Public Utilities General Manager
- Lamar, Colorado (pop. 7,700) City Administrator
- Madisonville, Texas (pop. 4,600) City Manager
- Olathe, Kansas (pop. 149,000) City Manager
- Pacific, Missouri (pop. 7,800) City Administrator
- Palmer Lake, Colorado (pop. 2,600) Town Administrator
- Perryton, Texas (pop. 8,500) City Manager
- Portland, Oregon (pop. 650,000) City Administrator
- Waco, Texas (pop. 145,000) City Manager

2025

- Abilene, Texas (pop. 125,000) City Manager
- Argyle, Texas (pop. 6,000) Town Administrator
- Athens-Clarke County Unified Government, Georgia (pop. 130,000) County Manager
- Battle Creek, Michigan (pop. 52,700) City Manager
- Biddeford, Maine (pop. 22,300) City Manager
- Bonner Springs, Kansas (pop. 7,600) City Manager
- Clay County, Missouri (pop. 260,000) County Administrator
- Dundee, Florida (pop. 5,700) Town Manager
- Finney County, Kansas (pop. 38,000) County Administrator
- Garden Ridge, Texas (pop. 5,000) City Manager
- Heath, Texas (pop. 10,400) City Manager
- Jonestown, Texas (pop. 2,500) City Administrator
- La Junta, Colorado (pop. 7,200) City Manager
- North Central Texas Council of Governments (NCTCOG), Texas Executive Director
- Oak Point, Texas (pop. 6,000) City Manager
- Plainview, Texas (pop. 20,000) City Manager
- Sedalia, Missouri (pop. 22,000) City Administrator
- Springfield, Missouri (pop. 170,200) City Manager
- Stevenson, Washington (pop. 1,600) City Administrator
- Trinidad, Colorado (pop. 8,100) City Manager

- Brunswick, Maine (pop. 21,800) Town Manager
- Chester County, Pennsylvania (pop. 540,000) Chief Executive Officer

- Coffeyville, Kansas (pop. 8,800) City Manager
- Des Moines, Washington (pop. 32,400) City Manager
- Duncan, Oklahoma (pop. 23,000) City Manager
- DuPont, Washington (pop. 10,200) City Administrator
- Edwardsville, Kansas (pop. 4,700) City Manager
- Leander, Texas (pop. 67,000) City Manager
- Leavenworth, Kansas (pop. 37,600) City Manager
- Manhattan, Kansas (pop. 55,000) City Manager
- Marysville, Kansas (pop. 3,500) City Administrator
- Medford, Oregon (pop. 90,900) City Manager
- Miami, Oklahoma (pop. 12,200) City Manager
- New Rochelle, New York (pop. 80,800) City Manager
- New Smyrna Beach, Florida (pop. 32,400) City Manager
- Orono, Maine (pop. 11,400) Town Manager
- San Juan County, Washington (pop. 18,600) County Manager
- St. Joseph, Missouri (pop. 72,000) City Manager
- Topeka, Kansas (pop. 125,500) City Manager
- Treasure Island, Florida (pop. 6,500) City Manager

2023

- Camp Verde, Arizona (pop. 12,000) Town Manager
- Cleburne, Texas (pop. 33,000) City Manager
- Bristol, Tennessee (pop. 27,000) City Manager
- Dobbs Ferry, New York (pop. 11,000) Village Administrator
- Gatesville, Texas (pop. 16,000) City Manager
- Glastonbury, Connecticut (pop. 35,000) Town Manager
- Great Bend, Kansas (pop. 15,000) City Administrator
- Justin, Texas (pop. 5,000) City Manager
- Lafayette, Colorado (pop. 30,000) City Administrator
- Laredo, Texas (pop. 256,000) City Manager
- Largo, Florida (pop. 84,000) City Manager
- Lawton, Oklahoma (pop. 90,000) City Manager
- Mexia, Texas (pop. 7,000) City Manager
- Nassau Bay, Texas (pop. 5,000) City Manager
- Navajo County, Arizona (pop. 106,000) County Manager
- Ottawa, Kansas (pop. 12,500) City Manager
- Parker, Arizona (pop. 3,500) Town Manager
- Rowlett, Texas (pop. 68,000) City Manager
- Shawnee, Kansas (pop. 69,000) City Manager
- Snoqualmie, Washington (pop. 14,000) City Administrator
- Snyder, Texas (pop. 11,000) City Manager
- Stillwater, Oklahoma (pop. 48,000) City Manager
- Trophy Club, Texas (pop. 13,000) Town Manager
- Williston, North Dakota (pop. 29,000) City Administrator

- Aledo, Texas (pop. 5,500) City Manager
- Blaine, Washington (pop. 6,000) City Manager

- Crandall, Texas (pop. 4,000) City Manager
- Dalhart, Texas (pop. 8,500) City Manager
- Edinburg, Texas (pop. 100,000) City Manager
- Fort Collins, Colorado (pop. 175,000) City Manager
- Frisco, Colorado (pop. 3,000) Town Manager
- Graham, Texas (pop. 8,000) City Manager
- Hutto, Texas (pop. 40,000) City Manager
- Johnston, Iowa (pop. 24,000) City Administrator
- Kennebunk, Maine (pop. 11,000) Town Manager
- Kennedale, Texas (pop. 9,000) City Manager
- Ketchikan, Alaska (pop. 8,000) City Manager/Public Utilities General Manager
- Klamath Falls, Oregon (pop. 22,000) City Manager
- Leawood, Kansas (pop. 34,000) City Administrator
- Levelland, Texas (pop. 14,000) City Manager
- Live Oak, Texas (pop 16,000) City Manager
- Madisonville, Texas (pop. 4,500) City Manager
- Manor, Texas (pop. 15,000) City Manager
- Marshall, Texas (pop. 23,000) City Manager
- Mineral Wells, Texas (pop. 15,000) City Manager
- Mont Belvieu, Texas (pop. 8,000) City Manager
- Montgomery, Texas (pop. 2,400) City Administrator
- Parkville, Missouri (pop. 7,000) City Administrator
- Rocky Hill, Connecticut (pop. 21,000) Town Manager
- Sunnyvale, Texas (pop. 8,000) Town Manager
- Tolland, Connecticut (pop. 15,000) Town Manager
- Walla Walla, Washington (pop. 34,000) City Manager
- West Lake Hills, Texas (pop. 3,000) City Administrator
- Wethersfield, Connecticut (pop. 26,000) Town Manager
- Wickenburg, Arizona (pop. 7,500) Town Manager

- Bainbridge Island, Washington (pop. 25,000) City Manager
- Breckenridge, Texas (pop. 5,000) City Manager
- Bridgeport, Texas (pop. 6,500) City Manager
- Briarcliff Manor, New York (pop. 8,000) Village Manager
- Chandler, Arizona (pop. 270,000) City Manager
- Chanhassen, Minnesota (pop. 27,000) City Manager
- Chickasha, Oklahoma (pop. 16,000) City Manager
- Choctaw, Oklahoma (pop. 12,000) City Manager
- Clermont, Florida (pop. 44,000) City Manager
- Flower Mound, Texas (pop. 79,000) Town Manager
- Johnson City, Tennessee (pop. 65,000) City Manager
- Kennett Square, Pennsylvania (pop. 6,000) Borough Manager
- Lago Vista, Texas (pop. 8,000) City Manager
- Lamar, Colorado (pop. 7,500) City Administrator
- Monett, Missouri (pop. 9,000) City Administrator
- North Port, Florida (pop. 77,000) City Manager
- Port Chester, New York (pop. 30,000) Village Manager

- Sherwood, Oregon (pop. 20,000) City Manager
- Spokane, Washington (pop. 220,000) City Administrator

Kansas & Missouri Recruitments, 2021-Present

In Progress

- Cameron, Missouri (pop. 8,300) City Manager
- Olathe, Kansas (pop. 146,000) City Manager
- Lawrence, Kansas (pop. 95,000) Economic Development Director
- Pacific, Missouri (pop. 7,800) City Administrator

2025

- Boone County, Missouri Director, Public Safety Childcare Center
- Sedalia, Missouri (pop. 22,000) City Administrator
- Clay County, Missouri (pop. 260,000) County Administrator
- Overland Park, Kansas (pop. 206,000) Director of Parks & Recreation
- Bonner Springs, Kansas (pop. 7,600) City Manager
- Springfield, Missouri (pop. 170,200) City Manager
- Johnson County, Kansas (pop. 629,000) Assistant County Manager
- Johnson County, Kansas (pop. 629,000) County Auditor

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2024

- St. Joseph, Missouri (pop. 72,000) City Manager
- Topeka, Kansas (pop. 125,500) Police Chief
- Independence, Missouri (pop. 123,000) Finance Director
- Jefferson County, Missouri (pop. 227,000) Chief of 911 Dispatch
- Leavenworth, Kansas (pop. 37,400) City Manager
- Joplin, Missouri (pop. 52,000) Assistant Director of Public Works/Engineering
- Manhattan, Kansas (pop. 55,000) Director of Public Utilities
- Olathe, Kansas (pop. 152,600) Assistant City Engineer *
- Manhattan, Kansas (pop. 55,000) City Manager
- Boone County, Missouri (pop. 188,000) Director of 911 Joint Communications
- Webster Groves, Missouri (pop. 24,000) Police Chief
- Topeka, Kansas (pop. 125,500) City Manager
- Sedalia, Missouri (pop. 22,000) City Engineer
- Coffeyville, Kansas (pop. 8,800) City Manager
- Marysville, Kansas (pop. 3,500) City Administrator
- Independence, Missouri (pop. 123,000) Fire Chief
- Cassville, Missouri (pop. 3,200) Police Chief
- Edwardsville, Kansas (pop. 4,700) City Manager

- Olathe, Kansas (pop. 152,600) Assistant City Engineer/Transportation Manager *
- Cameron, Missouri (pop. 8,300) Public Works Director
- Shawnee, Kansas (pop. 70,000) Information Technology Director *

- Shawnee, Kansas (pop. 68,000) Finance Director *
- Joplin, Missouri Police Chief
- Hutchinson, Kansas (pop. 40,100) Police Chief
- Brentwood, Missouri (pop. 8,200) Finance Director
- Great Bend, Kansas City Administrator
- Manhattan, Kansas (pop. 55,000) Director of Parks and Recreation
- Ottawa, Kansas City Manager
- Liberal, Kansas Chief of Police
- Shawnee, Kansas (pop. 69,000) City Manager
- League of Kansas Municipalities, Kansas Executive Director
- Johnson County, Kansas Deputy County Manager

2022

- Leawood, Kansas City Administrator
- Columbia, Missouri Public Works Director *
- Columbia, Missouri IT Director *
- Cameron, Missouri Public Works Director
- Columbia, Missouri Fire Chief
- Shawnee, Kansas Parks & Recreation Director *
- Parkville, Missouri City Administrator

2021

- Lawrence, Kansas Human Resources Director
- Monett, Missouri City Administrator
- Unified Government of Wyandotte County-Kansas City, Kansas Police Chief *

^{*} Limited scope recruitment

References

Clay County, Missouri

Population: 260,000

Search: County Administrator, 2025

Kim Callahan, Human Resources Director

kcallahan@claycountymo.gov

816-407-3660

City of Sedalia, Missouri

Population: 22,000

Search: City Administrator, 2025

Shannon Ramey-Trull

Director of Human Resources

srameytrull@sedalia.com

660-827-0484

City of Topeka, Kansas

Population: 125,500

Search: City Manager, 2024

Michael Padilla, Mayor mpadilla@topeka.org

785-368-3895

City of Coffeyville, Kansas

Population: 8,800

Search: City Manager, 2024

Allison Pryor, Director of Human Resources

apryor@coffeyville.com

620-252-6121

City of Leavenworth, Kansas

Population: 37,400

Search: Assistant City Manager, 2024 Lona Lanter, Human Resources Director

llanter@firstcity.org

913-680-2608

City of Bonner Springs, Kansas

Population: 7,600

Search: City Manager, 2025 Christina Brake, City Clerk cbrake@bonnersprings.org

913-422-1020

Tom Stephens, Mayor

tstephens@bonnersprings.org

913-579-5135



CITY MANAGER

Olathe, Kansas

Annual Salary: Competitive DOE/DOQ



Are you a decisive, visionary, strategic leader who thrives in complexity and can inspire people and drive excellence across all facets of city government? If so, apply to be Olathe's next City Manager!

The City of Olathe is seeking an exceptional communicator and relationship-builder who can:

- Shepherd organizational culture and continuous improvement with a focus on innovative workforce strategies.
- Drive strategic planning.
- Provide hands-on financial stewardship for a \$1B+ organization.
- Lead economic development, downtown redevelopment and major initiatives.

This is a rare opportunity to lead one of the nation's most well-run and liveable cities.

Olathe: Setting the Standard for Excellence in Public Service – read on to learn more!

ABOUT THE COMMUNITY

Olathe, Kansas, the "capital" of Johnson County, is a vibrant, fast-growing community that blends suburban comfort with cosmopolitan amenities. Consistently ranked as one of the best places to live in Kansas and in the Country, Olathe is known for its excellent schools, thriving economy and innovative city services. Olathe continues to attract families, entrepreneurs, and businesses seeking opportunity in a welcoming environment.

POPULATION **146,000**+



Located just 20 miles southwest of downtown Kansas City, Olathe offers outstanding connectivity to regional transportation, professional sports, major employers, healthcare, and higher education. The community enjoys a revitalized downtown, accessible parks and trails, and unique destinations such as a soon to be completed ultra-accessible theme park and arena.

As the international home of Garmin, and with businesses such as Honeywell, John Deere, and Amazon, Olathe has a thriving business environment with tremendous opportunity for the future. It is also home to Kansas State University/Olathe and Mid-America Nazarene University, both offering high quality higher education and workforce development. At the same time, Olathe maintains its small-town feel while offering modern amenities, diverse housing options and a nationally recognized quality of life. Residents value its affordability, strong sense of community and the city's forward-thinking strategic plan, Olathe 2040: Future Ready.









GOVERNANCE & ORGANIZATION

Olathe operates under a Council–Manager form of government. The City Council is made up of a directly-elected Mayor and six other Council Members all serving staggered four-year terms.

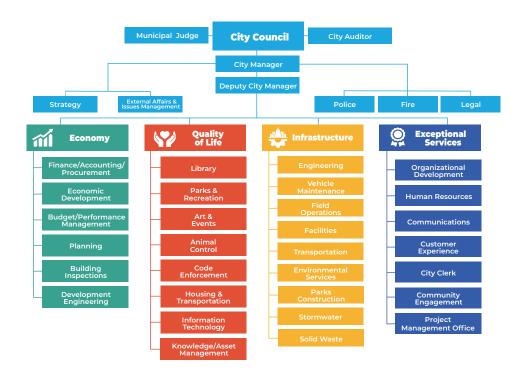
Olathe is a full service city including:

- Public Safety (Police, Fire, Emergency Services)
- Water, Sewer, Solid Waste Services; and other public works services
- Parks, Recreation, Libraries, and Cultural Services
- Economic Development and Community Planning

Olathe is recognized as one of the most effective, innovative city governments in America, with a high performance team and a culture of excellence embraced across all departments. Olathe has a national reputation as one of the most effective, innovative city governments in America, with a values-based, customer-focused, metric-driven culture embraced across all departments.



CITY OF OLATHE, KANSAS **FUTURE READYORGANIZATION CHART**



THE JOB

As the City's chief administrative officer, the City Manager provides visionary leadership and ensures the delivery of high-quality municipal services.

The next City Manager will:

- Sustain and build upon Olathe's strong organizational culture.
- Lead long-range financial planning and economic development.
- Champion community redevelopment.
- Guide major infrastructure and continuing downtown revitalization projects.
- Be willing to take smart risks and be a change agent when necessary.
- Continue to drive operational excellence across all lines of business.
- Serve as a visible, trusted leader, building strong relationships with residents and stakeholders.

CITY QUICK FACTS



EMPLOYEES

1500+



DEPARTMENT BUDGET

\$627M \$741M

KEY PROJECTS FOR 2026

- I-35/SANTA FEE INTERCHANGE (\$290M PROJECT)
- FIRE STATION 9 CONSTRUCTION AND POLICE FIRING RANGE.
- DOWNTOWN REDEVELOPMENT PROJECT INCLUDING RELOCATION OF POST OFFICE
- DEVELOPMENT OF A NEW ANIMAL CARE FACILITY
- CONSTRUCTION OF A NEW PARKING GARAGE IN DOWNTOWN
- APPROVAL OF NEW COMPREHENSIVE PLAN: ELEVATE OLATHE 2040
- PRIVATELY DEVELOPED ULTRA-ACCESSIBLE THEME PARK AND ARENA PROJECT



THE IDEAL CANDIDATE

The ideal candidate will be a driven, forward-looking, innovative leader with a proven track record in local government management. They will demonstrate impeccable integrity, political astuteness while remaining apolitical, and place a high value on community engagement.

This leader should bring strong generalist skills across finance, planning, redevelopment, and public safety while surrounding themselves with talented subject-matter-experts. They must be a consensus-builder, coach, and strong communicator who can navigate adaptive challenges with diplomacy.

Olathe seeks an energetic, servant leader, someone relatable and accessible who values teamwork and collaboration. The successful candidate will be inspirational, foster innovation, and build lasting relationships, ensuring Olathe continues to thrive as one of America's most admired cities.

EXPERIENCE & QUALIFICATIONS

Required:

- Master's degree in Public Administration, Business Administration, or related field.
- 10+ years of progressively responsible local government experience, including executive leadership.
- Demonstrated knowledge of modern public administration and municipal management practices.
- Permanent residency in Olathe within 6 months of appointment.

Preferred:

- Prior experience as senior executive in a full-service city.
- Strong background in economic development, redevelopment, and public finance.
- Credentialing and/or professional certifications (e.g., 16MA2CM), gular Meeting Pkt Page #78

What our residents are saying...

The City outperformed national benchmarks by more than 20% in 39 key areas, including parks and recreation, public safety, and street maintenance. Located in the heart of Johnson County, Olathe is a thriving Kansas community known for its strong local services, excellent schools, and commitment to maintaining a high quality of life for residents.

CUSTOMER SERVICE

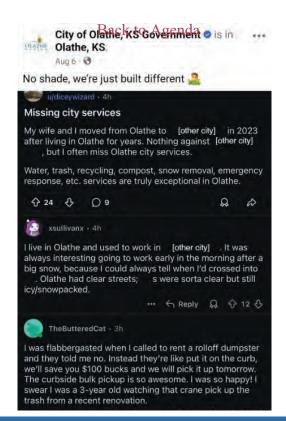
89/100 OVERALL QUALITY

OF SERVICE outperformed the national average by

54 points above the

national average COMPOSITE SCORE

Source: ETC Institute - Leading the Way Awards (Olathe)



SALARY & BENEFITS

Compensation: Competitive depending on experience/depending on qualifications. City contributes annually to deferred compensation.

Allowances: Car and phone allowances.

Health Benefits: Comprehensive healthcare with on-site health center, including physical therapy, behavioral health, and medical care — 100% City paid.

Paid Leave: 30 days of vacation annually, plus generous sick leave and holidays.

Retirement: Kansas Public Employees Retirement System (KPERS), plus deferred compensation options.

Additional Benefits:

- Strong employee wellbeing initiatives, including onsite Wellbeing Center and physical therapy services.
- Tuition assistance and professional development opportunities (e.g., ProSci change management, leadership programs).
- Access to Employee Assistance Program and mental health partnerships.
- Work-life balance supported by innovative organizational culture and flexible programs.

The City of Olathe consistently earns high employee engagement scores, with over 93% of staff reporting high or moderate engagement and 84% proud to work for the City.



HOW TO APPLY



For more information on this position, contact: Mark McDaniel, Senior Vice President, Executive Recruitment markmcdaniel@governmentresource.com | 817-773-6558

The City of Olathe is an Equal Opportunity Employer and does not discriminate on the basis of rage, race, religion, color, sex, disability, national origin, ancestry, marital status, familial status, military status, sexual orientation, or gender identity. Applicants selected as finalists for this position will be subject to a comprehensive background check.

Agreement for Executive Recruitment Services ("PROJECT") to City of Ottawa, Kansas ("CLIENT") between CLIENT and Strategic Government Resources, Inc., DBA SGR ("SGR")

SGR and CLIENT (together, "Parties") agree as follows, effective upon the date of the later signature below, in consideration of the mutual promises contained in this Agreement and other good and valuable consideration, the sufficiency of which each Party hereby acknowledges.

1. SGR promises and agrees:

- A. To perform the services described in SGR's Proposal for PROJECT dated October 8, 2025 ("PROPOSAL") in response to CLIENT's Request for Proposals for Professional Recruitment Services City Manager dated September 15, 2025 ("RFP"), substantially in the timeframe projected in the PROPOSAL.
- B. To honor the Placement Guarantee stated in the PROPOSAL.
- C. To comply with all applicable open records, public information and similar laws, and consult with CLIENT if SGR is asked for information before disclosure, unless prevented by court order or law from doing so.

2. CLIENT promises and agrees:

- A. To pay SGR promptly as billed or invoiced for such services in accordance with the amounts stated in PROPOSAL, including Reimbursable Expenses and costs of any Supplemental Services or Other Expenses that CLIENT selects. Balances that are unpaid after the payment deadline are subject to a fee of 5% per month or the maximum lawful rate, whichever is less, on the owed amount every month, charged monthly until the balance is paid.
- B. To timely provide photos/graphics and information necessary to develop recruitment brochure, narrow candidate field, and conduct candidate screening and interviews; failure to do so may, in SGR's reasonable discretion, extend timeline and can negatively impact the outcome of the process.
- C. To respond to drafts of documents and reports in a timely manner; failure to do so may, in SGR's reasonable discretion, extend timelines and can negatively impact the outcome of the process.c
- D. To refer all prospective applicants to SGR and not to accept applications independently during the recruitment process.
- E. To provide legal opinions to SGR regarding when and if any information relating to the PROJECT must or should be released in accordance with public information laws or legal process.
- F. That if CLIENT receives an open records request related to this PROJECT, CLIENT shall notify and share the request with SGR in writing as soon as possible but within no more than three (3) business days of receipt and that CLIENT shall provide sufficient time for SGR to notify and provide advance notice to the impacted individuals prior to CLIENT releasing the required information with protected information redacted.
- G. To directly reimburse finalists for travel-related expenses relating to in-person interviews.
- H. That CLIENT is ultimately responsible for candidate selections and CLIENT will not discriminate against any candidate on the basis of age, race, creed, color, religion, sex, sexual orientation, national origin, disability, marital status, or any other basis that is prohibited by federal, or applicable state, or local law.

- I. To comply with the Fair Credit Reporting Act.
- J. To cooperate with SGR and not impede SGR from performing its obligations to CLIENT.

3. Additional Terms and Conditions:

- A. The PROPOSAL is incorporated herein for all purposes including all terms defined therein, but if there is any conflict or inconsistency between the terms or conditions of this Agreement, this Agreement controls.
- B. SGR may substitute personnel other than those initially placed, who have substantially equivalent training and experience and subject to approval of CLIENT, due to factors such as SGR employee/consultant turnover, developing needs of the PROJECT, or CLIENT's request.
- C. CLIENT grants SGR permission to use any name, logo, or other identifying mark of CLIENT in SGR's social media content to refer to the relationship established by this agreement.

D. Remedies

- i. CLIENT can terminate this agreement at any time for no reason upon giving SGR seven (7) days advance written notice of the termination date. In such an event, SGR shall be compensated for all work satisfactorily performed up to and through the termination date.
- ii. SGR can terminate this agreement upon seven (7) days advance written notice of the termination date to CLIENT if CLIENT has failed to promptly pay in full any undisputed portion of any bill or invoice (if the dispute is in good faith) or has failed to perform its contractual promises in a manner that materially impedes SGR's ability to successfully perform its obligations, including identifying and attracting qualified candidates. In such an event, SGR shall be compensated for all work satisfactorily performed up to and through the termination date.
- E. CLIENT acknowledges that the nature of executive recruitment is such that SGR engages in discussions with prospects through the process who may or may not ultimately become a candidate, and that SGR is utilizing its proprietary network of relationships to identify and engage prospective candidates, and that premature release of such proprietary information, including names of prospective candidates with whom SGR may be having conversations as part of the recruitment process, may be damaging to the prospects, CLIENT, and SGR. Accordingly, CLIENT acknowledges and, to the extent permitted by law, agrees that all information related to this search is proprietary, and remains the property of and under the exclusive control of SGR, regardless of whether such information has been shared with CLIENT.
- F. There are no third-party beneficiaries to this Agreement.
- G. If any term or condition of this Agreement is invalidated by final judgment of a court of competent jurisdiction or becomes impossible to perform, the Parties will confer about whether to continue performance without amending the Agreement, without prejudice to either Party's right to terminate the Agreement without cause.
- H. This Agreement embodies the complete and final understandings, contract, and agreement between the Parties, superseding any and all prior written or verbal representations, understandings, or agreements pertaining to this PROJECT. This Agreement can be modified only by signed written amendment. Electronic communications purporting to amend this Agreement will be effective only if the electronic communication includes specific reference to this Agreement or PROJECT.
- I. This Agreement will be governed by the substantive laws of the State of Kansas without

- regard to the jurisdiction's choice-of-law doctrines. Venue for any litigation relating to this Agreement will be exclusively in Franklin County of the State of Kansas.
- J. To the extent it may be permitted to do so by applicable law, CLIENT does hereby agree to defend, hold harmless, and indemnify SGR, and all officers, employees, and contractors of SGR, from any and all demands, claims, suits, actions, judgments, expenses, and attorneys' fees incurred in any legal proceedings brought against them as a result of action taken by SGR, its officers, employees, and contractors, providing the incident(s), which is (are) the basis of any such demand, claim, suit, actions, judgments, expenses, and attorneys' fees, arose or does arise in the future from an act or omission of SGR acting within the course and scope of SGR's engagement with CLIENT; excluding, however, any such demand, claim, suit, action, judgment, expense, and attorneys' fees for those claims or any causes of action where it is determined that SGR committed official misconduct, or committed a willful or wrongful act or omission, or an act or omission constituting gross negligence, or acted in bad faith. In the case of such indemnified demand, claim, suit, action, or judgment, the selection of SGR's legal counsel shall be with the mutual agreement of SGR and CLIENT if such legal counsel is not also CLIENT's legal counsel. A legal defense may be provided through insurance coverage, in which case SGR's right to agree to legal counsel provided will depend on the terms of the applicable insurance contract. The provisions of this paragraph shall survive the termination, expiration, or other end of this agreement and/or SGR's engagement with CLIENT.
- K. Notices related to this Agreement will go to the respective Parties as follows but either Party can change the addressee for notices to that Party by written notice to the other Party.
 - i. For the purposes of this Agreement, legal notice shall be required for all matters involving potential termination actions, litigation, indemnification, and unresolved disputes. This does not preclude legal notice for any other actions having a material impact on the Agreement.
 - ii. Any notice required be given by this Agreement shall be deemed to have been given within three (3) days of emailing or depositing in the mail.

Legal Notices:

SGR CLIENT

Attn: Melissa Valentine, Corporate Secretary Attn:

PO Box 1642 Address:

Keller, TX 76244

Melissa@GovernmentResource.com Email:

PROJECT Representative:

SGR CLIENT
Rebecca L. Fleury Name:
President of Executive Recruitment Title:

RebeccaFleury@GovernmentResource.com Email:
817-337-8581 Phone:

| | Billing and I | nvoicing: | | | | | |
|-------------|---|---|--|--|--|--|--|
| SGR | | CLIENT | | | | | |
| Attn: Finar | nce | Name: | | | | | |
| Finance@ | GovernmentResource.com | Title: | | | | | |
| 817-337-8 | 581 | Email: | | | | | |
| | | Phone: | | | | | |
| L. | L. Unless sooner terminated, this Agreement shall terminate at such time as the PROJECT is completed and the requirements of this Agreement are satisfied, except that duties of payment, information disclosure, placement guarantee, and any representations and warranties survive this Agreement. | | | | | | |
| M. | M. The Parties and each individual who executes this Agreement on behalf of a Party represent and warrant to the other Party that as to each Party's respective signatory, that signate authorized by their Party to execute this Agreement and to bind their Party hereto. | | | | | | |
| N. | Time is of the essence to this Agreement. | | | | | | |
| О. | This Agreement may be executed in Agreement. | counterparts which together will comprise the | | | | | |
| P. | This Agreement is subject to appropriation | n of funds by CLIENT. | | | | | |
| SGR | | CLIENT | | | | | |



CERTIFICATE OF LIABILITY INSURANCE

Back to Agenda DATE (MM/DD/YYYY)

04/30/2025

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

| this certificat | te does not confer rights to the certificate | noiaer | in lieu of sucr | n enaorsemer | nt(s). | | | |
|-----------------|--|--------|-----------------|--------------------------|-------------------------------|-------------------|---------|---------|
| PRODUCER | | | | CONTACT Da | aisy Saldana | | | |
| Coverica, Inc. | | | | PHONE (A/C, No, Ext): | (972) 490-8800 | FAX (A/C, No): | (469) 9 | 60-2095 |
| 5999 Summersion | de | | | E-MAIL ADDRESS: da | aisy.saldana@coverica.com | | | |
| Suite 200 | | | | | INSURER(S) AFFORDING COVERAGE | | | NAIC # |
| Dallas | | TX | 75252 | INSURER A : | Aspen Specialty Insurance Co | | | |
| INSURED | | | | INSURER B : | Progressive Insurance Company | | | 24260 |
| 5 | Strategic Government Resources, INC. | | | INSURER C : | R-T Specialty, LLC | | | |
| 6 | 6502 Glen Abbey Lane | | | INSURER D : | | | | |
| | | | | INSURER E : | | | | |
| F | Abilene | TX | 79606 | INSURER F: | | | | |
| COVERAGES | CERTIFICATE NUM | BER: | 25-26 COI | | REVISION NUM | BER: | | |

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

| INICD | R ADDL SUBR POLICY EFF POLICY EXP | | | | | | | | |
|-------------|---|--|---------------------------|--|-------------------|--------------|--------------|-------------------------------------|--------------|
| INSR LTR | | | INSD | | POLICY NUMBER | (MM/DD/YYYY) | (MM/DD/YYYY) | LIMIT | |
| | X | COMMERCIAL GENERAL LIABILITY | | | | | | EACH OCCURRENCE DAMAGE TO RENTED | \$ 1,000,000 |
| | CLAIMS-MADE OCCUR | | | | | | | PREMISES (Ea occurrence) | \$ 100,000 |
| | | | | | | | | MED EXP (Any one person) | \$ 5,000 |
| Α | | | | | CPL-SUE7AAU-P0325 | 03/22/2025 | 03/22/2026 | PERSONAL & ADV INJURY | \$ 1,000,000 |
| | GEN | I'L AGGREGATE LIMIT APP <u>LIES</u> PER: | | | | | | GENERAL AGGREGATE | \$ 2,000,000 |
| | \times | POLICY PRO- JECT LOC | | | | | | PRODUCTS - COMP/OP AGG | \$ 2,000,000 |
| | | OTHER: | | | | | | | \$ |
| | AUT | OMOBILE LIABILITY | | | | | | COMBINED SINGLE LIMIT (Ea accident) | \$ 1,000,000 |
| В | ANYAUTO | | | | | | | BODILY INJURY (Per person) | \$ |
| | | OWNED SCHEDULED AUTOS | | | 992742355 | 03/22/2025 | 03/22/2026 | BODILY INJURY (Per accident) | \$ |
| | HIRED NON-OWNED AUTOS ONLY | | | | | | | PROPERTY DAMAGE (Per accident) | \$ |
| | | | | | | | | Uninsured motorist | \$ 1,000,000 |
| | X | UMBRELLA LIAB X OCCUR | | | | | | EACH OCCURRENCE | \$ 2,000,000 |
| С | C EXCESS LIAB CLAIMS-MADE | | | | AN1342864 | 03/22/2025 | 02/22/2026 | AGGREGATE | \$ 2,000,000 |
| | | DED RETENTION \$ | | | | | | | \$ |
| | | KERS COMPENSATION EMPLOYERS' LIABILITY Y/N | | | | | | PER OTH- STATUTE ER | |
| | ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) | | PARTNER/EXECUTIVE N/A N/A | | | | | E.L. EACH ACCIDENT | \$ |
| | | | | | | | | E.L. DISEASE - EA EMPLOYEE | \$ |
| | | , describe under CRIPTION OF OPERATIONS below | | | | | | E.L. DISEASE - POLICY LIMIT | \$ |
| | Dro | faccional Liability | | | | | | General Aggregate | \$3,000,000 |
| Α | Professional Liability | | | | CPL-SUE7AAU-P0325 | 03/22/2025 | 03/22/2026 | Each Occurrence | \$1,000,000 |
| | | | | | | | | | |

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

The General Liability, Professional liability, Auto policy includes a blanket automatic additional insured endorsement that provides additional insured status to the certificate holder only when there is a written contract/written agreement between the named insured and the certificate holder that requires such status. The General Liability, Auto policy includes a blanket automatic waiver of subrogation endorsement that provides this feature only when there is a written contract between the named insured and the certificate holder. The General Liability policy includes an endorsement providing that 30 day+ notice of cancellation [or coverage change] will be furnished to the certificate holder. Notice is sent to certificate holders with mailing addresses on file with the agent or the company. The endorsement does not provide for notice of cancellation to the certificate holder if the named insured requests cancellation. The General Liability and Auto policy contains a special endorsement with "Primary and Noncontributory" wording. Umbrella policy follows forms.

| CERTIFICATE HOLDER | | CANCELLATION |
|--|----------|--|
| Strategic Government Resources, INC. 6502 Glen Abbey Lane | | SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. |
| 0002 Gleff Abbey Edite | | AUTHORIZED REPRESENTATIVE |
| Abilene | TX 79606 | The Lactace |

| AGENCY CUSTOMER ID: | |
|---------------------|--|
| | |



ADDITIONAL REMARKS SCHEDULE

| NS SCHEDULE | Page OI |
|---|---------|
| AMED INSURED rategic Government Resources, INC. | |

| AGENCY | NAMED INSURED | |
|--------------------|--------------------------------------|-----------------|
| Coverica, Inc. | Strategic Government Resources, INC. | |
| POLICY NUMBER | | |
| | | |
| CARRIER NAIC CODE | | |
| | | EFFECTIVE DATE: |
| ADDITIONAL DEMARKS | • | |

ADDITIONAL REMARKS

| THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM, | | | | | | | |
|---|----|-------------|---|--|--|--|--|
| FORM NUMBER: | 25 | FORM TITLE: | Certificate of Liability Insurance: Notes | | | | |

Directors & Officers,/Crime Policy # 82625020

Carrier: Federal Insurance Company Effective Dates 12/16/2024-12/16/2025 Limits: \$1,000,000 Aggregate

Cyber Liability, Policy #D95977911 Carrier: ACE American Insurance Company Effective Dates: 3/22/2025-3/22/2026

Limits: \$1,000,000 Occurrence/\$1,000,000 Aggregate

Deductible: \$2,500

The ACORD name and logo are registered marks of ACORD.

10.22.25 Regular Meeting Pkt Page #83 ACORD 101 (2008/01)

| AGENCY CUSTOMER ID: | |
|---------------------|--|
| 1.00 #. | |



ADDITIONAL REMARKS SCHEDULE

Page of NAMED INSURED Coverica, Inc. Strategic Government Resources, INC.

| POLICY NUMBER | | |
|--|-----------------|---|
| CARRIER | NAIC CODE | |
| | | EFFECTIVE DATE: |
| ADDITIONAL REMARKS | | |
| THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACOR | D FORM, | and sales |
| FORM NUMBER: 25 FORM TITLE: Certificate of Liabilit | | |
| General Liablility and Auto policy contains a special endorsement with "Pr | rimary and None | contributory" wording. Umbrella policy follows forms. |
| | | |
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ACORD 101 (2008/01)

FAX



PRODUCER

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 06/18/2025

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PHONE

Jamie Intriago

| Trutela Insurance, LLC | | | | PHONE (A/C, No, Ext): 210-757-4520 FAX (A/C, No): | | | | | | | |
|---|--|-------------------------|-----------------------|---|---|---|---|---|-------|-----------|--|
| | 8200 Windway Dr | | | | | E-MAIL ADDRESS: jamie.intriago@trutela.com | | | | | |
| | Windcrest, TX 78239 | | | | | INS | SURER(S) AFFOR | RDING COVERAGE | | NAIC# | |
| | | | | | INSURE | | b Group | | | 10052 | |
| INS | RED | | | | INSURE | | | | | | |
| | STRATEGIC GOVERNME | ENT | RES | OURCES. INC | INSURE | ER C : | | | | | |
| | P.O. BOX 1642 | | | , | INSURE | | | | | | |
| | KELLER, TX 76244 | | | | INSURE | | | | | | |
| | · | | | | INSURE | | | | | | |
| СО | VERAGES CEF | RTIFI | CATE | NUMBER: 00103581-0 | | | | REVISION NUMBER: | 7 | | |
| IN C E | IIS IS TO CERTIFY THAT THE POLICIES DICATED. NOTWITHSTANDING ANY RE ERTIFICATE MAY BE ISSUED OR MAY PE ICLUSIONS AND CONDITIONS OF SUCH | QUIR ERTAI I POLI | EMEN N, TH CIES | IT, TERM OR CONDITION O IE INSURANCE AFFORDED . LIMITS SHOWN MAY HAVE | F ANY C BY THE | CONTRACT OF POLICIES DE REDUCED BY | R OTHER DOC SCRIBED HER PAID CLAIMS | CUMENT WITH RESPECT TO REIN IS SUBJECT TO ALL T | OHW C | CH THIS | |
| INSR LTR | TYPE OF INSURANCE | | SUBR | | | POLICY EFF (MM/DD/YYYY) | POLICY EXP (MM/DD/YYYY) | LIMIT | s | | |
| | CLAIMS-MADE OCCUR | | | | | | | EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence) | \$ | | |
| | | | | | | | | MED EXP (Any one person) | \$ | | |
| | | | | | | | | PERSONAL & ADV INJURY | \$ | | |
| | GEN'L AGGREGATE LIMIT APPLIES PER: | | | | | | | GENERAL AGGREGATE | \$ | | |
| | POLICY PRO- JECT LOC | | | | | | | PRODUCTS - COMP/OP AGG | \$ | | |
| | OTHER: | | | | | | | COMBINED SINGLE LIMIT | \$ | | |
| | AUTOMOBILE LIABILITY | | | | | | | (Ea accident) | \$ | | |
| | ANY AUTO OWNED SCHEDULED | | | | | | | BODILY INJURY (Per person) | \$ | | |
| | AUTOS ONLY AUTOS NON-OWNED | | | | | | | BODILY INJURY (Per accident) PROPERTY DAMAGE | \$ | | |
| | AUTOS ONLY AUTOS ONLY | | | | | | | (Per accident) | \$ | | |
| | UMBRELLA LIAB | | | | | | | | | | |
| | EVCESSIAR | _ | | | | | | EACH OCCURRENCE | \$ | | |
| | CLAIIVIS-IMADE | 1 | | | | | | AGGREGATE | \$ | | |
| Α | DED RETENTION \$ WORKERS COMPENSATION | 1 | Υ | 71840063 | | 04/30/2025 | 04/30/2026 | X PER OTH- | Ф | | |
| ^ | AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE | | ١. | 7 1040003 | | 04/30/2023 | 04/30/2020 | STATUTE ER E.L. EACH ACCIDENT | \$ | 1,000,000 | |
| | OFFICER/MEMBER EXCLUDED? (Mandatory in NH) | N/A | | | | | | E.L. DISEASE - EA EMPLOYEE | • | 1,000,000 | |
| | If yes, describe under DESCRIPTION OF OPERATIONS below | | | | | | | E.L. DISEASE - POLICY LIMIT | \$ | 1,000,000 | |
| | DECOMINATION OF CITATIONS DOWN | | | | | | | 2.2. 51027102 1 02101 2 | Ψ | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| DES | CRIPTION OF OPERATIONS / LOCATIONS / VEHIC | CLES (| ACORI | D 101, Additional Remarks Schedu | ıle, may b | e attached if mor | e space is requir | red) | | | |
| | | | | | | | | | | | |
| CE | RTIFICATE HOLDER | | | | CAN | CELLATION | | | | | |
| Strategic Government Resources, Inc., DBA SGR 6502 Glen Abbey Abilene, TX 79606 | | | | | SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE | | | | | | |
| | 1 | | | | | Slutin | AC | | | (JAI) | |

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WC 00 03 13

(Ed. 4-84)

WAIVER OF OUR RIGHT TO RECOVER FROM OTHERS ENDORSEMENT

We have the right to recover our payments from anyone liable for an injury covered by this policy. We will not enforce our right against the person or organization named in the Schedule. (This agreement applies only to the extent that you perform work under a written contract that requires you to obtain this agreement from us.)

This agreement shall not operate directly or indirectly to benefit anyone not named in the Schedule.

Schedule

Any person or organization against whom you have agreed to waive your right of recovery in a written contract, provided such contract was executed prior to the date of loss.

For policies or exposure in Missouri:

Any person or organization for which the employer has agreed by written contract, executed prior to loss, may execute a waiver of subrogation. However, for purposes of work performed by the employer in Missouri, this waiver of subrogation does not apply to any construction group of classifications as designated by the waiver of right to recover from others (subrogation) rule in our manual.

This endorsement changes the policy to which it is attached and is effective on the date issued unless otherwise stated. (The information below is required only when this endorsement is issued subsequent to preparation of the policy.)

Endorsement Effective 05-06-25 Policy No. 71840063 Insured STRATEGIC GOVERNMENT RESOURCES, INC.

Endorsement No. **002** Premium \$ Incl.

Insurance Company Federal Insurance Company

| Countersigned By | |
|------------------|--|
| | |

CALIFORNIA WAIVER OF OUR RIGHT TO RECOVER FROM OTHERS ENDORSEMENT

This endorsement applies only to the insurance provided by the policy because California is shown in Item 3.A. of the Information Page.

We have the right to recover our payments from anyone liable for an injury covered by this policy. We will not enforce our right against the person or organization named in the Schedule, but this waiver applies only with respect to bodily injury arising out of the operations described in the Schedule, where you are required by a written contract to obtain this waiver from us.

You must maintain payroll records accurately segregating the remuneration of your employees while engaged in the work described in the Schedule.

| | described in the Schedule. |
|----|--|
| | Schedule |
| 1. | (□) Specific Waiver Name of person or organization |
| 2. | (□) Blanket Waiver Any person or organization for whom the Named Insured has agreed by written contract to furnish this waiver. Operations: |
| 3. | Premium: The premium charge for this endorsement shall be1% percent of the California premium developed on payroll ir connection with work performed for the above person(s) or organization(s) arising out of the operations described. |
| 4. | Minimum Premium: |
| | Authorized Representative |
| | This endorsement changes the policy to which it is attached and is effective on the date issued unless otherwise stated. (The information below is required only when this endorsement is issued subsequent to preparation of the policy.) |
| | Endorsement Effective 05-06-25 Policy No. 71840063 Endorsement No. 002 |
| | Insured STRATEGIC GOVERNMENT RESOURCES, INC. Premium \$ Incl. |
| | Insurance Company Federal Insurance Company |
| | Countersigned By |
| | |

| Bid Tab | | | | | | |
|--------------------------------|--|--|--|--|--|--|
| | RFP for Professional Recruitment Services | | | | | |
| | Due Date: October 8, 2025 | | | | | |
| Raftelis | Fixed Fee - \$34,700. Additional fees for add on services and candidate travel. | | | | | |
| CPS HR Consulting | Flat \$30,000 professional fee. Additional fees for candidate travel. | | | | | |
| EverStrive & OMNI HRS | \$19,500 total fee plus additional fees for add on services and candidate travel. | | | | | |
| Colin Baenziger & Associates | \$31,500 fixed price plus fees for services beyond scope and candidate travel. | | | | | |
| MGT | \$26,000 for recruitment fee, expenses and advertising (advertising could exceed quoted amount). Consultant and candidate travel expenses not included in proposal. | | | | | |
| Strategic Government Resources | The fee proposal is \$29,419. Additional fees for add on services and candidate travel. | | | | | |



2025 Third Quarter Report

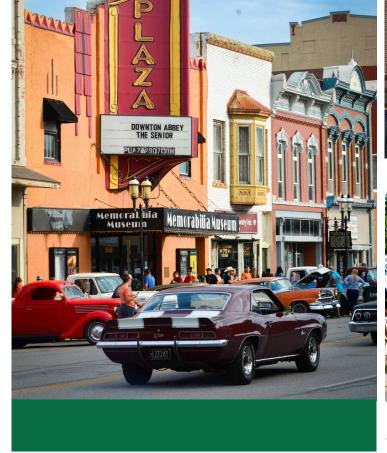














July - September

Office of the City Manager 101 South Hickory • Ottawa, KS 66067 P: 785-229-3637

Date: October 13, 2025

To: The Ottawa City Commissioner **From:** Brian W. Silcott, City Manager

Subject: Transmittal of the 2025 Third Quarter Report

Honorable Mayor and Commissioners,

It is my pleasure to submit the **2025 Third Quarter Report** summarizing the operational performance and key activities across all City departments for the period ending **September 30**, **2025**. This report reflects the continued commitment of City staff to deliver high-quality public services, support community growth, and maintain the infrastructure and assets that sustain Ottawa's quality of life.

Third quarter (July 1 through September 30, 2025) highlights include:

- Community Engagement and Events: The Ottawa Memorial Auditorium advanced to the final round of the Levitt Music Series Grant competition, reflecting strong collaboration and community support. The Communications and Outreach Division achieved over 1.3 million social media views and launched new branding and Al/social media guidelines.
- Public Safety: The Fire Department responded to 1,701 calls year-to-date with expanded
 community risk reduction efforts, while the Police Department recorded increased service
 activity and implemented proactive engagement and mental health response initiatives.
- **Public Works and Utilities:** Street and park maintenance projects, preventive utility work, and continued investment in water and electric system reliability underscore the City's emphasis on long-term infrastructure stewardship.
- Administrative Performance: The Finance Department maintained balanced fund performance with revenues and expenditures tracking near budgeted levels, and Human Resources improved recruitment efficiency with reduced average time-to-fill positions.

Collectively, these results demonstrate the City organization's resilience and steady progress toward the priorities established by the Governing Body. Staff remain focused on operational excellence, financial responsibility, and community partnerships that align with the City Commission's strategic goals.

I appreciate the dedication of our employees and the leadership of the Commission in advancing Ottawa's mission of providing exceptional service to our residents, businesses, and visitors.

With Gratitude,

Brian W. Silcott City Manager

Table of Contents

Presented to the City Commission on October 22, 2025.

Auditorium
Communications and Outreach
Finance
Fire
Golf Course
Human Resources
Information Technology
Neighborhood and Community Services
Police and Municipal Court
Public Works
Utilities



Ottawa Memorial Auditorium



Attendance and Volunteer Hours

| | 3Q 2024 | 3Q 2025 | 2025 YTD |
|-----------------|---------|---------|----------|
| Attendance | 3,712 | 6,122 | 20,365 |
| Volunteer Hours | 129 | 230.5 | 621 |

Facility Usage

Rentals - 16 OMA Events - 17 City of Ottawa Events - 8 Auditorium - 27 Basement - 15 Mezzanine - 3

Portable Stage - 2









[®], Notes

One of the most exciting community engagement efforts this quarter was our advancement in the national Levitt Music Series Grant competition. The Friends of the OMA applied for a \$120,000 Levitt Music Series Grant to present 10 free outdoor concerts annually from 2026–28. In August, we learned that our application advanced to the Top 100 nationwide, moving on to a public voting round in September.

City staff including the OMA Director, City Clerk, Communications and Outreach Coordinator, and Multimedia Specialist collaborated to create a comprehensive outreach plan. From September 5-15, we conducted a multi-faceted outreach campaign which kept us in the top 20 for all ten days of the voting period. We finished 17 of 100 at the close of the voting period. We are now in the final round and will learn on November 18 whether Ottawa will be awarded the Levitt Music Series Grant.

Earlier in the quarter, the OMA was featured on Fox 4's Zip Trip to Ottawa on July 25, thanks to an invitation from Ottawa Main Street Association. The segment gave us a chance to showcase the OMA to a regional audience, and the response was immediate! People called, purchased tickets, and visited simply because they saw us on TV. One couple from Gardner has attended five shows since July 25, sharing that it has become one of their favorite date night traditions. We appreciate Ottawa Main Street Association for including us in this special day and believe the payoff has been 10.22.25 Regular Meeting Pkt Page #94 tremendous.

Communications and Outreach

Social Media

| Platform | 1st Q 2025 Followers | 2nd Q 2025 Followers | 3rd Q 2025 Followers | 4th Q 2025 Followers |
|-----------|-------------------------|-------------------------|-------------------------|-------------------------|
| Facebook | 9802 | 10297 | 10682 | |
| Instagram | 1285 | 1325 | 1348 | |
| Х | 1422 | 1418 | 1419 | |
| YouTube | 286 | 297 | 311 | |







Please join us in welcoming four new... Wed Aug 13, 4:00pm



Just a few more pics from cruise night! 👺 ... Mon Sep 22, 2:47pm 28 ♦ 45



Meet Otta, the City's unofficial mascot.... Tue Jul 29, 3:00pm



#TBT - Throwback to the 2014 OI' Marais... Thu Sep 18, 3:00pm ♥ 301 21 39



2025 Cruise Night in Ottawa Sat Sep 20, 2:57pm

***** 143

Most shared post

- Top five FB posts by views
- Number of FB views this quarter: 1.3 million
- 5.2K link clicks (up 494.9%)

City Alerts

| Everbridge | 1st Q 2025 | 2nd Q 2025 | 3rd Q 2025 | 4th Q 2025 |
|------------------------|------------|------------|------------|------------|
| City Alert Contacts | 992 | 1025 | 1079 | |
| Messages sent | 8 | 21 | 22 | |

• Added new categories in the alert system: Newsletter and Business Contacts

Community Events/Outreach



19 community events/meetings attended



3 trainings attended

Projects

- Established monthly partner meeting
- Created Brand Guide
- Drafted AI & Social Media Guidelines
- 10.2Branktelltellmstatelltblasy #95

Finance

Grants YTD

Submitted applications: 21Dollars awarded: \$97,430

• Grant dollars received: \$25,000

• Active grants: 9

• Grant closeouts: 0



Number of CDs that matured: 4 Interest Earned: \$433,439.56



| | July | August | September | Total |
|--------------------------|-------|--------|-----------|--------|
| Utility Bills Produced | 6,754 | 6,771 | 6,738 | 20,263 |
| Service Orders Completed | 359 | 267 | 281 | 907 |
| Licenses Issued | 5 | 9 | 9 | 23 |
| Open Records Requested | 7 | 14 | 21 | 42 |

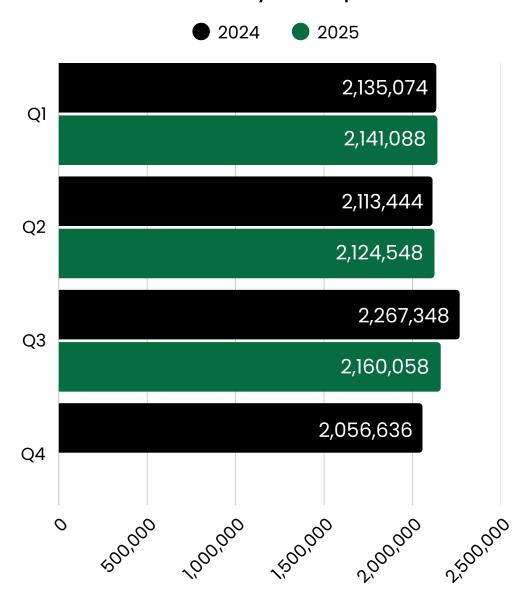


| General Fund | Enterprise Funds | Other Budgeted Funds |
|--------------|------------------|----------------------|
| | | |

| | 2024 | 2025 | 2024 | 2025 | 2024 | 2025 |
|-----------------|-------------|--------------|--------------|--------------|--------------|-------------|
| Q3 Revenues | \$9,368,974 | \$9,808,389 | \$18,971,201 | \$19,579,080 | \$10,021,956 | \$9,066,708 |
| % of Budget | 70% | 70% | 74% | 74% | 86% | 86% |
| Q3 Expenditures | \$9,065,237 | \$10,227,654 | \$16,951,978 | \$16,577,049 | \$9,544,375 | \$8,113,369 |
| % of Budget | 59% | 64% | 59% | 53% | 70% | 48% |

Finance

Sales Tax Quarterly Comparison



2024 Total: \$8,572, 502.64 2025 YTD: \$6,425,694

Sales Tax Actual vs Budget

2025 Actual: \$6,425,694 75% of budget 2025 Budget: \$8,549,640

Fire



2 Stations - 24/7 365 days a year 22 Career Fire Fighters 4 Volunteers

Calls for Service

| Q3 | Q3 | Q3 | EOY | EOY | YTD | % Increase |
|------|------|------|------|------|------|--|
| 2023 | 2024 | 2025 | 2023 | 2024 | 2025 | |
| 580 | 510 | 592 | 1900 | 2152 | 1701 | '23-'24=12% ↓ '24-'25=16% ↑ |

2025 YTD Incident Type

Fire - 41

Special Incident - 1

Service Call - 73

False Alarm/Call - 131

Hazardous Condition - 49

Good Intent - 262

Rescue & EMS - 1139

Overpressure Rupture/Explosion/Overheat - 1

Total - 1701

Fire Inspections

3rd Quarter - 115 Year-To-Date - 299

Training & Hours Trained

EMS - 147

Admin - 21

Community Risk Reduction - 67

Existing Driver/Operator - 43

New Driver/Operator - 4

Fire Ground Operations - 951

Special Operations - 88

Fire Officer - 221

Fire Investigator - 6

Haz-Mat - 23

Total - 1571

2025 YTD Mutual Aid

Automatic Aid Given - 22 Automatic Aid Received - 10

Mutual Aid Given - 16

Mutual Aid Received - 1

Total - 49

Fire & Life Safety

Events - 20

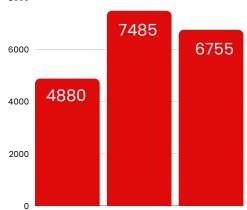
Citizen Contacts - 741

Smoke Alarms Installed - 21

CO Alarms Installed - 1

Car Seats Installed - 5





10.22.25 Regular Meeting Pkt Page #98

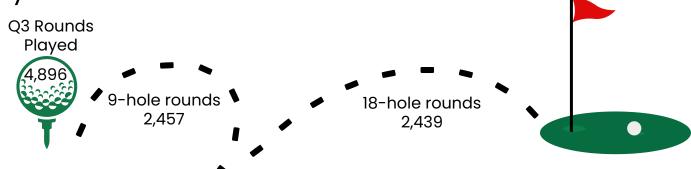
Golf Course

Social Media

| Platform 1st Q 2025 | | 2nd Q 2025 | 3rd Q 2025 | 4th Q 2025 |
|---------------------|-----|------------|------------|------------|
| Followers | | Followers | Followers | Followers |
| Facebook | 330 | 422 | 491 | |

• 81,885 Views - Up 32%





T 31% of all rounds played were by Ottawa Golf Course Passholders

TBusiest day: August 3 - 124 rounds played

Tournaments hosted: 4
Weekday rounds: 2,403
Weekend rounds: 2,493



Cart Rentals 9-holes: 2,243 18-holes: 804 Q3 Revenue: \$38,600

YTD Revenue: \$67,750



- Tees reseeded with Bermuda
- Irrigation repair to greens & tees
- Dethatched greens
- Treated pond for algae
- Constructed sand bunker
- Top-dressed greens
- Solid tine aeration performed



Merchandise Sales 522 items Q3 Revenue: \$7,100 YTD Revenue: \$10,260

Human Resources



Job Opening Stats

| HR 2025 | 1 st Q | 2 nd Q | 3 rd Q | 4 th Q | YTD | 2024 |
|----------------------|-------------------|-------------------|-------------------|-------------------|------|-------|
| # of candidates | 152 | 228 | 181 | | 561 | 812 |
| # of interviews | 59 | 49 | 24 | | 132 | 114 |
| # of job offers | 19 | 20 | 11 | | 50 | 34 |
| # of new hires | 15 | 24 | 8 | | 47 | 33 |
| Applicant/Hire % | 10% | 11% | 4% | | 8% | 4.06% |
| Average time to fill | 37 | 42.5 | 63.7 | | 50.6 | 73.5 |

Positions Filled 3rd Quarter

- Water Reclamation Facility (WRF) Apprentice
- Maintenance Worker Streets
- Facilities Maintenance Worker Building Maintenance
- Property Improvement Partner Neighborhood and Community Services
- Seasonal Grounds Worker Parks/Cemetery
- Golf Pro Shop Attendants (2)











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Information Technology

Services

| | Q3 Minutes Downtime | Target - Less Than: | Target Uptime (%) |
|-----------------------|-------------------------|------------------------|----------------------|
| Internet Connectivity | Internet Connectivity 0 | | 99.9 |
| Internet Network | 0 | 394 | 99.7 |
| Email Services | 0 | 394 | 99.7 |
| File Storage | 0 | 657 | 99.5 |
| Phone Service | 0 | 131 | 99.9 |

City Email Activity

Sent - 41,930 Received - 296,454

IT Helpdesk

Tickets Created: 309 Tickets Closed: 302 Tickets Open: 7

Average Time Spent: 37 minutes 17 seconds Average Duration: 13 hours 49 minutes

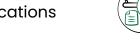


Neighborhood and Community Services



New Neighborhood Revitalization Program (NRP) Applications

YTD - 28





Total Inspections 823 YTD - 1,827



Building Plans Reviewed 220 YTD - 644



Remodel Permits Issued 8 YTD - 37



Demo Permits Issued 4 YTD - 13



New Home
Permits Issued
9
YTD - 52



Development Plans Reviewed 13 YTD - 56



Development
Plans Approved
11
YTD - 17



NRP Plans
Sent to County
0
YTD - 38

New Home Applications

| | 2023 | 2024 | 2025 |
|----------------|--------------------------|-----------------------|-----------|
| First Quarter | 6 | 9 | 13 |
| | Ave. Valuation \$155,833 | \$154,800 | \$182,255 |
| Second Quarter | 9 | 18 | 30 |
| | \$154,111 | \$223,889 | \$243,702 |
| Third Quarter | 13 | 9 | 9 |
| | \$164,096 | \$192,000 | \$207,111 |
| Fourth Quarter | 13 \$247,794 | 8 \$253,891 | |

Violations

Grass/Weed
Violations
22
YTD - 82

Debris
Violations
19
YTD - 101

Codens in

Code Violations in Progress 88 de Violo

Code Violations Resolved 99 **Χ** ν Δbα

City Abated Code Cases

YTD - 253 10.22.25 Regular Massing Pkt Page #103 - 8

Police and Municipal Court

Recruiting and Retention



Police Officer Applications Received - 0 (process closed)

Police Officer Hired - 3

Police Officers Lost to Attrition - 1

Officers in Field Training - 4



Quarterly Community Events - 18
YTD Training Hours - 1357
YTD Hiring - 3 Police Officers, 1 PT Court Clerk, 2 - At KLETC, 2 in FTO

Crime Statistics



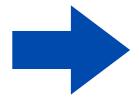
Crime in 2025 '24 vs '25 4.6%



| YTD Activity Report | 2024 | 2025 |
|-------------------------------|--------|--------|
| Calls for Service - YTD | 11,884 | 12,998 |
| Incident - YTD | 706 | 717 |
| Motor Vehicle Accidents - YTD | 163 | 120 |
| Citations - YTD | 1,407 | 1,726 |

Top 7 Calls

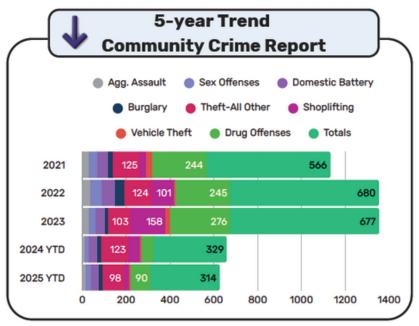
Traffic Stops - 1,161
Follow-Up Investigation - 503
Public Assist - 351
School Zone - 273
Field Interview Contact - 194
Welfare Check - 147
Animal Complaint - 103



Vehicle Accidents - 42 Domestic Violence Reports - 14 Foot Patrols - 91 Bar Checks - 65

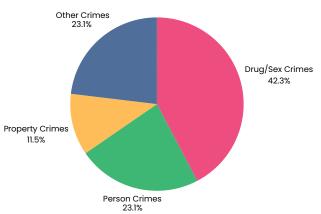
School Zones - 273
Building/Area Checks - 85
Alarm Response - 44
Average Response Time - 6:01*

Police and Municipal Court



Detective Unit Caseload

Detective Unit Cases Assigned - 26 Supplements Completed - 68









COPS Division

Co-Responder Activity

250

269

200

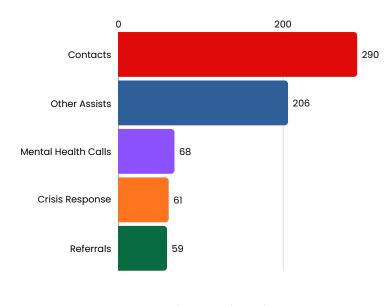
150

0

0

Disport Treed Sept. Initiated Research Ecsenicos Horneless Council License Council License Li

Community Policing Unit



Police and Municipal Court

- Community Police Unit Activity 146
- Community Police Officer Calls for Service 31
- Community Service Officer/School Resource Officer Calls for Service 381







Court Activity

Municipal Court Crimes Against Prop - 17 Drugs-Marijuana - 9 Drugs-Paraphernalia - 12 **DUI - 17** Other Crimes - 12 Traffic Violations - 269

Total Cases Filed - 336

District Court Agg. Assault/Battery - 8 Battery - 2 Burglary - 4 Criminal Damage to Prop - 2 Domestic Battery - 9

DUI - 2 Drugs-Marijuana - 8 **District Court Con't** Drugs-Meth - 8

Drugs-Opiates/Fentanyl - 2 Drugs-Paraphernalia - 11

Drugs - Prescription - 17 Total Cases Filed - 73

Municipal Court Fines and Fees

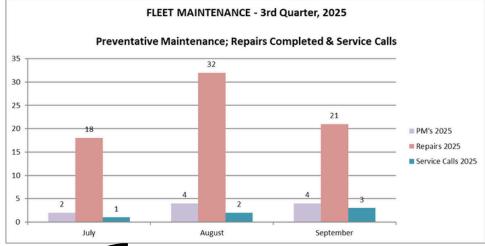
| | 2024 | 2025 |
|------------------------------|--------------|--------------|
| First Quarter | \$52,080 | \$60,147 |
| Second Quarter | \$49,464 | \$67,890 |
| Third Quarter | \$102,494.29 | \$128,070.09 |
| Fourth Quarter '24 / YTD '25 | \$147,240.36 | \$183,847.75 |

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Public Works

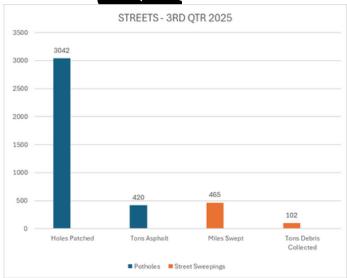
Fleet Maintenance













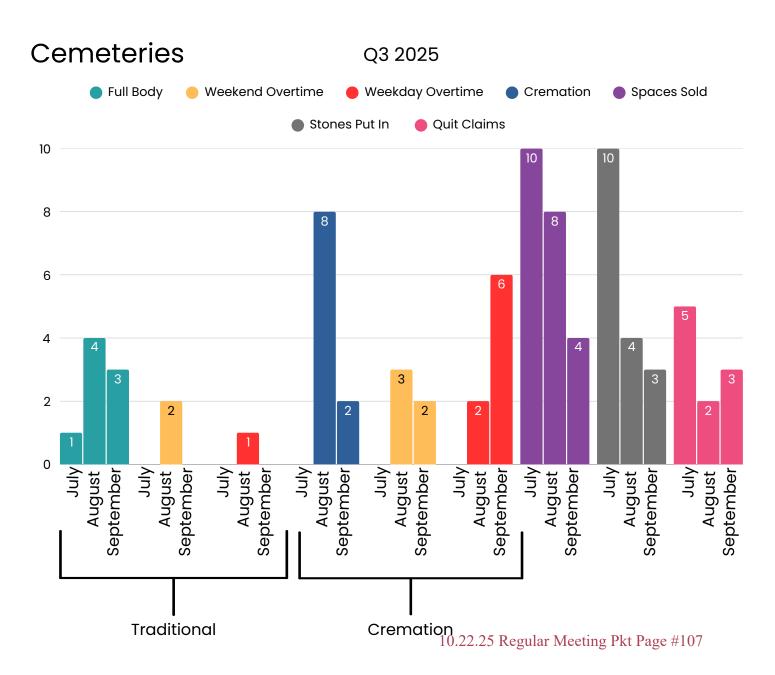


- Crews fixed multiple damaged areas of concrete in the roadway on the 2200 block of South King Street.
- Multiple repairs were made to the roadway on South Lincoln Street in preparation for the contractor to complete the chip seal work.
- Did a complete overlay to Blackhawk Street between North Cedar and Oak Streets.



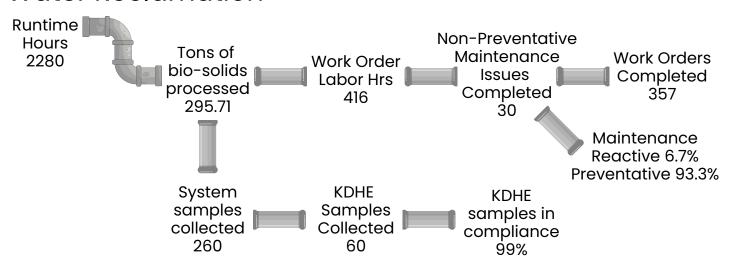
Public Works



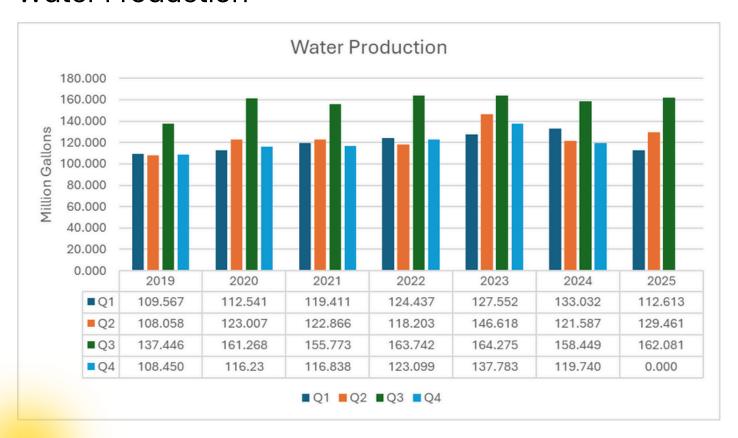


Utilities

Water Reclamation



Water Production



Highlights:

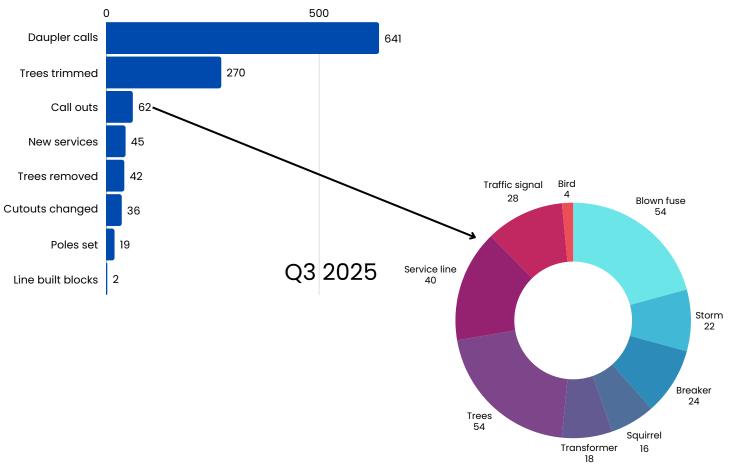
- Chemical Skid Installation complete
- River Pump 4 Removed for repair
- Rebuilt mower tires
- Installed new alternator on mower
- Replaced loader hydraulic valve
- Cleaned basin 3E

- Cleaned Basin 4E
- Cleaned Basin 2E
- High Service pump replacement underway - estimated completion in March 2026

Water Production Continued

| Gallons of Water Produc | ed | | | | |
|--------------------------|------------|-------------|------------|-------------|---------------------|
| | 202 | 5 | 202 | 4 | Year to Date |
| | This | Year | This | Year | Percentage of |
| | Month | to Date | Month | to Date | Increase / Decrease |
| Monthly Plant Influent | 57,577,000 | 472,952,000 | 56,998,000 | 459,694,000 | 3% |
| Monthly Plant Effluent | 49,903,000 | 404,485,000 | 51,837,000 | 420,976,000 | -4% |
| Sludge Water Reused | 1,229,190 | 13,767,500 | 1,549,520 | 16,935,440 | -23% |
| Average Daily Influent | 1,919,233 | 1,732,425 | 1,899,933 | 1,683,861 | 3% |
| Average Daily Effluent | 1,663,433 | 1,481,630 | 1,727,900 | 1,542,037 | -4% |
| Weather Information | | | | | |
| Total Precipitation | 2.12 | 30.47 | 3.63 | 33.02 | -8% |
| Average High Temperature | 81 | 69 | 83 | 72 | -3% |
| Average Low Temperature | 59 | 48 | 56 | 49 | -2% |

Electric Distribution



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Utilities

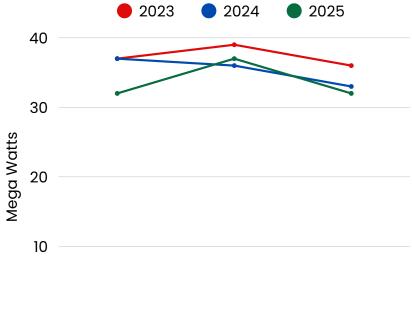
Electric Production

| In Mega Watt-Hours | 2023 | 2024 | 2025 |
|-----------------------|-------|-------|-------|
| July Consumption | 16189 | 16627 | 17860 |
| August Consumption | 17906 | 16254 | 15990 |
| September Consumption | 13542 | 13310 | 12974 |





Peak Demand



| Λ _ | | | |
|-----|-------|--------|-----------|
| 0 — | L. d. | A + | 0 t l |
| | July | August | September |

Energy Resources (KWh)

| | Grand River | Western Area | Southwestern | Dogwood | Marshall | Buckeye |
|--------|--------------------|----------------|----------------|----------------|----------------|------------|
| | Dam | Power | Power | Energy | Wind | Wind |
| | Authority | Administration | Administration | Facility | Farm | Energy Ctr |
| July | 8,928,000 | 1,214,000 | 432,000 | 1,168,000 | 660,786 | 2,101,391 |
| August | 8,928,000 | 971,000 | 327,825 | 2,285,940 | 611,943 | 1,831,098 |
| Sept | 8,640,000 | 712,617 | 220,950 | 2,263,000 | 591,965 | 2,046,158 |
| • | | • | 10.22 | .25 Regular Me | eting Pkt Page | e #110 |

Utilities

Electric Production Continued

| | Purchased | Generation | Total |
|-----------|------------|------------|------------|
| July | 17,589,600 | 270,470 | 17,860,079 |
| August | 15,797,000 | 192,973 | 15,989,973 |
| September | 12,946,600 | 27,517 | 12,974,117 |
| YTD | 72,896,800 | 549,089 | 73,445,889 |



July 101/68 August 98/49 September 94/46



Peak Demand

July: 7/29/2025 37,200 KW August: 8/18/2025 36,500 KW September: 9/16/2025 31,900 KW

Warehouse

| Parts | Issued | Received |
|----------|--------|----------|
| Water | 891 | 1572 |
| Sewer | 14 | 20 |
| Electric | 2884 | 8873 |

Highlights:

Purchase orders issued: 45
Purchase orders completed: 25

Dauplers received: 175

Sent for repair: 5 pole mount

Transformers received: 1 - 500KVA Pad Mount, 8 - 25KVA Pole Mount, 4 15KVA Pole Mount Received: 160 of 214 5/8" Water Meters and 214 Water Meters Pkt Page #111



Proximity Park
Water Tower

Accomplishments in last 30 days

Electrician working on completing the installation of the MDP and ATS. Walters Morgan pump 4 demo complete. Poured new pump base. City Crew installed new transformer.

30 Day Outlook

3" conduit, install transfer switch, and install concrete pedestal for transfer switch. Installation of new backwash pump.

Current Challenges

Contractor is reluctant to produce a schedule on when any punch list items will be completed.

FINANCIAL OVERVIEW

Total
Expenditure

Inspection

Design

Construction

\$

Funding Source BASE Grant Proximity Park Sales Tax



Design Consultant
Professional Engineering
Consultants, PEC

<u>Status</u>



In Progress

AMI

Accomplishments in last 30 days

30 Day Outlook

Challenges

INSTALLED: 22 (July) 10 (Aug) and 25 (Sept) Approx. Continuing to install meters

None at this time.

300 meters left to install.

FINANCIAL OVERVIEW

> Total Expenditure

Inspection

Construction

Design

Residential Electric

Meter Replacement

\$

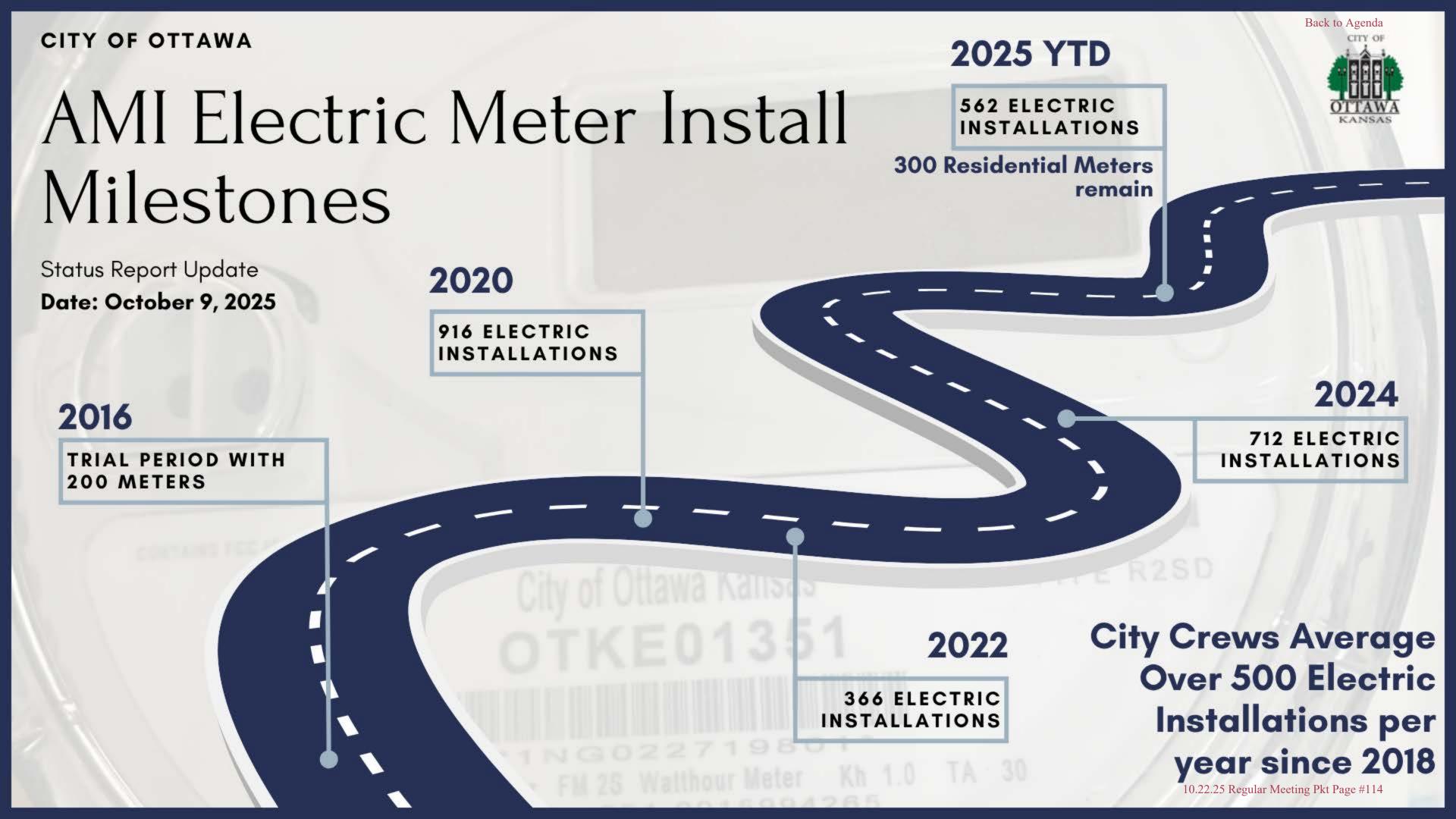
Funding Source
Electric Capital
Improvement Fund



Design ConsultantNone

Estimated Project Completion - Q3 2025

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2025

COMPLETION

Once the new meters have been downloaded into our

system each week, they will be considered complete.

Back to Agenda

2025 Residential Electric AMI Milestones

Status Report Update

Date: July 9, 2025

2/21/2025

INSTALLATION PLAN CREATED

Given the complexity of transitioning to an AMI metering system, a welldefined plan must be in place to ensure strategic alignment with the Billing Department. 2/24/2025

ZONE LIST CREATED

For each billing zone throughout the City, a list of residential meter upgrades will be created

3/4/2025

INSTALLATION BEGINS

Two crews will change out as many meters in a specific zone, two days a week.

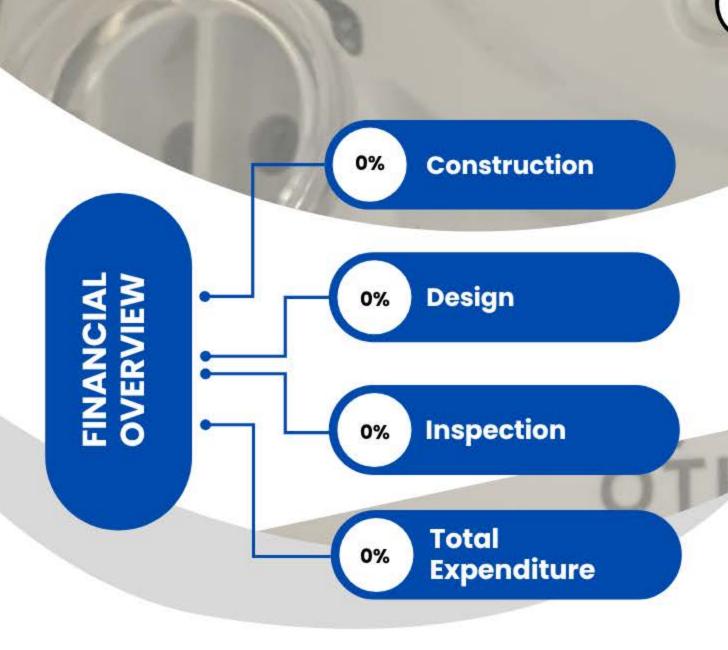
Depending on weather and other conditions, crews plan to install 50-100 meters per week

POTENTIAL SETBACKS



3%

Status On Schedule



3 Phase Electric

Meter Replacement

Accomplishments in last 30 days

Approved (4) forms of fat meters and ordered those (4) forms **30 Day Outlook**

250 Meters remain to install **Current Challenges**

None at this time.

Funding Source
Electric Capital
Improvement Fund

E

Design ConsultantNone

1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 10

Status Complete





Commission Room

Accomplishments in last 30 days

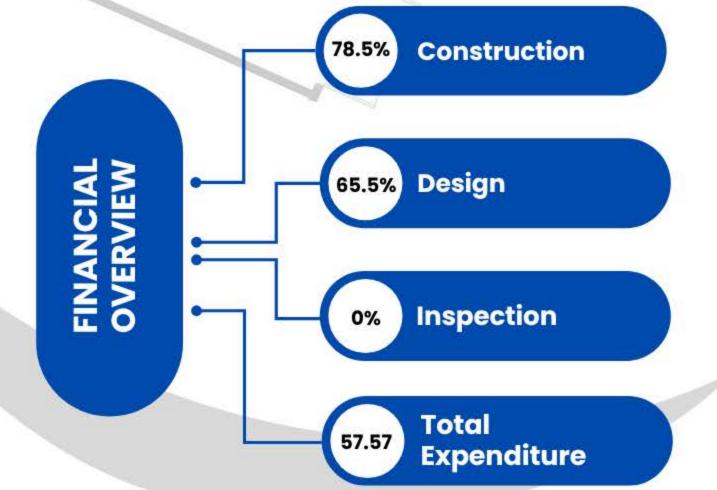
30 Day Outlook

Current Challenges

Project Complete Project Complete

None at this time.

Waiting for fin<mark>al payment to b</mark>e made for 100% completion



\$

Funding Source American Rescue Plan Act (ARPA)



Design Consultant



Status In Progress



City Hall

HVAC

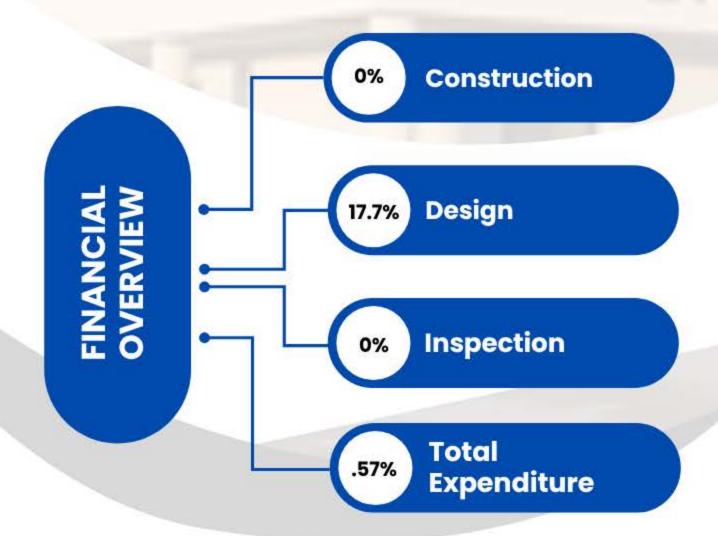
Accomplishments in last 30 days

30 Day Outlook

Current Challenges

BCI Mechanical Selected to provide HVAC system. Schedule Project Timeline

None at this time.



Funding Source
GO Bond



Design Consultant



Status In Progress





8/4 Completed **Progress Meeting**; 8/4 Signed Construction Contract Addendum for all Phases (1-3); 8/5 FAA Grant Submittals;

30 Day Outlook

Conduct Monthly **Progress** Meeting; Organize **Project Files** **Current Challenges**

None at this time.

FINANCIAL OVERVIEW **Admin** -UN AVIATION

Inspection

Construction

Total Expenditure

Funding Source FAA Grant Airport Fund Transfer



Design Consultant



